

SALE NO: 08 - 23<sup>RD</sup> / 24<sup>TH</sup> FEBRUARY 2016



**TEA MARKET REPORT  
JOHN KEELLS PLC**

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## COMMENTS

Total revenue from tea exports in January 2016 has declined by Rs.620 million compared to the same period in 2015. The export quantity too shows a decline of 350,200 Kgs. The drop in Approximate Average Unit F.O.B. Value per Kg of Rs.16.83 when compared to the same period is a noteworthy negative impact in the Export Earnings.

Russia continues as the largest importer followed by Iraq, Iran and UAE. Imports to Turkey has hugely declined. This is indeed a matter of concern.

Sri Lanka's Tea Production for the month of January 2016 has been recorded as 25.01 Mkgs, a 7.8% increase over 2015. All three elevations have recorded increases.

Today's Ex-Estate quantity of 1.12 Mkgs of tea met with lower demand. Best Western High Grown BOPs declined, whilst the BOPFs too eased on average and at times difficult of sale for the plainer teas. The brighter Nuwara Eliya BOPs and BOPFs with seasonal character met with some demand. An irregularly lower market prevailed for the Uva BOPs and BOPFs with wide price variations following quality. Low grown CTC PF1s declined substantially with a fair volume remaining unsold. High and Medium Grown CTC PF1s were irregular with the well-made invoices attracting some useful bids. Others were firm to easier with quite a number of invoices remaining unsold. BP1s too were lower in general.

There was 2.9 Mkgs of Low Growns on offer at this week's sale. There was good demand for the select best and best OP1 which appreciated Rs. 40/- to Rs. 20/-, the balance were firm. Better BOP1s advanced Rs. 20/- to Rs. 20/-




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Select best BOPs declined by Rs.20/- to Rs.30/- on average, whilst the below best and plainer sorts too were easier by Rs.10/- to Rs.20/-. Select best BOPFs eased by Rs.20/- to Rs.30/- and more, whilst below best and plainer sorts were irregularly lower by Rs.10/- to Rs.20/-. Medium BOPs were easier by Rs.10/- to Rs.20/- whilst the BOPFs too were mostly lower.

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A few bright invoices of BOPs gained, whilst the others were easier. BOPFs were dearer by Rs.20/- to Rs.30/-.

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BOPs were easier by Rs.10/- to Rs.20/-, whilst the BOPFs declined by a similar margin. Uda Pussellawa BOPs were irregularly lower, whilst the BOPFs were irregular following quality.

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Low Grown PF1s declined Rs.10/- to Rs.20/- on average with a few selected invoices gaining substantially on air mail inquiry. High & Medium PF1s were barely steady with the number of invoices remaining unsold. Low Grown BP1s were easier by Rs.5/- to Rs.10/- at times, whilst the High & Medium types were irregularly easier.

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Good demand. Select best OP1s appreciated Rs.10/- to Rs.20/-, whilst the other good OP1s too gained Rs.10/- to Rs.20/- and more at times, below best and poorer sorts were fully firm. Select best BOP1s advanced sharply by Rs.30/- to Rs.40/-, best types too were dearer by Rs.10/- to Rs.20/-, below best and poorer sorts were irregularly dearer by Rs.5/- to Rs.10/-. Select best OPs were steady, whilst best OPs were firm to at times lower by Rs.5/- to Rs.10/-, below best and poorer sorts were irregularly lower by Rs.5/- to Rs.10/-. Select best OPAs were dearer by Rs.5/- to Rs.10/-, whilst the balance maintained last levels. Select best Pekoes gained Rs.10/- to Rs.15/-, bold Pekoe varieties too gained Rs.5/- to Rs.10/-, flaky types were fully firm to dearer at times. Select best Pekoe1s appreciated Rs.10/- to Rs.20/-, however the balance declined Rs.10/- to Rs.20/-. Lower demand for Tippy/Small leaf teas. Select best and best BOPs were lower by Rs.10/- to Rs.15/-, whilst below best and poorer sorts too shed by a similar margin. Select best and best BOP.SP1s declined sharply by Rs.15/- to Rs.20/-, whilst the balance were irregularly lower by Rs.10/- to Rs.15/-. Select best FBOPs were barely steady whilst the best and below best types declined Rs.10/- to Rs.15/-, poorer sorts were irregularly lower by Rs.5/- to Rs.10/-. Select best and best FF1s were irregularly lower by Rs.10/- to Rs.15/-, whilst the balance too eased by a similar margin. A few select best invoices gained, whilst the balance declined, best and below best varieties were lower to last week closing levels.

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Select best and best liquoring Fngs1s declined Rs.10/- to Rs.15/-, whilst the below best and poorer sorts were easier by Rs.10/-. Select best BMs appreciated Rs.10/- to Rs.15/-, whilst the below best and poorer sorts appreciated Rs.10/- to Rs.15/-. All BPs dearer by Rs.10/- to Rs.20/-. Select best BOP1As were firm to dearer by Rs.5/- and appreciated more towards the latter part of the sale. Best BOP1As were firm to lower by Rs.5/- and more at times following quality, whilst below best and poorer sorts were firm on last.

Select best Dust1s were firm, best, below best and poorer sorts declined Rs.30/- to Rs.40/-. Cleaner secondaries showed a sharp decline by Rs.30/- to Rs.35/-, others declined further. High & Medium Grown CTCs were lower by Rs.15/- to Rs.20/-. Low Grown CTCs sold at last levels, others declined by Rs.15/- to Rs.20/-. Low Grown Dust/Dust1s appreciated Rs.10/- to Rs.15/-, poorer sorts appreciated Rs.15/- to Rs.20/-.

