

# TEA MARKET REPORT JOHN KEELLS PLC

**SALE NO. 06 – 08<sup>TH</sup> / 09<sup>TH</sup> FEBRUARY 2022** 





## **ORDER OF SALE** (SALE NO. 06 – 08<sup>TH</sup> / 09<sup>TH</sup> FEBRUARY 2022)

| Main Sale Order – 1<br>(Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2<br>(H & M / Off Grade / Dust) | Ex-Estate                             |
|--|---|---------------------------------------|
| Lanka Commodity Brokers Ltd  | Asia Siyaka Commodities PLC.                      | Lanka Commodity Brokers Ltd           |
| Forbes & Walker Tea Brokers (Pvt) Ltd                              | Bartleet Produce Marketing (Pvt) Ltd              | Ceylon Tea Brokers PLC                |
| Eastern Brokers. Ltd.  | Ceylon Tea Brokers PLC                            | Bartleet Produce Marketing (Pvt) Ltd  |
| Mercantile Produce Brokers (Pvt) Ltd                               | JOHN KEELLS PLC                                   | JOHN KEELLS PLC                       |
| Bartleet Produce Marketing (Pvt) Ltd                               | Eastern Brokers. Ltd.                             | Mercantile Produce Brokers (Pvt) Ltd  |
| Ceylon Tea Brokers PLC   | Forbes & Walker Tea Brokers (Pvt) Ltd             | Eastern Brokers. Ltd.                 |
| Asia Siyaka Commodities PLC.                                       | Mercantile Produce Brokers (Pvt) Ltd              | Asia Siyaka Commodities PLC.          |
| JOHN KEELLS PLC  | Lanka Commodity Brokers Ltd                       | Forbes & Walker Tea Brokers (Pvt) Ltd |





# **AUCTION DETAILS**

| Auction No.                 | 06  |           |  |
|-----------------------------|---|-----------|--|
| Dates                       | 08 <sup>th</sup> / 09 <sup>th</sup> February 2022 |           |  |
|                             | No. of Lots                                       | Qty – kg  |  |
| Ex Estate                   | 716   | 834,340   |  |
| Main Sale Total             | 9,149   | 4,580,777 |  |
| High & Medium               | 1,125   | 573,782   |  |
| Low Grown - Leafy           | 1,844   | 765,475   |  |
| Low Grown - Semi Leafy      | 1,321   | 593,083   |  |
| Low Grown Tippy             | 1,983   | 1,035,171 |  |
| Premium / Flowery           | 343   | 56,907    |  |
| Off Grades                  | 2,100   | 1,126,880 |  |
| Dust                        | 433   | 429,479   |  |
| Grand Total                 | 9,865   | 5,415,117 |  |
| Reprints                    | 370   | 202,778   |  |
|                             |   |           |  |
| Total No. of Lots Offered   |   | 9,865     |  |
| Total Quantity Offered (kg) |   | 5,415,117 |  |

# **PROMPT DATES**

| Auction No. | Buyers     | Sellers    |
|-------------|------------|------------|
| 06          | 15/02/2022 | 17/02/2022 |







The 0.83Mkg of Ex-Estate teas on offer met with fair demand. Select best Western High Grown BOPs were irregular following quality; however, the below best and plainer varieties were tending easier. A handful of select best Western High Grown BOPFs gained following quality and special inquiry, the below best sorts and plainer varieties declined. Nuwara Eliya BOPs were barely steady, the BOPFs too were easier with a few invoices remaining unsold. Udapusellawa BOPs were easier, the BOPFs were firm to irregular following quality. Uva BOPs were firm to a little irregular at times, the BOPFs were firm to dearer following quality. Low Grown CTC BP1s were firm, the High and Medium sorts were irregular. Low Grown CTC PF1s were firm to easier following quality, the High and Medium sorts were irregular.

The 2.4 million kilograms of Low Grown teas which were on offer met with fair demand. In the Leafy segment, select best OPs were firm whilst the others appreciated in price. Well-made OPAs witnessed improved price levels whilst the others were firm to lower. Select best OP1s were firm whilst the balance maintained last levels. In the Semi Leafy segment, select best BOP1s declined a few rupees, others maintained last levels. The demand for the Pekoe varieties declined by a few rupees. The top end of the Pekoe1s too were irregularly lower. In the Small Leaf segment, FBOPs maintained last levels. FBOPF1 grades met with irregular demand whilst the FBOPFs sold at healthy levels. BOPF.SP, BOPF and BOP.SPs were firm whilst BOP grades were lower to last. All Premium Flowery teas met with fair interest.

