

SALE NO: 06 - 09<sup>TH</sup>/ 10<sup>TH</sup> FEBRUARY 2016



**TEA MARKET REPORT  
JOHN KEELLS PLC**

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## COMMENTS

Crop intakes from the High Grown Sector is showing a downward trend which is normal for the time of the year. Elsewhere around the major tea producing countries crop intakes are moderate to low. Kenya is experiencing good cropping weather with intakes being steady.

The 0.92 Mkgs of Ex-estate teas that came up for sale at today's auctions met with irregularly lower demand. With quality from the Western sector improving, buyers were mainly interested in the brighter and coloury teas. Whilst the Western BOPs sold at last levels a few bright Western BOPFs sold well on special inquiry. Nuwara Eliya BOPs gained and the BOPFs were firm.

The feature of today's Ex-estate market was the strong demand for the handful of light bright leafy teas with some character which sold at attractive price levels. The Uva/Udapussellawa were firm to easier. Low Grown CTC PF1s declined whilst the High and Medium types too declined and remained unsold.

There was lower demand for the 3.4 Mkgs of Low Grown on offer at this week's auction. Better BOP1/OP1s declined





Select best BOPs were irregularly dearer following airmail inquiry, below best and plainer sorts were irregular. Select best BOPFs were irregularly dearer following quality and airmail inquiry, below best and plainer sorts were firm to Rs.10/- to Rs.15/- easier at times. Medium BOPs were selectively dearer, whilst BOPFs were firm to a little easier at times.

Nuwara Eliya BOPs were dearer following quality, whilst the BOPFs too sold well following airmail inquiry. Brighter leafy varieties too sold well on special inquiry.

BOPs were mostly easier by Rs.10/- to Rs.20/-, whilst the BOPFs too followed a similar trend. Uda Pussellewa BOPs were easier by Rs.10/- to Rs.15/-, whilst the BOPFs were irregular.

Low Grown PF1s were easier by Rs.20/- to Rs.30/-, whilst the BP1s were Rs.5/- to Rs.10/- easier. High & Medium grown PF1s were irregularly lower, whilst the BP1s were a little dearer at times.

There was fair demand, however prices were lower to last. Select best OP1s eased Rs.10/- to Rs.15/-, a few best types advanced Rs.10/- to Rs.15/-, below best and poorer sorts gained Rs.10/- to Rs.15/-. Select best and best BOP1s shed Rs.10/- to Rs.15/-, below best and poorer sorts too were lower by Rs.10/- to Rs.20/-. Select best and best OPs eased Rs.5/- to Rs.10/-, below best sorts were firm, poorer varieties gained Rs.10/- to Rs.15/-. Select best and best OPAs eased Rs.10/-, below best and poorer types appreciated Rs.10/- to Rs.15/-. Select best and best Pekoe/ Pekoe1s declined Rs.20/- per Kg and at times more, below best and poorer sorts were shed Rs.10/- to Rs.15/-. Lower demand for Tippy/Small leaf teas. Select best and best BOPs were irregularly lower Rs.10/- to Rs.15/-, whilst below best and poorer sorts declined Rs.5/- to Rs.10/-. Select best BOP.SP.s shed Rs.5/- to Rs.10/-, whilst best and below best were firm. Select best and best FBOPs declined sharply by Rs.10/- to Rs.20/-, whilst below best and poorer sorts were firm. Select best and best FF1s were irregularly lower by Rs.10/- to Rs.15/- following quality, whilst below best and poorer sorts were lower by Rs.5/- to Rs.10/-. Select best Tippy varieties declined, whilst best and below best were firm.

Select best and best liquoring Fngs1s were dearer by Rs.30/- to Rs.40/-, whilst the below best and poorer sorts were appreciated Rs.10/- to Rs.20/-. Select best BMs appreciated Rs.15/- to Rs.20/-, whilst the below best and poorer sorts maintained last levels. All BPs dearer by Rs.10/- to Rs.20/-. Select best BOP1As were firm on last, best types were firm to dearer by Rs.5/- and more at times following quality, whilst below best and poorer sorts appreciated by Rs.10/- to Rs.15/- and more towards the latter part of the sale .

Select best Dust/ Dust1s were lower by Rs.20/- to Rs.30/-, whilst best and below best Dust/ Dust1s were firm to dearer by Rs.15/- to Rs.20/-. High & Medium Grown CTCs increased by Rs.20/- to Rs.25/- and more at times, whilst Low Grown CTCs remained firm to last. Select best and best Low Grown Dust1s declined significantly by Rs.30/- to Rs.40/-, whilst below best and cleaner secondaries appreciated by Rs.10/- to Rs.20/- based on improved product quality.