Average buying rate for the following currencies quoted by commercial banks for TT's  
 USD : 142.28                      GBP : 200.34                      EURO : 156.08

	BOP	BOPF
Good Westerns	480 - 670	480 - 580
Average Westerns	430 - 470	420 - 470
Plainer Westerns	385 - 420	380 - 410
Western Mediums	375 - 630	350 - 435
Uva Teas	320 - 450	310 - 430
Nuwara Eliya Teas	380 - 740	350 - 470
Udapussellawa Teas	380 - 420	370 - 450
CTC (BP1 and PF1)	300 - 445	310 - 680

	Select Best	Best	Below Best	Others
<u>LIQUORING</u>				
DUST-1	520.00-740.00	450.00-500.00	400.00-440.00	340.00-390.00
<u>OFF GRADES -</u>				
FGS1	410.00-470.00	370.00-380.00	320.00-330.00	290.00-310.00
FGS	310.00-340.00	290.00-300.00	260.00-270.00	250.00-260.00
<u>LOW GROWNS</u>				
FBOP	440.00-470.00	370.00-390.00	320.00-360.00	300.00-320.00
BOP1	540.00-660.00	510.00-530.00	470.00-500.00	370.00-450.00
BOP	460.00-490.00	370.00-400.00	310.00-360.00	290.00-300.00
BOP.SP	440.00-470.00	380.00-400.00	300.00-370.00	280.00-300.00
BOPF	430.00-450.00	350.00-370.00	290.00-330.00	270.00-280.00
FBOPF/FF.SP/EX SP.	850.00-1200.00	500.00-580.00	330.00-400.00	300.00-320.00
FBOPF1	450.00-470.00	380.00-410.00	340.00-360.00	280.00-320.00
OP1	650.00-750.00	590.00-640.00	530.00-580.00	380.00-480.00
OP	460.00-500.00	440.00-450.00	415.00-435.00	300.00-380.00
OPA	450.00-480.00	400.00-440.00	360.00-390.00	300.00-350.00
PEKOE	460.00-580.00	410.00-450.00	370.00-400.00	340.00-360.00
PEKOE1	530.00-660.00	425.00-520.00	370.00-420.00	330.00-350.00
DUST/DUST1	420.00-460.00	370.00-410.00	310.00-350.00	270.00-300.00



<b>WESTERN HIGH GROWN TEAS</b>			
BOP		Great Western	670.00
BOPSP		Glentilt	500.00
BOPF/BOPFSP		Dessford	590.00
FBOP/FBOP1		Kirkoswald	850.00
PEKOE/PEKOE1		Bearwell	740.00
OP1		Inverness	610.00
BOP1	*	Inverness	640.00
OP/OPA	*	St. Andrews	375.00
	*	Bogahawatte	375.00
FF/FF1	*	Inverness	530.00

<b>HIGH GROWN CTC TEAS</b>			
PF1	*	Dunsinane CTC	425.00
BP1		Dunsinane CTC	415.00
OF		-	
BPS		Dunsinane CTC	390.00

<b>MEDIUM GROWN CTC TEAS</b>			
PF1		Rothschild	420.00
BP1		Strathdon	380.00
OF		Spey Side CTC	330.00
BPS		Strathdon	375.00

<b>WESTERN MEDIUM TEAS</b>			
BOP	*	Kenilworth	630.00
BOPSP		Weralugolla	460.00
BOPF/BOPFSP		Vellaioya	435.00
FBOP/FBOP1	*	Kenilworth	680.00
PEKOE/PEKOE1		Cooroondoowatte	510.00
OP1		Harangalla	550.00
BOP1		Harangalla	700.00
OP/OPA		Orange Field	400.00
		Cooroondoowatte	400.00
		Harangalla	400.00
FF/FF1		Craighead	530.00

<b>LOW GROWN CTC TEAS</b>			
PF1	*	Hingalgoda CTC	630.00
BP1	*	Suduwelipothahena CTC	445.00
OF	*	Suduwelipothahena CTC	460.00
BPS	*	Nildalukanda	350.00

<b>UVA HIGH GROWN TEAS</b>			
BOP	*	Glenanore	500.00
BOPSP		Oodoowerre	440.00
BOPF/BOPFSP		Kellibedde	430.00
FBOP/FBOP1	*	Glenanore	530.00
PEKOE/PEKOE1		Mount Uva	420.00
OP1		Oodoowerre	440.00
BOP1		Oodoowerre	530.00
OP/OPA	*	Spring Valley	375.00
		Ampittiakande	375.00
FBOPF/FBOPF1		Mount Uva	490.00

<b>UDA PUSSELLAWA TEAS</b>			
BOP		Ragalla	420.00
BOPSP		Delmar	335.00
BOPF/BOPFSP		Liddesdale	450.00
FBOP/FBOP1		Delmar	470.00
PEKOE/PEKOE1		Kirklees	470.00
OP1		Gampaha	350.00
BOP1		-	
OP/OPA		Gampaha	350.00
FBOPF/FBOPF1		Gampaha	470.00
		Delmar	470.00