Russia, Iran and the C.I.S. countries lent excellent support whilst Turkey was selective. Libya and Iraq too showed improved demand.

Category

|   | Garden Mark | Uraue | The NS. | Category       | Management company / Hopfietor |
|---|-------------|-------|---------|----------------|--------------------------------|
|   | Kenilworth  | BOP   | 1,600/- | Western Medium | Hatton Plantations PLC.        |
|   |             |       |         |                |                                |
|   |             |       |         |                |                                |
|   |             | 20    |         |                |                                |
| - |             |       | 00      |                |                                |
|   |             |       |         |                |                                |
|   |             |       |         |                |                                |

Management Company / Proprieto

## ALL TIME RECORD PRICE OBTAINED IN THE JK PLC CATALOGUE

Drice Rs

Grade

Garden Mark



### **Western Teas**

Select best BOPs were tending a little easier, the below best and plainer varieties too declined Rs.20/- to Rs.30/-. Select best BOPFs were barely steady with only a few invoices gaining following special inquiry, the below best sorts were irregular, and the poor leaf types declined by Rs.20/- to Rs.30/- together with the plainer liquoring teas. Medium BOPs were irregular following quality. The coloury BOPFs were Rs.10/- to Rs.20/- dearer, the others were irregularly easier.

### **Nuwara Eliya Teas**

BOPs barely maintained. The BOPFs too were barely steady with some invoices remaining unsold.

## **Uva Teas**

BOPs were firm to Rs.10/- to Rs.20/- dearer at times following quality. The BOPFs were easier following quality. Udapussellawa BOPs declined Rs.10/- to Rs.20/-. The BOPFs were firm to Rs.10/- to Rs.20/- dearer.

## **CTC Teas**

Low Grown BP1s were firm. The High & Medium sorts were irregular following quality. Low Grown PF1s were irregularly lower. The High & Medium sorts too were irregular following quality and special inquiry.

# QUOTATIONS

|                     | BOP – RS.  | BOPF – RS. |
|---------------------|------------|------------|
| Good Westerns       | 710 – 880  | 780 – 960  |
| Average Westerns    | 660 – 700  | 710 – 770  |
| Plainer Westerns    | 610 – 650  | 650 – 700  |
| Western Mediums     | 660 – 1600 | 480 – 790  |
| Uva Teas            | 600 – 760  | 580 – 760  |
| Nuwara Eliya Teas   | 700        | 670 – 680  |
| Uda Pussellawa Teas | 530 – 650  | 590 – 730  |
| CTC (BP1 and PF1)   | 430 - 750  | 430 - 920  |



# **MARKET DESCRIPTION**

## **Low Grown**

Select best OP1s met with reasonable demand, other wiry OP1s, particularly in the best category sold with improved demand, secondaries gained by Rs.10/- to Rs.20/-. Well twisted BOP1s were mainly firm, others were marginally lower. Better twisted OPs were firm, others gained irregularly. Select best OPAs maintained last levels, other well made OPAs met with irregular demand, secondaries were firm to marginally lower. Shotty Pekoes along with the bold Pekoe invoices were firm to easier by Rs.10/-. Select best Pekoe1s eased irregularly, best and below best types were marginally lower.

Select best well-made BOPs were firm, best and below best types were lower by a few rupees, secondary types were firm. Select best and best BOP.SPs and BOPF.SPs met with fair demand, others were firm. BOPFs followed a similar trend. Select best and best FBOPF1s were lower to last by Rs.5/- to Rs.10/-, below best and secondary types were firm on last week's closing levels. Well-made FBOPs in the select best category were lower by a few rupees , best types were firm, below best and secondary types too were firm. FBOPF varieties met with good demand. All Premium Flowery teas were firm.

## **Off Grades**

Select best FGS1s were easier by Rs.10/-, best, below best and poorer types were firm. Select best and best BMs were firm, below best and poorer types were easier by Rs.10/-. All BPs were firm. Select best BOP1As were easier by Rs.10/- to Rs.20/- whilst best types were firm to easier by Rs.20/- to Rs.30/-, below best and poorer sorts were lower by Rs.30/- to Rs.40/-.