Average buying rate for the following currencies quoted by commercial banks for TT's

USD : 142.03

GBP : 204.16

EURO : 158.24

	BOP	BOPF
Good Westerns	470 - 560	480 - 780
Average Westerns	430 - 460	440 - 470
Plainer Westerns	400 - 420	400 - 430
Western Mediums	410 - 620	335 - 450
Uva Teas	395 - 420	310 - 440
Nuwara Eliya Teas	330 - 540	330 - 370
Udapussellawa Teas	370 - 425	335 - 440
CTC (BP1 and PF1)	300 - 425	300 - 470

	Select Best	Best	Below Best	Others
<u>LIQUORING</u>				
DUST-1	440.00-740.00	440.00-450.00	420.00-440.00	370.00-410.00
<u>OFF GRADES -</u>				
FGS1	420.00-490.00	370.00-400.00	320.00-350.00	290.00-310.00
FGS	310.00-355.00	290.00-300.00	260.00-270.00	250.00-250.00
<u>LOW GROWNS</u>				
FBOP	460.00-490.00	390.00-420.00	340.00-370.00	300.00-330.00
BOP1	520.00-575.00	490.00-510.00	460.00-480.00	350.00-410.00
BOP	480.00-510.00	390.00-420.00	330.00-390.00	290.00-340.00
BOP.SP	480.00-500.00	400.00-420.00	330.00-390.00	280.00-320.00
BOPF	440.00-480.00	360.00-390.00	300.00-340.00	250.00-290.00
FBOPF/FF.SP/EX SP.	1000.00-1350.00	550.00-620.00	370.00-430.00	300.00-330.00
FBOPF1	460.00-480.00	390.00-430.00	360.00-380.00	290.00-340.00
OP1	640.00-740.00	570.00-600.00	520.00-560.00	370.00-450.00
OP	455.00-465.00	440.00-450.00	415.00-435.00	300.00-380.00
OPA	450.00-480.00	390.00-430.00	360.00-390.00	300.00-350.00
PEKOE	440.00-500.00	410.00-440.00	390.00-400.00	340.00-380.00
PEKOE1	520.00-670.00	420.00-480.00	360.00-410.00	330.00-360.00
DUST/DUST1	410.00-430.00	320.00-360.00	270.00-310.00	240.00-260.00



<b>WESTERN HIGH GROWN TEAS</b>			
BOP		Great Western	560.00
		Dessford	560.00
		Alton	560.00
BOPSP		Bearwell	650.00
BOPF/BOPFSP	+	Bearwell	780.00
FBOP/FBOP1		Diyagama West	1350.00
PEKOE/PEKOE1	+	Kirkoswald	1250.00
OP1	*	Inverness	480.00
BOP1	*	Inverness	690.00
OP/OPA	*	Bogahawatte	385.00
FF/FF1	*	Inverness	540.00

<b>HIGH GROWN CTC TEAS</b>			
PF1	*	Dunsinane CTC	420.00
BP1		Dunsinane CTC	410.00
		Florence	410.00
OF			-
BPS			-

<b>MEDIUM GROWN CTC TEAS</b>			
PF1	*	Carolina	435.00
BP1		Carolina	405.00
		Ancoombra	405.00
OF			-
BPS	*	Carolina	400.00

<b>WESTERN MEDIUM TEAS</b>			
BOP	*	Kenilworth	620.00
BOPSP		Doombagastalawa	550.00
BOPF/BOPFSP		Dotel Oya	450.00
		Vellaioya	450.00
FBOP/FBOP1		Rilagala	720.00
PEKOE/PEKOE1		Windsorforest	510.00
OP1		Harangalla	500.00
BOP1		Doombagastalawa	630.00
OP/OPA		Cooroondoowatte	420.00
		Craighead	420.00
FF/FF1		Craighead	550.00
		New Baddegama	550.00

<b>LOW GROWN CTC TEAS</b>			
PF1	*	Hingalgoda CTC	470.00
		Danduwangala CTC	470.00
BP1		Lakmie CTC	425.00
OF	*	Suduwelipothahena CTC	460.00
BPS	*	Nildalukanda	385.00

<b>UVA HIGH GROWN TEAS</b>			
BOP		Bandaraeliya	420.00
BOPSP		Ampittiakande	405.00
BOPF/BOPFSP		Kelliebedde	440.00
FBOP/FBOP1		Ampittiakande	550.00
PEKOE/PEKOE1		Ampittiakande	410.00
		Mount Uva	410.00
OP1		Odoowerre	480.00
BOP1		Odoowerre	530.00
OP/OPA		Spring Valley	380.00
FBOPF/FBOPF1		Mount Uva	500.00