<b>UVA MEDIUM TEAS</b>			
BOP		Aigburth	480.00
BOPSP	*	<b>Halpewatte Uva</b>	<b>450.00</b>
BOPF/BOPFSP		El Teb	430.00
FBOP/FBOP1		Shawlands	580.00
PEKOE/PEKOE1	*	<b>Demodera "S"</b>	<b>430.00</b>
		Hillmark Uva	430.00
		Tinioya	430.00
OP1	*	<b>Wewesse</b>	<b>470.00</b>
BOP1		Dickwella	650.00
OP/OPA	*	<b>Adawatte</b>	<b>550.00</b>
FF/FF1	*	<b>Pettiagalla</b>	<b>500.00</b>
	*	<b>Halpewatte Uva</b>	<b>500.00</b>

<b>NUWARA ELIYA TEAS</b>			
BOP		Mahagastotte	740.00
BOPF/BOPFSP	*	<b>Lovers Leap</b>	<b>470.00</b>
FBOP/FBOP1	*	<b>Lovers Leap</b>	<b>1550.00</b>
PEKOE/PEKOE1		Court Lodge	800.00
OP1		-	
OP/OPA		-	

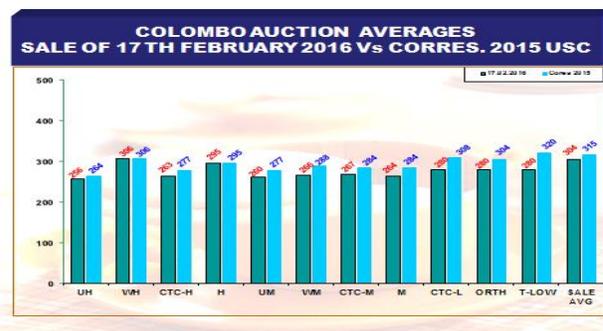
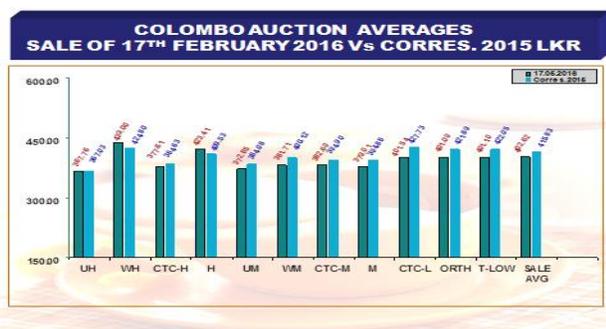
<b>LOW GROWN TEAS</b>			
BOP	*	<b>Kiruwanaganga</b>	<b>530.00</b>
		New Mount Carmel	530.00

		New Panilkanda	530.00
BOP.SP		New J S P	530.00
BOPF		Ceciliyan	490.00
BOPFSP	*	<b>Nawalakanda Super</b>	<b>490.00</b>
	*	<b>Broadlands S.H.</b>	<b>480.00</b>
OP1	*	<b>Sithaka</b>	<b>750.00</b>
	*	<b>Derangala Hills</b>	<b>700.00</b>
BOP1		Sithaka	660.00
OP	*	<b>Arbour Valley</b>	<b>500.00</b>
		Galaboda Group	500.00
		Lickra	500.00
OPA	*	<b>Arbour Valley</b>	<b>480.00</b>
		A.C.U. Super	480.00
	*	<b>Deerwood Super</b>	<b>465.00</b>
PEKOE		New Vithanakande	580.00
	*	<b>Nawalakanda Super</b>	<b>550.00</b>
PEKOE1	*	<b>Nawalakanda Super</b>	<b>660.00</b>
FBOP		Win Hills	740.00
FBOP1		Fortune	590.00
FBOPF1		New J S P	680.00
FBOPF		Win Hills	640.00

<b>PREMIUM FLOWERY</b>			
FBOPF SP		New J S P	2950.00
FFEXSP			3200.00
FFEXSP1		Peak Paradise	3100.00

<b>OTHER</b>			
DUST1	*		740.00
P.DUST	*	<b>Suduwelipothahena CTC</b>	<b>530.00</b>
	*	<b>Ceciliyan CTC</b>	<b>530.00</b>
FNGS/FNGS1			470.00
PFNGS	**	<b>Hing</b>	<b>455.00</b>
BM		Dotel Oya	395.00
	*	<b>Pasgoda S.H.</b>	<b>385.00</b>
BOP1A		Chandrika Estate	385.00
BP	*	<b>Wewesse</b>	<b>385.00</b>
		Maratenne	385.00

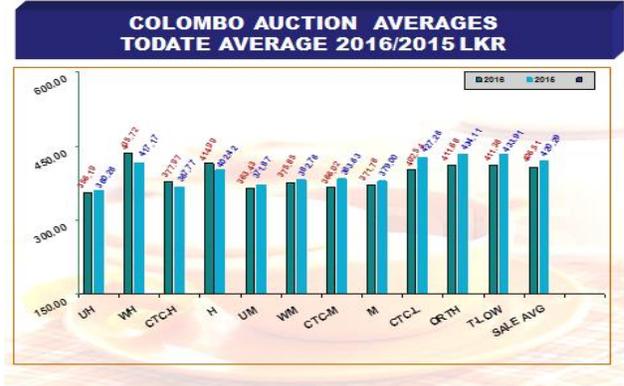
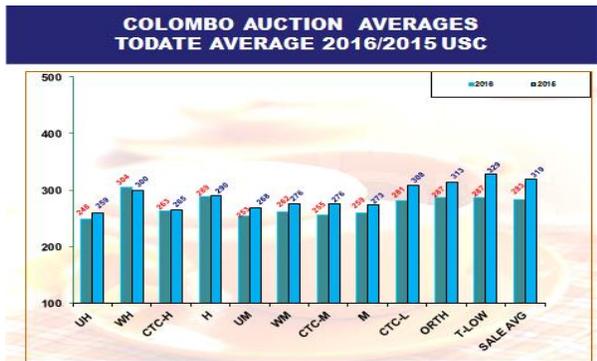
- \*\* MORE THAN ONE TOP PRICE OBTAINED FOR THE SIMILAR GRADE OF THE MARK
- \* TEAS SOLD BY JOHN KEELLS PLC
- + ALL TIME RECORD PRICE
- ++ ALL TIME RECORD PRICE EQUALED