### Dust

Select best and best Dust1s were firm to dearer by Rs.10/-, below best types sold at last levels, poorer sorts appreciated by Rs.5/- to Rs.10/-. Best High and Medium CTCs depreciated by Rs.10/- to Rs.20/-. Low Grown CTCs were lower by Rs.10/- to Rs.15/- and more at times. Low Grown Dust/ Dust1s sold at last levels.



| QUOTATIONS |  |
|------------|--|
|------------|--|

|                       | Select Best       | Best              | Below Best       | Others          |
|-----------------------|-------------------|-------------------|------------------|-----------------|
| LIQUORING             |                   |                   |                  |                 |
| DUST-1                | 700.00 - 1000.00  | 640.00 - 690.00   | 550.00 - 620.00  | 450.00 - 530.00 |
| OFF GRADES            |                   |                   |                  |                 |
| FGS1                  | 680.00 - 740.00   | 620.00 - 670.00   | 520.00 - 610.00  | 400.00 - 510.00 |
| FGS                   | 570.00 - 820.00   | 500.00 - 560.00   | 420.00 - 490.00  | 350.00 - 410.00 |
| LOW GROWNS            |                   |                   |                  |                 |
| FBOPF / FFSP / FFEXSP | 2400.00 - 3850.00 | 1300.00 - 2200.00 | 800.00 - 1100.00 | 650.00 - 740.00 |
| BOP                   | 900.00 - 1250.00  | 720.00 - 880.00   | 620.00 - 700.00  | 480.00 - 600.00 |
| BOPSP                 | 850.00 - 1100.00  | 630.00 - 820.00   | 550.00 - 620.00  | 420.00 - 530.00 |
| BOPF                  | 750.00 - 1000.00  | 620.00 - 720.00   | 480.00 - 600.00  | 380.00 - 460.00 |
| FBOPF1                | 930.00 - 1300.00  | 820.00 - 900.00   | 680.00 - 800.00  | 520.00 - 650.00 |
| FBOP                  | 920.00 - 1450.00  | 760.00 - 880.00   | 660.00 - 740.00  | 480.00 - 620.00 |
| BOP1                  | 1300.00 - 1800.00 | 1050.00 - 1200.00 | 920.00 - 1000.00 | 600.00 - 640.00 |
| OP1                   | 1450.00 - 2450.00 | 1150.00 - 1250.00 | 950.00 - 1100.00 | 450.00 - 600.00 |
| OP                    | 830.00 - 980.00   | 790.00 - 800.00   | 700.00 - 760.00  | 550.00 - 570.00 |
| OPA                   | 760.00 - 960.00   | 680.00 - 740.00   | 580.00 - 640.00  | 450.00 - 530.00 |
| РЕКОЕ                 | 800.00 - 1450.00  | 650.00 - 700.00   | 530.00 - 620.00  | 470.00 - 500.00 |
| PEKOE1                | 940.00 - 1550.00  | 680.00 - 800.00   | 580.00 - 650.00  | 460.00 - 520.00 |
| DUST / DUST1          | 500.00 - 560.00   | 400.00 - 490.00   | 360.00 - 390.00  | 330.00 - 350.00 |





# • Top Prices

- Colombo Auction Averages
- All Brokers Private Sale Figures

# **TOP PRICES** (SALE NO. 06 – 08<sup>TH</sup> / 09<sup>TH</sup> FEBRUARY 2022)

| WESTERN HIGH |    |            |         |  |
|--------------|----|------------|---------|--|
| вор          |    | Somerset   | 880.00  |  |
| BOPSP        | ++ | Bearwell   | 1000.00 |  |
| BOPF/BOPFSP  | *  | Gouravilla | 960.00  |  |
| FBOP/FBOP1   |    | Inverness  | 1100.00 |  |
|              |    | Torrington | 1100.00 |  |
| FBOPF/FBOPF1 |    | Torrington | 1020.00 |  |
| BOP1         |    | Inverness  | 1300.00 |  |
| OP/OPA       |    | Inverness  | 920.00  |  |
| OP1          | *  | Venture    | 900.00  |  |
|              |    | Torrington | 900.00  |  |
| PEKOE/PEKOE1 |    | Adisham    | 960.00  |  |