<b>UDA PUSSELLAWA TEAS</b>			
BOP		Kirklees	425.00
BOPSP		-	
BOPF/BOPFSP		High Forest	440.00
FBOP/FBOP1		Gonapitiya	610.00
PEKOE/PEKOE1		Kirklees	440.00
OP1		-	
BOP1		-	
OP/OPA		Gampaha	365.00
FBOPF/FBOPF1		Gampaha	480.00

<b>UVA MEDIUM TEAS</b>			
BOP		Attampettia	460.00
BOPSP		Halpewatte Uva	470.00
		Demodera "S"	470.00
BOPF/BOPFSP	*	El Teb	440.00
FBOP/FBOP1	*	Sarnia Plaiderie	630.00
PEKOE/PEKOE1	*	Glen Alpin	430.00
OP1		Dickwella	490.00
BOP1	*	Demodera "S"	590.00
OP/OPA	*	Adawatte	510.00
FF/FF1	*	Halpewatte Uva	520.00
		Glen Alpin	520.00

<b>NUWARA ELIYA TEAS</b>			
BOP		Mahagastotte	540.00
BOPF/BOPFSP		Court Lodge	370.00
		Kenmare	370.00
FBOP/FBOP1		Mahagastotte	1200.00
PEKOE/PEKOE1		Court Lodge	2000.00
OP1		-	
OP/OPA		-	

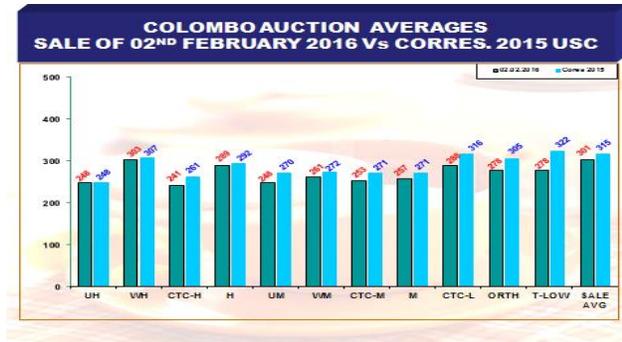
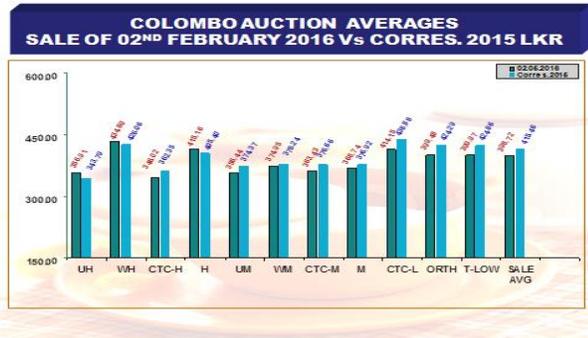
<b>LOW GROWN TEAS</b>			
BOP		Kiruwanaaganga	540.00
		New Hopewell	540.00
		New Mount Carmel	540.00
	*	Suduwelipothahena Super	530.00
BOP.SP	*	Sithaka	570.00
BOPF	*	Ceciliyan	490.00
BOPFSP	*	Halwitigala S.H.	510.00

		Kehelwela	510.00
	*	<b>Nawalakanda Super</b>	<b>500.00</b>
OP1	*	<b>Sithaka</b>	<b>740.00</b>
		Gunawardena	740.00
BOP1	*	<b>Kiruwanaganga</b>	<b>575.00</b>
OP		Green Lanka	500.00
		Gunawardena	500.00
		Lickra	500.00
		Himara	500.00
OPA		Katanwila	480.00
		Lickra	480.00
PEKOE		Liyonta	640.00
PEKOE1	*	<b>Nawalakanda Super</b>	<b>670.00</b>
FBOP		Sithaka	635.00
	*	<b>Suduwelipothahena Super</b>	<b>620.00</b>
FBOP1		New Nivithigala	600.00
	*	<b>Nawalakanda Super</b>	<b>590.00</b>
FBOPF1		New J S P	800.00
FBOPF		Spring View	620.00

<b>PREMIUM FLOWERY</b>			
FBOPF SP		Naptune	1800.00
		Sihara	1800.00
FFEXSP			3050.00
FFEXSP1		Peak Paradise	2550.00