	Sale of 10/02/16 In LKR	Sale of 17/02/16 In LKR	Corres. 2015 In LKR
Uva High Grows	377.38	367.76	367.03
Western High Grows	442.01	439.00	424.80
CTC High Grows	374.00	377.61	384.63
<b>Summary of High Grows</b>	<b>427.66</b>	<b>423.41</b>	<b>409.53</b>
Uva Medium Grows	371.36	372.85	384.08
Western Medium Grows	383.09	381.71	400.12

CTC Medium Grows	386.80	382.60	394.90
<b>Summary of Medium Grows</b>	<b>379.58</b>	<b>379.01</b>	<b>394.88</b>
CTC Low Grows	388.35	401.54	427.73
Orthodox Low Grows	405.05	401.09	421.89
<b>Summary of Low Grows</b>	<b>404.46</b>	<b>401.10</b>	<b>422.05</b>
<b>TOTAL SALE AVERAGE</b>	<b>405.38</b>	<b>402.62</b>	<b>415.83</b>

	Sale of 10/02/16 In USC	Sale of 17/02/16 In USC	Corres. 2015 In USC
Uva High Grows	263	256	264
Western High Grows	308	306	306
CTC High Grows	261	263	277
<b>Summary of High Grows</b>	<b>298</b>	<b>295</b>	<b>295</b>
Uva Medium Grows	259	260	277
Western Medium Grows	267	266	288
CTC Medium Grows	270	267	284
<b>Summary of Medium Grows</b>	<b>265</b>	<b>264</b>	<b>284</b>
CTC Low Grows	271	280	308
Orthodox Low Grows	282	280	304
<b>Summary of Low Grows</b>	<b>282</b>	<b>280</b>	<b>320</b>
<b>TOTAL SALE AVERAGE</b>	<b>306</b>	<b>304</b>	<b>315</b>



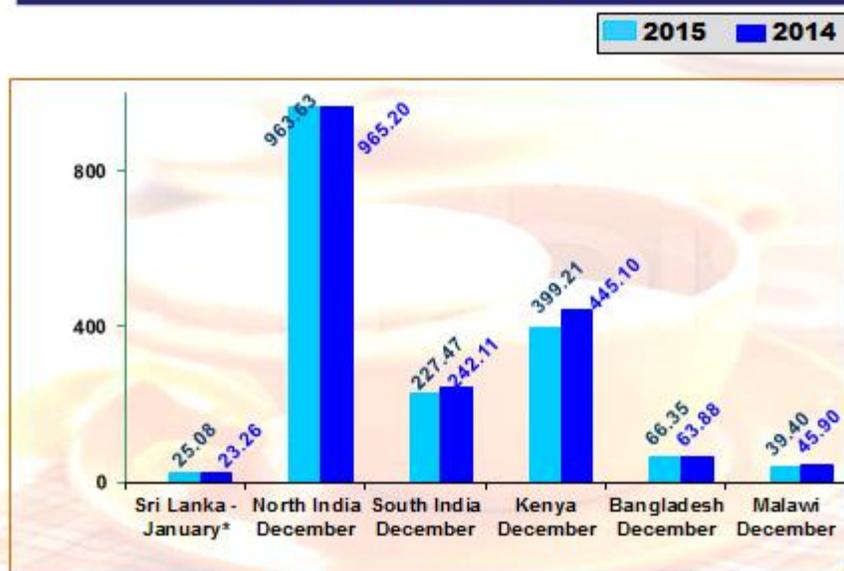
<i>From 01 January todate</i>	2016 In Rs.	2015 In Rs.	2016 In USC	2015 In USC
Uva High Grows	356.19	360.28	248	259
Western High Grows	435.72	417.17	304	300
CTC High Grows	377.97	367.77	263	265
<b>Summary of High Grows</b>	<b>414.99</b>	<b>402.42</b>	<b>289</b>	<b>290</b>
Uva Medium Grows	363.43	371.87	253	268
Western Medium Grows	375.85	382.76	262	276

CTC Medium Grows	366.02	383.63	255	276
<b>Summary of Medium Grows</b>	<b>371.78</b>	<b>379.00</b>	<b>259</b>	<b>273</b>
CTC Low Grows	402.54	427.26	281	308
Orthodox Low Grows	411.68	434.11	287	313
<b>Summary of Low Grows</b>	<b>411.38</b>	<b>433.91</b>	<b>287</b>	<b>329</b>
<b>TOTAL SALE AVERAGE</b>	<b>406.51</b>	<b>420.29</b>	<b>283</b>	<b>319</b>

**MONTH - FROM 01<sup>ST</sup> TO 17<sup>TH</sup> FEBRUARY 2016**

	2016 In Rs.
Uva High Grows	370.88
Western High Grows	441.10
<b>Summary of High Grows</b>	<b>424.80</b>
Uva Medium Grows	367.66
Western Medium Grows	383.85
<b>Summary of Medium Grows</b>	<b>378.86</b>
<b>Summary of Low Grows</b>	<b>402.23</b>
<b>TOTAL SALE AVERAGE</b>	<b>403.46</b>