| WESTERN   | MEDILIM  | l |
|-----------|----------|---|
| VVLSTLINI | IN LOION | ł |

| ВОР          | *+ | Kenilworth      | 1600.00 |
|--------------|----|-----------------|---------|
| BOPSP        |    | Doombagastalawa | 1040.00 |
| BOPF/BOPFSP  |    | Craighead       | 960.00  |
| FBOP/FBOP1   | *  | Nayapane        | 1300.00 |
|              |    | Doombagastalawa | 1300.00 |
|              |    | Harangalla      | 1300.00 |
| FBOPF/FBOPF1 |    | Harangalla      | 1100.00 |
| BOP1         |    | Peniland        | 1060.00 |
| OP/OPA       |    | Craighead       | 900.00  |
|              |    | Harangalla      | 900.00  |
| OP1          |    | Uplands         | 980.00  |
| PEKOE/PEKOE1 |    | Craighead       | 920.00  |

#### **UVA MEDIUM** BOP Dickwella 830.00 BOPSP \* Halpewatte Uva 960.00 BOPF/BOPFSP Halpewatte Uva 870.00 FBOP/FBOP1 1250.00 Aruna Passara Halpewatte Uva 1250.00 FBOPF/FBOPF1 Halpewatte Uva 1060.00 1060.00 Maratenne Roseland Uva 1060.00 BOP1 Dickwella 1300.00 ++ OP/OPA Telbedde 880.00 OP1 Tinioya 980.00 PEKOE/PEKOE1 Halpewatte Uva 840.00 840.00 Cecilton

| CTC LOW |   |                |        |  |
|---------|---|----------------|--------|--|
| PF1     | * | Hingalgoda CTC | 920.00 |  |
| BP1     |   | Ceciliyan CTC  | 750.00 |  |
| BPS     |   | -              |        |  |
| OF      |   | -              |        |  |

| UDA PUSSELLAWA |  |
|----------------|--|
|----------------|--|

| вор          | Mooloya     | 650.00 |
|--------------|-------------|--------|
| BOPSP        | Delmar      | 840.00 |
| BOPF/BOPFSP  | Kirklees    | 730.00 |
| FBOP/FBOP1   | Gonapitiya  | 850.00 |
| FBOPF/FBOPF1 | Delmar      | 960.00 |
| BOP1         | -           |        |
| ΟΡ/ΟΡΑ       | Blairlomond | 760.00 |
| OP1          | Liddesdale  | 780.00 |
| PEKOE/PEKOE1 | Kirklees    | 700.00 |

| СТС НІGН |  |                  |        |  |
|----------|--|------------------|--------|--|
| PF1      |  | Dunsinane CTC    | 680.00 |  |
| BP1      |  | Dunsinane CTC    | 570.00 |  |
| BPS      |  | Mount Vernon CTC | 590.00 |  |
| OF       |  | -                |        |  |

| CTC MEDIUM |  |                 |        |  |
|------------|--|-----------------|--------|--|
| PF1        |  | New Peacock CTC | 670.00 |  |
| BP1        |  | Duckwari CTC    | 550.00 |  |
|            |  | New Peacock CTC | 550.00 |  |
| BPS        |  | Donside CTC     | 570.00 |  |
|            |  | Aultmore CTC    | 570.00 |  |
| OF         |  | -               |        |  |

| UVA HIGH     |    |              |         |  |
|--------------|----|--------------|---------|--|
| BOP          |    | Aislaby      | 940.00  |  |
| BOPSP        |    | Craig        | 920.00  |  |
| BOPF/BOPFSP  |    | Bandaraeliya | 760.00  |  |
| FBOP/FBOP1   |    | Aislaby      | 1120.00 |  |
| FBOPF/FBOPF1 | ++ | Oodoowerre   | 1040.00 |  |
| BOP1         |    | Glenanore    | 1060.00 |  |
| OP/OPA       |    | Glenanore    | 840.00  |  |
| OP1          |    | Mount Uva    | 900.00  |  |
| PEKOE/PEKOE1 | *  | Glenanore    | 830.00  |  |
|              |    |              |         |  |

| NUWARA ELIYA |   |              |         |  |
|--------------|---|--------------|---------|--|
| вор          |   | Mahagastotte | 700.00  |  |
| BOPF/BOPFSP  | * | Lovers Leap  | 680.00  |  |
| FBOP/FBOP1   |   | Court Lodge  | 1100.00 |  |
| OP/OPA       |   | -            |         |  |
| PEKOE/PEKOE1 |   | Mahagastotte | 900.00  |  |