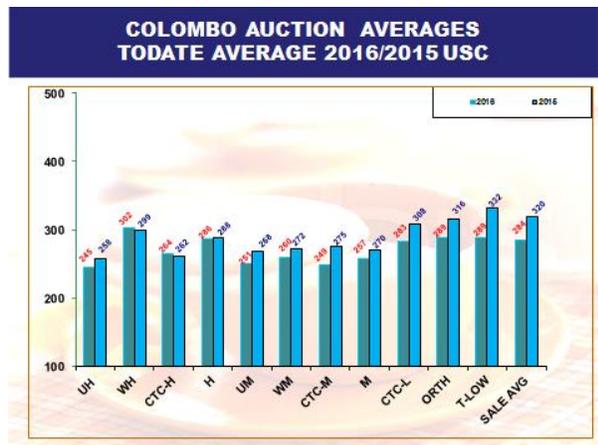
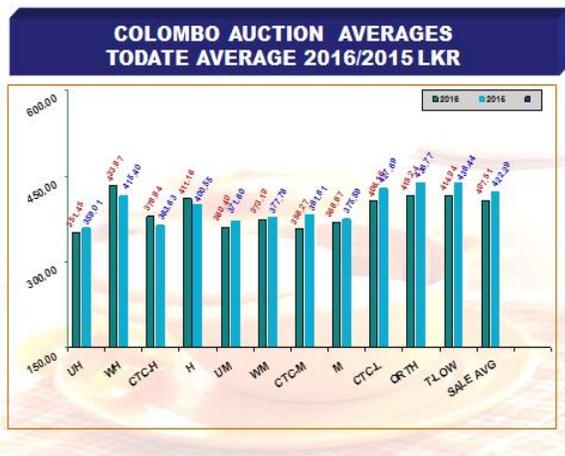
<b>OTHER</b>			
DUST1	*		<b>740.00</b>
P.DUST	*	<b>Ceciliyan CTC</b>	<b>510.00</b>
FNGS/FNGS1			490.00
PFNGS	**	<b>Hing</b>	<b>445.00</b>
BM		New J S P	395.00
		Lumbini Watte	395.00
		Kehelwela	395.00
BOP1A		Green Lanka	365.00
		Nawagamuwehena	365.00
BP		Chandrika Estate	390.00
	*	<b>Nawalakanda Super</b>	<b>385.00</b>

- \*\* MORE THAN ONE TOP PRICE OBTAINED FOR THE SIMILAR GRADE OF THE MARK
- \* TEAS SOLD BY JOHN KEELLS PLC
- + ALL TIME RECORD PRICE
- ++ ALL TIME RECORD PRICE EQUALED



	Sale of 27/01/16 In LKR	Sale of 02/02/16 In LKR	Corres. 2015 In LKR
Uva High Grows	357.85	356.91	343.79
Western High Grows	438.59	434.80	426.06
CTC High Grows	374.50	346.02	362.35
<b>Summary of High Grows</b>	<b>417.36</b>	<b>415.16</b>	<b>405.40</b>
Uva Medium Grows	355.27	356.44	374.37
Western Medium Grows	374.75	374.95	378.24
CTC Medium Grows	367.10	363.43	376.66
<b>Summary of Medium Grows</b>	<b>368.14</b>	<b>368.74</b>	<b>376.92</b>
CTC Low Grows	409.73	414.15	438.88
Orthodox Low Grows	413.72	399.48	424.29
<b>Summary of Low Grows</b>	<b>413.59</b>	<b>399.97</b>	<b>424.86</b>
<b>TOTAL SALE AVERAGE</b>	<b>407.99</b>	<b>398.72</b>	<b>415.46</b>

	Sale of 27/01/16 In USC	Sale of 02/02/16 In USC	Corres. 2015 In USC
Uva High Grows	249	248	248
Western High Grows	305	303	307
CTC High Grows	261	241	261
<b>Summary of High Grows</b>	<b>290</b>	<b>289</b>	<b>292</b>
Uva Medium Grows	247	248	270
Western Medium Grows	261	261	272
CTC Medium Grows	255	253	271
<b>Summary of Medium Grows</b>	<b>256</b>	<b>257</b>	<b>271</b>
CTC Low Grows	285	288	316
Orthodox Low Grows	288	278	305
<b>Summary of Low Grows</b>	<b>288</b>	<b>278</b>	<b>322</b>
<b>TOTAL SALE AVERAGE</b>	<b>308</b>	<b>301</b>	<b>315</b>