## CROP FIGURES OF MAJOR PRODUCING & EXPORTING COUNTRIES



### CROP FIGURES OF MAJOR PRODUCING AND EXPORTING COUNTRIES (IN MILLON KG)

Country	MONTH	2015 2016*	2014 2015*	CUMULATIVE	2015 2016*	2014 2015*	CUMULATIVE + INC./-DEC.
Sri Lanka	January*	25.08*	23.26*	Up to January*	25.08*	23.26*	+ 1.82
North India	December	41.36(E)	41.77	Up to December	963.63 (E)	965.20	- 1.57
South India	December	14.59(E)	17.61	Up to December	227.47 (E)	242.11	- 14.64
Kenya	December	46.39	45.07	Up to December	399.21	445.10	- 45.89
Bangladesh	December	4.82	4.73	Up to December	66.35	63.88	+ 2.47
Malawi	December	3.8(E)	1.8	Up to December	39.4	45.9	- 6.5

**WESTERN'S**

Sunny and dry weather was experienced in the Agrapatana region, however occasional gloomy and overcast weather along with scattered showers were reported in the Bogawantalawa and Hatton areas.

**NUWARA ELIYA'S**

Dry weather conditions prevailed in all parts throughout the week.

**UVA'S**

Dry and warm weather conditions were experienced in the mornings whilst cold showers were experienced in the Bandarawela and Badulla districts.

**LOW GROWN'S**

Scattered heavy showers were recorded in the Ratnapura and Deniyaya areas. Sunny weather conditions along with occasional showers were experienced the Galle district.

**CROP**

Lower crop intakes have been reported from all elevations.

**ALL BROKERS PRIVATE SALE FIGURES  
FOR THE PERIOD OF 15<sup>TH</sup> TO 20<sup>TH</sup> FEBRUARY 2016**



	WEEKLY	TO-DATE
P/SALES	39,450.00	362,107.00



BMF	166,909.00	1,193,491.00
DIRECT SALES	54,699.00	372,240.20

  
MOMBASA MARKET  
SALE NO. 08 - SALE OF 22<sup>ND</sup>/ 23<sup>RD</sup> FEBRUARY 2016

Good general demand prevailed for the 154,458 packages (10,019,049kilos) on offer at irregularly easier rates but prices closely followed quality. 10.04% of the teas on offer were neglected.

Best BP1s in the market gained USC12 while brighter descriptions were irregular varying between USC14 dearer to easier by a similar rate with mediums ranging between firm to USC22 dearer to easier by USC14 to USC26. Lower mediums varied between firm to USC10 dearer to easier by upto USC30 with plainer varieties gaining USC4 to USC26.

The best PF1s available eased by upto USC18 with brighter types irregular ranging between USC6 dearer to easier by USC10 to USC20 while mediums varied between USC5 to USC8 dearer to easier by USC10 to USC32. Lower medium PF1s were barely steady to USC10 below last levels while plainer sorts were firm to USC10 dearer but poorest lost upto USC6.

Best PDUSTs shed upto USC20 with brighter categories irregular varying about firm to USC6 dearer to easier by upto USC8 while mediums were firm to USC2 dearer to easier by USC16. Lower mediums were steady to USC10 below last prices with plainer descriptions firm.

The few best DUST1s held value while brighter varieties were USC10 to USC14 dearer with mediums irregular varying between firm to USC14 dearer to easier by upto USC20 and some invoices were unsold. Lower mediums were about firm to USC8 below last levels with plainer sorts firm to USC10 dearer.

In the secondary catalogues BPs were dearer while PFs held value. Clean well sorted coloury FNGS gained with similar DUSTs barely steady. Other FNGS were firm and DUSTs were dearer. BMFs were well absorbed.

Yemen, other Middle Eastern countries, Russia and Sudan lent more support while Egyptian and Pakistan Packers were active but at lower levels with maintained activity from UK and Bazaar. Afghanistan, Kazakhstan and other CIS states showed less interest. Iran was quieter. Somalia were active at the lower end of the market.

QUOTATIONS	BROKENS	FANNINGS
Best	392 - 515	401 - 480
Good	387 - 449	398 - 435
Good Medium	384 - 453	362 - 459
Medium	381 - 429	310 - 364
Lower Medium	273 - 372	241 - 310
Plain	239 - 327	184 - 284 ( SL RUPEES)

#### AUCTION AVERAGE PRICE

AUCTION	KENYA 2015	KENYA 2016	TOTAL 2015	TOTAL 2016
06	\$2.37	\$2.52	\$2.21	\$2.39
07	\$2.44	\$2.50	\$2.29	\$2.39
08	\$2.56	\$2.41	\$2.38	\$2.30

COUDCE - AERICAL TEA BROKERS LTD

## CHITTAGONG MARKET

### SALE NO.41 - SALE OF 23<sup>RD</sup> FEBRUARY 2016

CTC LEAF: 29,217 packages of teas met with a stronger demand.