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# **TOP PRICES** (SALE NO. 06 – 08<sup>TH</sup> / 09<sup>TH</sup> FEBRUARY 2022)



| LOW    |   |                  |         |
|--------|---|------------------|---------|
| вор    |   | Ceciliyan        | 1250.00 |
| BOPSP  | * | Cee Tee Hills    | 1100.00 |
| BOPF   | * | Ceciliyan        | 1000.00 |
| BOPFSP |   | Sithaka          | 1200.00 |
| FBOP   |   | Lumbini          | 1450.00 |
| FBOP1  |   | Sithaka          | 1350.00 |
| FBOPF  |   | New J.S.P.       | 1450.00 |
| FBOPF1 | * | Berubeula        | 1300.00 |
| BOP1   |   | Pothotuwa        | 1800.00 |
| OP1    |   | Pothotuwa        | 2450.00 |
| ОР     | * | Halwitigala S.H. | 980.00  |
|        |   | Muswenna         | 980.00  |
|        |   | Dampahala        | 980.00  |
| ΟΡΑ    |   | Lions            | 960.00  |
| PEKOE  |   | Lakvinka         | 1450.00 |
|        |   | Lumbini          | 1450.00 |
| PEKOE1 |   | Nilgiri          | 1550.00 |

| PREMIUM    |                 |         |  |  |
|------------|-----------------|---------|--|--|
| FBOPFSP    | Pothotuwa       | 2950.00 |  |  |
| FBOPFEXSP  | New Deniyaya    | 3850.00 |  |  |
| FBOPFEXSP1 | Kamarangapitiya | 2950.00 |  |  |

| DUST   |   |                |         |
|--------|---|----------------|---------|
| DUST1  | * | Mattakelle     | 1000.00 |
| P.DUST | * | Hingalgoda CTC | 700.00  |
|        |   | Ulugedara CTC  | 700.00  |

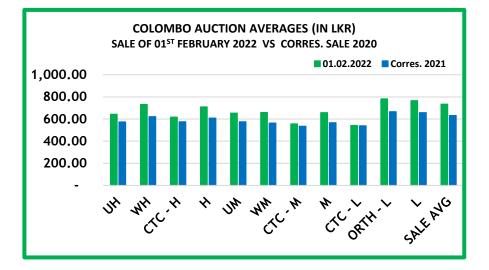
| OFF GRADES |   |                  |        |  |
|------------|---|------------------|--------|--|
| FNGS/FNGS1 |   | Somerset         | 740.00 |  |
|            | * | Lethenty         | 710.00 |  |
| PFNGS      |   | Brombil CTC      | 610.00 |  |
| BM         | + | Gunawardena      | 920.00 |  |
| BP         | + | Maratenne        | 940.00 |  |
|            | + | Chandrika Estate | 940.00 |  |
|            | + | Hidellana        | 940.00 |  |
| BOP1A      |   | Falcon Lanka     | 780.00 |  |

- \*\* MORE THAN ONE TOP PRICE OBTAINED
- \* TEAS SOLD BY JOHN KEELLS PLC
- + ALL TIME RECORD PRICE
- ++ ALL TIME RECORD PRICE EQUALED