<i>From 01 January todate</i>	<b>2016 In Rs.</b>	<b>2015 In Rs.</b>	<b>2016 In USC</b>	<b>2015 In USC</b>
Uva High Grows	351.45	359.01	245	258
Western High Grows	433.87	415.40	302	299
CTC High Grows	378.84	363.63	264	262
<b>Summary of High Grows</b>	<b>411.16</b>	<b>400.55</b>	<b>286</b>	<b>288</b>
Uva Medium Grows	360.40	371.60	251	268
Western Medium Grows	373.19	377.78	260	272
CTC Medium Grows	358.27	381.81	249	275
<b>Summary of Medium Grows</b>	<b>368.87</b>	<b>375.59</b>	<b>257</b>	<b>270</b>
CTC Low Grows	406.16	427.69	283	308
Orthodox Low Grows	415.24	438.77	289	316
<b>Summary of Low Grows</b>	<b>414.94</b>	<b>438.44</b>	<b>289</b>	<b>332</b>
<b>TOTAL SALE AVERAGE</b>	<b>407.51</b>	<b>422.29</b>	<b>284</b>	<b>320</b>

MONTH - FROM 02<sup>ND</sup> FEBRUARY 2016

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	2016 In Rs.
Uva High Grown	358.38
Western High Grown	435.67
<b>Summary of High Grown</b>	<b>416.12</b>
Uva Medium Grown	355.36
Western Medium Grown	378.59
<b>Summary of Medium Grown</b>	<b>370.91</b>
<b>Summary of Low Grown</b>	<b>400.18</b>
<b>TOTAL SALE AVERAGE</b>	<b>399.30</b>

### CROP FIGURES OF MAJOR PRODUCING & EXPORTING COUNTRIES

2015 2014



**CROP FIGURES OF MAJOR PRODUCING AND EXPORTING COUNTRIES (IN MILLION KG)**

<u>Country</u>	<u>MONTH</u>	<u>2015</u>	<u>2014</u>	<u>CUMULATIVE</u>	<u>2015</u>	<u>2014</u>	<u>CUMULATIVE + INC./-DEC.</u>
Sri Lanka	December	23.51	24.30	Up to December	328.96	338.03	- 9.07
North India	December	41.36(E)	41.77	Up to December	963.63 (E)	965.20	- 1.57
South India	December	14.59(E)	17.61	Up to December	227.47 (E)	242.11	- 14.64
Kenya	November	40.38	38.61	Up to November	352.82	400.03	- 47.21
Bangladesh	November	7.75(E)	6.31	Up to November	61.53	59.15	+ 2.38
Malawi	December	3.8(E)	1.8	Up to December	39.4	45.9	- 6.5

**WESTERN'S**

Dry weather was experienced throughout most of the week along with light occasional showers.

**NUWARA ELIYA'S**

Dry weather conditions prevailed in all parts throughout the week.

**UVA'S**

Dry and warm weather conditions were experienced in the morning and afternoon hours, whilst the late evenings and nights recorded low temperature figures throughout the week.

**LOW G**  **S**

Sunny weather conditions were experienced in all areas throughout the week.



**CROP**

A decrease in crop intake was experienced from all elevations.

**ALL BROKERS PRIVATE SALE FIGURES  
FOR THE PERIOD OF 01<sup>ST</sup> TO 06<sup>TH</sup> FEBRUARY 2016**

	WEEKLY	TO-DATE
P/SALES	47,133.00	264,999.50
BMF	137,003.00	724,367.00
DIRECT SALES	10,320.00	257,554.00



**MOMBASA MARKET  
SALE NO.06- SALE OF 08<sup>TH</sup>/09<sup>TH</sup> FEBRUARY 2016**

There was good and widespread demand for the 150,152 packages (9,801,201kilos) in the market at irregular rates following quality and only 9.50% were unsold.

The best BP1s available met useful competition gaining upto USC40 with brighter categories barely steady to USC20 easier while mediums were irregular varying between USC6 to USC18 dearer to easier by USC2 to USC16. Lower mediums eased by upto USC12 with plainer descriptions fully firm to a few cents above last prices.

Best PF1s on offer were barely firm while brighter category were firm to USC10 easier with mediums irregular ranging between firm to USC10 dearer to easier by upto USC12. Lower medium PF1s lost upto USC12 but a few improved invoices appreciated by similar levels while plainer types were firm to USC20 dearer.

The best PDUSTs in the market gained upto USC35 while brighter sorts eased by upto USC16 with mediums declining by USC6 to USC18. Lower mediums were about steady to USC10 below last rates while plainer types eased by upto USC10.

Best DUST1s shed a few cents with brighter descriptions irregular varying between USC12 dearer to easier by USC4 to USC10 while mediums were firm to USC5 easier. Lower mediums lost USC4 to USC10 with plainer teas holding firm to USC20 dearer.