**BROKENS:** A few good liquoring Brokens on offer met with a strong demand particularly the smaller varieties which often advanced in price following competition and these could be quoted between Tk.205/- and Tk.215/-. Medium varieties met with a better demand and were generally a firm market, a few lines advancing on competition. Plain teas met with a better demand but were irregularly easier with some withdrawals. End of season teas met with more interest and there were less withdrawals in this category.

competed for and were generally a firm market and these could be quoted between Tk.202/- and Tk.208/-. Mediums met with a better demand and were generally a firm market. A few lines were dearer following competition. Plain teas met with a fair interest with less withdrawals. End of season types witnessed more demand and there were fewer withdrawals in this category.

**CTC DUST:** 4,362 packages of teas on offer met with a fairly good demand at easier rates. Good liquoring varieties sold well but declined by Tk.12/- to Tk.15/-. All others sold at around last levels easing slightly in line with quality. Plain and end of season teas met with a little more interest with fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** More buyers were operating this week particularly in the Loose tea segment which accounted for the strong demand throughout the auction. Blenders also operated in strength.

Dusts were a slightly lower market.

Our catalogue (This week) Avg: Tk 151.24 sold 80.3% & (Last Week) Avg. Tk 160.01 sold 79.0%.

Brokens	This Week	Last Week	Quotations – This Week – (In Taka)			Dust	This week	Last Week
			Fannings	This week	Last Week			
Large	140-150	140-150	Best	210-215	211-220	PD	NQTA	NQTA
Medium	140-170	140-175	Good	202-208	205-210	RD	80-208	80-230
Small	150-180	150-200	Medium	150-180	140-165	D	99-241	99-242
Plain	90-120	80-110	Plain	90-120	90-110	CD	155-246	155-230

EXCHANGE RATES 23 FEBRUARY, 2016 STERLING POUND: Tk 109.1334 DOLLAR : Tk.77.7681

SOURCE : NATIONAL BROKERS LTD.

## GUWAHATI FINAL MARKET SALE NO. 07 - SALE OF 16<sup>TH</sup> FEBRUARY 2016

**1. MARKET REPORT IN BRIEF:**

- A. DEMAND: FAIR.**  
**B. MARKET: A RATHER IRREGULAR TREND CONTINUED.**

**2. TOTAL AUCTION WEIGHTED AVERAGE.(IN RS.)**

CATEGORY	2015/2016			2014/2015			UPTO – SALE 07		
	SALE 07	SALE 06	+/-	SALE 07	SALE 06	+/-	2015	2014	2013
LEAF	108.58	112.93	-4.35	104.37	99.77	+4.60	138.60	137.79	128.80
DUST	106.12	114.41	-8.29	97.73	103.93	-6.20	147.64	144.27	135.60
TOTAL	108.23	113.44	-5.21	102.65	101.11	+1.54	141.82	139.86	131.27

SOURCE : PARCON INDIA PVT LTD

**KOLKATA FINAL MARKET**  
**SALE NO.07 - SALE OF 19<sup>TH</sup> FEBRUARY 2016**

**1. MARKET DESCRIPTION**

- DEMAND - FAIR FOR LEAF, GOOD FOR DUST.
- LEVELS WERE IRREGULAR AND EASIER FOLLOWING QUALITY AND SOME TIMES WITNESSING WITHDRAWALS IN THE LEAF SEGMENT.

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2015/2016			2014/2015			UPTO SALE 07		
	SALE 07	SALE 06	+/-	SALE 07	SALE 06	+/-	2015-16	2014-15	2013-14
CTC	120.05	123.48	-3.43	109.19	120.49	-11.30	153.36	155.00	144.67
DUST	115.58	116.97	-1.39	114.19	124.22	-10.03	158.22	160.81	147.49
TOTAL	119.05	121.76	-2.71	110.96	121.65	-10.69	154.85	156.81	145.57

SOURCE : PARCON INDIA PVT LTD

**SILIGURI MARKET**  
**SALE NO.07 - SALE OF 18<sup>TH</sup> FEBRUARY 2016**

**1. MARKET DESCRIPTION**

- STRONG DEMAND IN BOTH LEAF AND DUST SEGMENTS FOR RELATIVELY SMALLER WEIGHTS ON OFFER.
- LEVELS WERE STEADY TO DEARER PARTICULARLY FOR THE COMMON AND PLAINER SORTS AS ALSO FOR SELECT LIQUORING LINES.

**2. TOTAL AUCTION AVERAGE ( ` )**

	2015/2016			2014/2015			UPTO SALE 07		
	SALE 07	SALE 06	+/-	SALE 07	SALE 06	+/-	2015/16	2014/15	2013/14
LEAF	104.24	101.72	+2.52	88.86	97.68	-8.82	123.55	127.13	121.10
DUST	99.79	103.26	-3.47	87.69	97.49	-9.80	118.25	121.94	118.66
TOTAL	103.84	101.94	+1.90	88.70	97.66	-8.96	122.89	126.46	120.78

SOURCE : PARCON INDIA PVT LTD

<b>COCHIN - DUST / LEAF MARKET</b> <b>SALE NO.07 - SALE OF 09<sup>TH</sup> / 10<sup>TH</sup> FEBRUARY 2016</b>
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<b>QUANTITY :</b>	<b>CTC: 9,60,500 KGS</b>	<b>ORX 9,000 KGS</b>
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**CTC DUST****DEMAND :** GOOD (89%)**MARKET:** BEST TEAS DECLINED BY RS.3/- TO 5/- AND MORE. THE REMAINDER ALSO LOST GROUND BUT LESS SHARPLY.**ORTHODOX DUST****DEMAND** GOOD**MARKET** PRIMARY GRADES DEARER. OTHERS IRREGULAR.