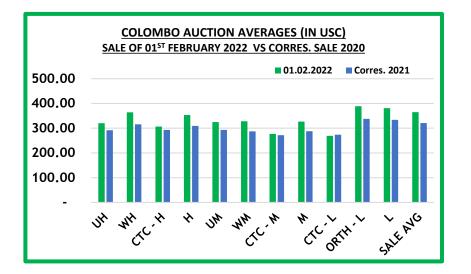


|                          | Sale of<br>26/01/2022In<br>LKR | Sale of<br>01/02/2022<br>In LKR | Corres.<br>2021<br>In LKR |
|--------------------------|--------------------------------|---------------------------------|---------------------------|
| Uva High Growns          | 653.78                         | 643.01                          | 574.13                    |
| Western High Growns      | 737.57                         | 730.84                          | 620.93                    |
| CTC High Growns          | 647.80                         | 616.97                          | 575.70                    |
| Summary of High Growns   | 714.57                         | 709.72                          | 608.64                    |
| Uva Medium Growns        | 691.60                         | 652.66                          | 575.56                    |
| Western Medium Growns    | 665.20                         | 658.74                          | 563.84                    |
| CTC Medium Growns        | 563.61                         | 556.62                          | 534.80                    |
| Summary of Medium Growns | 673.11                         | 657.21                          | 567.18                    |
| CTC Low Growns           | 558.88                         | 541.63                          | 539.21                    |
| Orthodox Low Growns      | 796.92                         | 781.91                          | 665.75                    |
| Summary of Low Growns    | 779.98                         | 766.35                          | 657.08                    |
| TOTAL SALE AVERAGE       | 748.14                         | 734.64                          | 632.24                    |







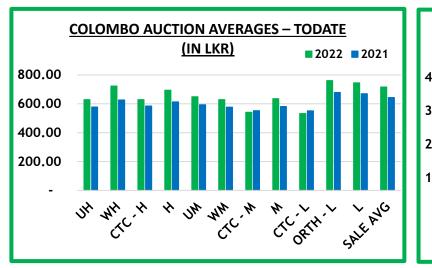


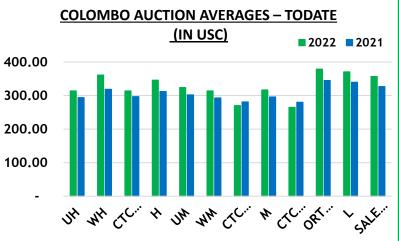
|                          | Sale of<br>26/01/2022<br>In USC | Sale of<br>01/02/2022<br>In USC | Corres.<br>2021<br>In USC |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns          | 326                             | 320                             | 292                       |
| Western High Growns      | 368                             | 364                             | 316                       |
| CTC High Growns          | 323                             | 307                             | 293                       |
| Summary of High Growns   | 357                             | 353                             | 309                       |
| Uva Medium Growns        | 345                             | 325                             | 293                       |
| Western Medium Growns    | 332                             | 328                             | 287                       |
| CTC Medium Growns        | 281                             | 277                             | 272                       |
| Summary of Medium Growns | 336                             | 327                             | 288                       |
| CTC Low Growns           | 279                             | 269                             | 274                       |
| Orthodox Low Growns      | 398                             | 389                             | 338                       |
| Summary of Low Growns    | 389                             | 381                             | 334                       |
| TOTAL SALE AVERAGE       | 373                             | 365                             | 321                       |











| January to Data (Cala No. 05) | 2022   | 2021   | 2022 | 2021 |
|-------------------------------|--------|--------|------|------|
| January to Date (Sale No.05)  | LKR    | LKR    | USC  | USC  |
| Uva High Growns               | 629.26 | 578.07 | 314  | 294  |
| Western High Growns           | 723.42 | 626.90 | 361  | 319  |
| CTC High Growns               | 628.95 | 585.16 | 314  | 297  |
| Summary of High Growns        | 694.82 | 614.00 | 346  | 312  |
| Uva Medium Growns             | 649.10 | 593.42 | 324  | 302  |
| Western Medium Growns         | 629.33 | 576.62 | 314  | 293  |
| CTC Medium Growns             | 541.92 | 552.21 | 270  | 281  |
| Summary of Medium Growns      | 635.37 | 581.77 | 317  | 296  |
| CTC Low Growns                | 532.44 | 551.34 | 265  | 280  |
| Orthodox Low Growns           | 761.26 | 679.23 | 379  | 345  |
| Summary of Low Growns         | 745.00 | 669.76 | 371  | 340  |
| TOTAL SALE AVERAGE            | 716.14 | 643.63 | 357  | 327  |





| FROM 01 <sup>st</sup> FEBRUARY 2022 | LKR    |
|-------------------------------------|--------|
| Uva High Growns                     | 640.27 |
| Western High Growns                 | 731.56 |
| Summary of High Growns              | 709.09 |
| Uva Medium Growns                   | 652.98 |
| Western Medium Growns               | 659.33 |
| Summary of Medium Growns            | 657.75 |
| Summary of Low Growns               | 762.54 |
| TOTAL SALE AVERAGE                  | 732.25 |