In the secondary catalogues BPs were firm while PFs were firm to dearer. Clean well sorted coloury Fannings held value and similar DUSTs were dearer. Other Fannings were firm while similar DUSTs appreciated. BMFs were well absorbed.

Afghanistan, Yemen and other Middle Eastern countries lent strong support with more activity from Russia, Bazaar, Pakistan Packers and Sudan. UK and Egyptian Packers were active but the latter operated at lower levels with less interest from Kazakhstan and other CIS states. Iran was subdued. Somalia continued active at the lower end of the market.

QUOTATIONS	BROKENS	FANNINGS
Best	397 - 622	411 - 488
Good	403 - 428	397 - 427
Good Medium	397 - 411	363 - 431
Medium	404 - 438	319 - 383
Lower Medium	264 - 392	262 - 309
Plain	210 - 355	178 - 312 ( SL RUPEES)

#### AUCTION AVERAGE PRICE

AUCTION	KENYA 2015	KENYA 2016	TOTAL 2015	TOTAL 2016
04	\$2.43	\$2.60	\$2.25	\$2.47
05	\$2.33	\$2.55	\$2.18	\$2.42
06	\$2.37	\$2.52	\$2.21	\$2.39

## CHITTAGONG MARKET

**SALE NO.39 - SALE OF 09<sup>TH</sup> FEBRUARY 2016**

**CTC LEAF:** 35,335 packages of teas on offer met with a very strong demand for all good liquoring types.

**BROKENS:** Good liquoring Brokens were a very strong feature and advanced with competition often by upto Tk.10/- . These could be quoted between Tk.205/- and Tk.215/- . Mediums also met with a good demand and were often dearer. Plainer teas met with selective demand and were fairly steady but end of season varieties were generally neglected with heavy withdrawals.

**FANNINGS:** Good liquoring Fannings were very strongly competed for and were often dearer by Tk.10/- and more. These could be quoted between Tk.205/- and Tk.214/-. Mediums also met with good enquiry and were generally steady. Plain teas met with fair enquiry and sold in line with quality. However, poor end of season varieties were mostly neglected.

**CTC DUST:** 5,378 packages of teas on offer met with a stronger demand. Select few good liquoring varieties were keenly competed for and were dearer by upto Tk.10/- and sometimes more. Others sold around last levels. End of season varieties were again a lower market with some withdrawals. Blenders lent strong support with fairly good interest from the Loose tea buyers.

**COMMENTS:** Offerings were larger this week which attracted strong interest from all sections of the market. Good liquoring types were a strong feature and were dearer whilst all others tended dearer following quality. Poor end of season types were mostly withdrawn without bids. Blenders were very active along with more interest from the Loose tea buyers.

Good liquoring Dusts were a strong feature of the sale.

Our catalogue (This week) Avg: Tk 175.87 sold 70.1% & (Last Week) Avg. Tk 189.11 sold 71.4%.

Brokens	Quotations – This Week – (In Taka)							
	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	155-165	165-175	Best	215-220	205-210	PD	175-232	180-217
Medium	155-190	165-190	Good	205-214	195-204	RD	175-224	175-210
Small	160-195	170-195	Medium	160-190	165-180	D	180-235	170-243
Plain	80-100	90-110	Plain	80-100	90-110	CD	160-248	150-227

EXCHANGE RATES 08 FEBRUARY, 2016 STERLING POUND: Tk 111.8838 DOLLAR : Tk.77.9677

SOURCE : NATIONAL BROKERS LTD.

## GUWAHATI MARKET SALE NO. 05 - SALE OF 02<sup>ND</sup> FEBRUARY 2016

**1. MARKET REPORT IN BRIEF:**

- A. DEMAND:** LEAF: FAIR. DUST: GOOD
- B. MARKET:** LEVELS EASED RATHER IRREGULARLY ONCE AGAIN, WITH SUB RS. 100 LEVELS SHOWING BETTER ENQUIRY.
- 2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS.)**

CATEGORY	2015/2016			2014/2015			UPTO – SALE 05		
	SALE 05	SALE 04	+/-	SALE 05	SALE 04	+/-	2015	2014	2013
LEAF	110.57	114.83	-4.26	98.98	104.74	-5.76	139.23	138.75	129.32
DUST	121.82	118.05	+3.77	103.46	106.90	-3.44	148.28	145.35	136.46
TOTAL	113.11	115.76	-2.65	100.35	105.45	-5.10	142.03	140.81	131.53

## KOLKATA ORTHODOX/CTC MARKET SALE NO. 05 - SALE OF 05<sup>TH</sup>/ 06<sup>TH</sup> FEBRUARY 2016

SOURCE : PARCON INDIA PVT LTD.