<b>QUANTITY :</b>	<b>ORX 169,500.0 Kgs</b>	<b>CTC:84,500.0 Kgs.</b>
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**ORTHODOX LEAF****DEMAND :** GOOD**MARKET:** SELECT BEST HIGHGROWN BROKENS AND FANNINGS BARELY STEADY,. WHOLE LEAF FIRM TO DEARER FOLLOWING QUALITY. REMAINING NILGIRIS IRREGULAR AND LOWER GOOD MEDIUM TIPPY GRADES BOLDER BROKENS, SMALLER BROKENS AND WHOLE LEAF BARELY STEADY. WHILE LESSER TEAS AND FANNINGS LOST GROUND..**CTC LEAF****DEMAND :** FAIR**MARKET:** GOOD LIQUORING TEAS BARELY STEADY. OTHERS IRREGULAR AND LOWER BY RS.3/- TO 5/- AND SOMETIMES MORE WITH HEAVY WITHDRAWALS.**SOURCE : PARCON INDIA PVT LTD**

<b>SRI LANKA TEA CROP</b>
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We give below the Sri Lanka Tea Crop for the month of January 2016 together with the corresponding figures for 2015.

	JANUARY	
<b>ORTHODOX</b>	<b>2016</b>	<b>2015</b>
High Grown	5,302,606.00	4,560,211.00
Medium Grown	2,969,036.00	2,400,483.00
Low Grown	15,218,548.00	14,460,676.00
<b>T O T A L</b>	<b>23,490,190.00</b>	<b>21,421,371.00</b>
<b>C T C</b>	<b>2016</b>	<b>2015</b>
High Grown	188,454.00	288,866.00
Medium Grown	502,526.00	556,762.00
Low Grown	687,392.00	750,835.00
<b>T O T A L</b>	<b>1,378,372.00</b>	<b>1,596,462.00</b>
<b>TOTAL. BLACK PRODUCTION</b>	<b>2016</b>	<b>2015</b>
High Grown	5,491,060.00	4,849,077.00
Medium Grown	3,471,562.00	2,957,245.00
Low Grown	15,905,940.00	15,211,511.00
<b>T O T A L</b>	<b>24,868,562.00</b>	<b>23,017,832.00</b>
<b>GREEN TEA</b>	<b>2016</b>	<b>2015</b>
High Grown	34,782.00	64,243.00
Medium Grown	166,830.00	178,829.00
Low Grown	11,518.00	38.00
<b>T O T A L</b>	<b>213,130.00</b>	<b>243,110.00</b>
<b>TOTAL PRODUCTION</b>	<b>2016</b>	<b>2015</b>
High Grown	5,525,842.00	4,913,320.00
Medium Grown	3,638,392.00	3,136,074.00
Low Grown	15,917,458.00	15,211,549.00

**TOTAL**

25,081,691.00

23,260,943.00

AUCTION NO.	10		09		08	
Dates	08 <sup>th</sup> / 09 <sup>th</sup> March 2016		01 <sup>st</sup> /02 <sup>nd</sup> March 2016		23 <sup>rd</sup> /24 <sup>th</sup> February 2016	
	No. of Lots	No. of Kgs	No. of Lots	No. of Kgs	No. of Lots	No. of Kgs
Ex Estate	908	1,016,909 kg	907	1,026,973 kg	966	1,116,967 kg
Main Sale Total	10,087	5,315,318 kg	9,792	5,183,749 kg	9,449	4,999,164 kg
High & Medium	1,073	519,903 kg	1,040	514,274 kg	1,026	519,419 kg
Low Growns Leafy	3,690	1,735,142 kg	3,569	1,656,659 kg	3,688	1,754,830 kg
Tippy	2,239	1,291,102 kg	2,104	1,219,524 kg	2,062	1,190,902 kg
Premium/Flowery	542	112,316 kg	447	95,628 kg	547	103,166 kg
Off Grades	1,969	1,085,490 kg	2,027	1,108,854 kg	1,587	881,156 kg
Dust	574	571,365 kg	605	588,810 kg	539	549,691 kg
Grand Total	10,995	6,332,227 kg	10,699	6,210,722 kg	10,415	6,116,131 kg
Reprints	826	433,133 kg	660	395,927 kg	908	537,167 kg
Scheduled to Close (Ex)		18.02.16		11.02.16		05.02.16
Dates (Ms)		19.02.16		12.02.16		05.02.16

**Scheduled Closing Dates**

Auction No. 09 : 01<sup>st</sup>/02<sup>nd</sup> March 2016  
 Ex Estate : 11.02.2016  
 Main Sale : 12.02.2016

Auction No. 11 : 14<sup>th</sup>/15<sup>th</sup> March 2016  
 Ex Estate : 25.02.2016  
 Main Sale : 26.02.2016

Auction No. 10 : 08<sup>th</sup>/09<sup>th</sup> March 2016  
 Ex Estate : 18.02.2016  
 Main Sale : 19.02.2016

Auction No. 12 : 21<sup>st</sup>/ 23<sup>rd</sup> March 2016  
 Ex Estate : 03.03.2016  
 Main Sale : 04.03.2016

**ORDER OF SALE (SALE NO: 09 - 01<sup>ST</sup>/ 02<sup>ND</sup> MARCH 2016)****MAIN SALE ORDER-1**

Mercantile Produce Brokers (Pvt) Limited  
 Bartleet Produce Marketing  
 Ceylon Tea Brokers PLC  
 Asia Siyaka Commodities (Pvt) Limited  
 Eastern Brokers Limited  
**JOHN KEELLS PLC**  
 Lanka Commodity Brokers Limited  
 Forbes & Walker Limited

**MAIN SALE ORDER-2 (H&M/OFF/DUST)**

Asia Siyaka Commodities (Pvt) Limited  
**JOHN KEELLS PLC**  
 Eastern Brokers Limited  
 Ceylon Tea Brokers PLC  
 Lanka Commodity Brokers Limited  
 Bartleet Produce Marketing  
 Forbes & Walker Limited  
 Mercantile Produce Brokers (Pvt) Limited

**EX- ESTATE**

Mercantile Produce Brokers (Pvt) Limited  
 Eastern Brokers Limited  
 Asia Siyaka Commodities (Pvt) Limited  
 Forbes & Walker Limited  
 Lanka Commodity Brokers Limited  
 Ceylon Tea Brokers PLC  
 Bartleet Produce Marketing  
**JOHN KEELLS PLC**

**SELLING TIMES OF OUR CATALOGUE**

Ex-Estate	11.35 am	Off Grades	10.38 am
High & Medium	08.27 am	BOP1A	03.33 pm
Leafy	04.18 pm	Dust	12.53 pm

Low Tippy/Premium 03.19 pm

PROMPT DATES : Buyers - 08.03.2016

Sellers - 09.03.2016

[ KD : Sg ]

## ***THE COLOMBO TEA TRADERS' ASSOCIATION***

**P .O. Box 274  
Colombo**

**CIRCULAR NO. 3 OF 2016**

February 23, 2016

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### **RULES FOR CATALOGUING OF TEAS**

With a view to increasing lot sizes, so as to reduce the duration of selling times, it has been decided to revise the Cataloguing Rules as follows, commencing the first sale in April 2016, Sale No 14.

**Off grade and Dust Catalogues - Fngs, Fngs1, Dust, Dust1, PD, PF, BP, BT Grades:**

Only One lot of 10 or 15 sacks, Two lots of 20 sacks and an unlimited number of lots of 40 sacks.

**THE SECRETARIAT  
THE COLOMBO TEA TRADERS' ASSOCIATION**

## SRI LANKA TEA EXPORTS

DESCRIPTION	QTY (KG)	VALUE (RS)	APPROX.AV.UNIT FOB VALUE PER KG.RS/CTS
<b>JANUARY 2016</b>			
Instant Tea	89,515.20	108,354,543.00	1,210.46
Tea in Packets	11,006,575.37	6,092,981,430.40	553.58
Green Tea	325,390.70	425,556,273.60	1,307.83
Tea in Bags	1,979,383.75	2,203,672,851.48	1,113.31
Tea in Bulk	10,729,731.46	5,481,705,452.00	510.89
<b>Total</b>	<b>24,130,596.48</b>	<b>14,312,270,550.48</b>	<b>593.12</b>

<b>JANUARY 2015</b>			
Instant Tea	200,249.76	211,540,749.00	1,056.38
Tea in Packets	11,838,363.87	6,729,577,327.98	568.46
Green Tea	310,932.98	416,401,946.67	1,339.20
Tea in Bags	1,698,350.46	1,861,629,282.24	1,096.14
Tea in Bulk	10,432,898.13	5,712,817,001.00	547.58
<b>Total</b>	<b>24,480,795.20</b>	<b>14,931,966,306.89</b>	<b>609.95</b>

### MAJOR IMPORTERS OF SRI LANKA TEA JANUARY 2016

COUNTRY	BULK TEA	PACKETED TEA	TEA BAG	INSTANT TEA	GREEN TEA	TEA OTHER	TOTAL 2016	TOTAL 2015
RUSSIA	2,692,762	399,087	129,362	-	29,062	1,751,687,004.00	3,250,273	3,084,303
IRAQ	498,490	2,452,981	38,023	-	-	1,205,676,144.48	2,989,495	2,513,024
IRAN	1,333,892	1,547,158	18,203	-	7	1,712,819,652.00	2,899,260	1,970,348
U.A.E.	828,661	1,152,721	42,928	-	106,818	1,257,045,666.00	2,131,127	2,012,873
TURKEY	289,951	1,073,620	962	-	1,000	748,669,321.00	1,365,533	3,117,244
SYRIA	-	785,093	37,471	-	-	482,204,510.00	822,564	500,853
LIBYA	-	778,900	-	-	-	333,057,049.00	778,900	1,032,720
AZERBAIJAIN	758,450	7,061	-	-	-	409,839,817.00	765,511	772,650
GERMENY	417,186	205,436	5,647	-	12,295	361,891,913.00	640,564	452,233

JAPAN	444,497	66,503	58,430	40	302	445,231,419.00	569,771	753,976

### Tea Production January 2016

#### Black Tea Production according to Elevations

Elevation	January (Kg)		Change	% Change
	2016	2015		
High	5,525,842.00	4,913,320.00	612,522	12%
Medium	3,638,392.00	3,136,074.00	502,318	16%
Low	15,917,458.00	15,211,549.00	705,909	5%
Total	25,081,691.00	23,260,943.00	1,820,748	8%

#### Tea Production according to categories

Production	(Kg)		Change	% Change
	2016	2015		
ORTHODOX	23,490,190.00	21,421,371.00	2,068,819	10%
CTC	1,378,372.00	1,596,462.00	-218,090	-14%
GREEN TEA	213,130.00	243,110.00	-29,980	-12%
Total	25,081,691.00	23,260,943.00	1,820,748	8%