**1. MARKET DESCRIPTION**

**ORTHODOX:** • STRONG DEMAND ACROSS CATEGORIES FOR THE NOMINAL WEIGHT ON OFFER AT FIRM TO DEARER RATES.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	NQ	NQ	NQ	NQ
GOOD	NQ	220 – 240(+)	210 – 220(+)(N)	150 – 160(+)(N)
MEDIUM	190 - 210	150 - 190	150 - 180	120 - 140

\*N - Nominal

1. MARKET DESCRIPTION

- FAIR DEMAND WITNESSED FOR BOTH THE SEGMENTS.
- SELECTED FEW LIQUORING ASSAMS SOLD AROUND LAST WHILST THE REMAINDER WERE EASIER FOLLOWING QUALITY WITH SOME WITHDRAWALS. DOOARS AND CACHARS MAINTAINED LEVELS.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2015/2016			2014/2015			UPTO SALE 05		
	SALE 05	SALE 04	+/-	SALE 05	SALE 04	+/-	2015-16	2014-15	2013-14
CTC	119.79	122.40	-2.61	120.87	131.19	-10.32	154.24	156.88	145.70
DUST	114.23	121.36	-7.13	130.67	132.07	-1.40	159.07	162.98	148.70
TOTAL	117.90	122.05	-4.15	123.97	131.48	-7.51	155.73	158.77	146.65

SOURCE : PARCON INDIA PVT LTD.

<p><b>SILIGURI MARKET</b>  <b>SALE NO.05 - SALE OF 05<sup>TH</sup> FEBRUARY 2016</b></p>
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1. MARKET DESCRIPTION

- DEMAND CONTINUED TO BE STRONG AT LEVELS THAT WERE IRREGULAR AND EASIER FOLLOWING QUALITY. END OF SEASON, BROWN TEAS WITH HARSH LIQUORS WERE HOWEVER NEGLECTED.
- THERE WAS STRONG DEMAND FOR DUST AT FIRM TO DEARER RATES.

2. TOTAL AUCTION AVERAGE ( ` )

	2015/2016			2014/2015			UPTO SALE 05		
	SALE 05	SALE 04	+/-	SALE 05	SALE 04	+/-	2015/16	2014/15	2013/14
LEAF	104.73	110.17	-5.44	102.37	111.67	-9.30	124.08	128.82	122.24
DUST	109.80	110.77	-0.97	103.10	110.34	-7.24	118.66	123.41	119.39
TOTAL	105.40	110.25	-4.85	102.48	111.50	-9.02	123.41	128.13	121.87

SOURCE : PARCON INDIA PVT LTD.

<p><b>COCHIN - LEAF / DUST MARKET</b>  <b>SALE NO. 05 - SALE OF 27<sup>TH</sup>/28<sup>TH</sup> JANUARY 2016</b></p>
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<b>QUANTITY :</b>	<b>ORX 1,93,000,500.0 Kgs</b>	<b>CTC:64,500.0 Kgs.</b>
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**ORTHODOX LEAF****DEMAND :** GOOD

**MARKET:** NILGIRI BROKENS, IRREGULAR AND LOWER BY RS.5/- TO 10/- AND SOMETIMES MORE. SIMILAR WHOLE LEAF GAINED WITNESSED SOME ATTRACTIVE PRICES. BEST HIGHGROWN FANNINGS LOWER, WHILE OTHERS FIRM TO DEARER. WELL MADE MEDIUM BOLDER BROKENS, TIPPY GRADES BARELY STEADY WHILE WHOLE LEAF APPRECIATED. SECONDARY BROKENS IRREGULAR AND LOWER. MEDIUM FANNINGS BARELY STEADY.

**CTC LEAF****DEMAND :** STRONG (96%)**MARKET:** HIGHER BY RS.5/- TO 10/- AND MORE

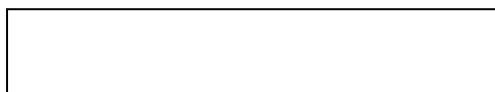
<b>QUANTITY :</b>	<b>CTC: 9,17,000 KGS</b>	<b>ORX 7,000 KGS</b>
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**CTC DUST****DEMAND :** GOOD (92%)

**MARKET:** SELECT BEST HIGHPRICED TEAS BARELY STEADY. OTHERS IRREGULAR AND LOWER BY RS.3/- TO 5/-. MEDIUM AND PLAINER TEAS STRONG FEATURE AND APPRECIATED BY RS.3/- TO 5/- AND SOMETIMES MORE FOLLOWING QUALITY.

**ORTHODOX DUST****DEMAND** GOOD

**MARKET** ORTHODOX DUST BARELY STEADY. OTHERS IRREGULAR AND SOMETIMES LOWER. SMALL QUANTITY OF ORTHODOX DUST SOLD WAS ABSORBED BY EXPORTERS AND UPCOUNTRY BUYERS.

**SOURCE :** PARCON INDIA PVT LTD

AUCTION NO.	08		07		06	
Dates	23 <sup>rd</sup> /24 <sup>th</sup> February 2016		16 <sup>th</sup> /17 <sup>th</sup> February 2016		09 <sup>th</sup> /10 <sup>th</sup> February 2016	
	No. of Lots	No. of Kgs	No. of Lots	No. of Kgs	No. of Lots	No. of Kgs
Ex Estate	966	1,116,967 kg	929	1,082,855 kg	802	924,867 kg
Main Sale Total	9,449	4,999,164 kg	10,366	5,510,253 kg	10,472	5,626,764 kg
High & Medium	1,026	519,419 kg	1,055	529,897 kg	992	499,409 kg
Low Growns Leafy	3,688	1,754,830 kg	4,047	1,956,895 kg	4,213	2,104,361 kg
Tippy	2,062	1,190,902 kg	2,177	1,256,579 kg	2,343	1,393,133 kg
Premium/Flowery	547	103,166 kg	552	111,560 kg	521	114,910 kg
Off Grades	1,587	881,156 kg	1,946	1,056,567 kg	1,891	1,014,177 kg
Dust	539	549,691 kg	589	598,755 kg	512	500,774 kg
Grand Total	10,415	6,116,131 kg	11,295	6,593,108 kg	11,274	6,551,631 kg
Reprints	908	537,167 kg	1,275	664,832 kg	928	515,108 kg
Scheduled to Close (Ex)		05.02.16		28.01.16		21.01.16
Dates (Ms)		05.02.16		29.01.16		22.01.16

#### Scheduled Closing Dates

Auction No. 07 : 16 <sup>th</sup> /17 <sup>th</sup> February 2016	Auction No. 09 : 01 <sup>st</sup> / 02 <sup>nd</sup> March 2016
Ex Estate : 28.01.2016	Ex Estate : 11.02. 2016
Main Sale : 29.01.2016	Main Sale : 12.02. 2016
Auction No. 08 : 23 <sup>rd</sup> /24 <sup>th</sup> February 2016	Auction No. 10 : 08 <sup>th</sup> / 09 <sup>th</sup> March 2016
Ex Estate : 05.02. 2016	Ex Estate : 18.02. 2016
Main Sale : 05.02. 2016	Main Sale : 19.02. 2016

#### ORDER OF SALE (SALE NO: 07 - 16<sup>TH</sup> / 17<sup>TH</sup> FEBRUARY 2016)

##### MAIN SALE ORDER-1

Lanka Commodity Brokers Limited  
 Forbes & Walker Limited  
 Eastern Brokers Limited  
 Mercantile Produce Brokers (Pvt) Limited  
 Bartleet Produce Marketing  
 Ceylon Tea Brokers PLC  
 Asia Siyaka Commodities (Pvt) Limited  
**JOHN KEELLS PLC**

##### MAIN SALE ORDER-2 (H&M/OFF/DUST)

Bartleet Produce Marketing  
 Ceylon Tea Brokers PLC  
**JOHN KEELLS PLC**  
 Eastern Brokers Limited  
 Forbes & Walker Limited  
 Mercantile Produce Brokers (Pvt) Limited  
 Lanka Commodity Brokers Limited  
 Asia Siyaka Commodities (Pvt) Limited

##### EX- ESTATE

Eastern Brokers Limited  
 Bartleet Produce Marketing  
 Lanka Commodity Brokers Limited  
 Ceylon Tea Brokers PLC  
 Mercantile Produce Brokers (Pvt) Limited  
**JOHN KEELLS PLC**  
 Asia Siyaka Commodities (Pvt) Limited  
 Forbes & Walker Limited

#### SELLING TIMES OF OUR CATALOGUE

Ex-Estate	09.09 am	Off Grades	11.54 am
High & Medium	08.30 am	BOP1A	04.13 pm
Leafy	11.40 am (WED)	Dust	12.50 pm
Low Tippy/Premium	09.19 am (WED)		

PROMPT DATES : Buyers - 23.02.2016 Sellers - 24.02.2016 [ KD : Sg ]