# ALL BROKERS PRIVATE SALE FIGURES (FOR THE PERIOD - 31<sup>ST</sup> JANUARY TO 05<sup>TH</sup> FEBRUARY 2022)

|                  | WEEKLY     | TODATE     |
|------------------|------------|------------|
| High & Medium    | 23,990.00  | 217,013.25 |
| Low              | 15,674.50  | 35,592.50  |
| Green Tea        | 29,837.00  | 168,306.00 |
| Organic Tea      | 6,248.00   | 35,335.00  |
| BMF              | 138,687.00 | 921,208.00 |
| Direct Sales     | -          | -          |
| Forward Contract | 44,220.00  | 178,620.00 |



- Crop and Weather
- Crop Figures
- Tea News
- Tea Sale Arrangements
- Holiday Notice





# **CROP AND WEATHER -** FOR THE PERIOD OF – 31<sup>ST</sup> JANUARY TO 06<sup>TH</sup> FEBRUARY 2022



## Western

Bright weather was experienced throughout the week with cold nights in Dickoya, Agarapatana, Bogowantalawa and Talawakelle districts. There has been frost damage reported in Agarapatana.



## Nuwara Eliya

Bright weather was recorded throughout the week, with some frost damage being reported in Nuwara Eliya district.



## Uva

Bright weather was experienced throughout the week in Bandarawella and Haputale districts.



## Low Grown

Bright weather was recorded throughout the week in Galle, Rathnapura and Deniyaya districts.



## Crop

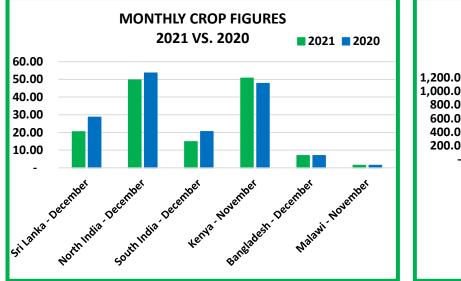
Crop intakes are moderate to low.

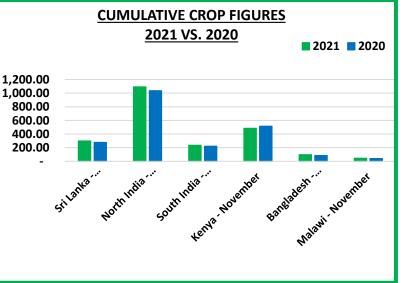


# **CROP FIGURES OF MAJOR PRODUCING & EXPORTING COUNTRIES**

| Country     | Month    | 2021     | 2020  | Cumulative<br>+ Inc. / Dec. | Cumulative    | 2021        | 2020    | Cumulative<br>+ Inc. / Dec. |
|-------------|----------|----------|-------|-----------------------------|---------------|-------------|---------|-----------------------------|
| Sri Lanka   | December | 20.41    | 28.65 | - 8.24                      | Upto December | 299.33      | 278.85  | + 20.48                     |
| North India | December | 49.66(E) | 53.63 | - 03.97                     | Upto December | 1093.38 (E) | 1035.48 | + 57.90                     |
| South India | December | 14.85(E) | 20.46 | - 5.61                      | Upto December | 235.66 (E)  | 222.05  | + 13.61                     |
| Kenya       | November | 50.71    | 47.67 | + 3.04                      | Upto November | 485.30      | 515.12  | - 29.82                     |
| Bangladesh  | December | 6.93     | 6.96  | - 0.03                      | Upto December | 96.51       | 86.39   | + 10.12                     |
| Malawi      | November | 1.40     | 1.38  | + 0.02                      | Upto November | 46.80       | 39.92   | + 6.88                      |

(E) - Estimated





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## **MOMBASA MARKET**

#### SALE NO. 05 - SALE OF 31<sup>ST</sup> JANUARY / 01<sup>ST</sup> & 02<sup>ND</sup> FEBRUARY 2022

Fairly good demand for the 194,249 packages (12,773,512.50 kilos) on offer; 15.61% were neglected.

#### DUST GRADES (M1)

Offerings: 56,240 packages (4,162,636.00 kilos) with 9.50% neglected. The best PDUSTs on offer met irregular interest varying between firm to USC10 dearer to easier by a similar margin while brighter varieties saw good but irregular activity at steady to USC13 up on previous prices to easier by up to USC4 and some and some lines remained unsold. Medium sorts were firm to USC10 above last levels to easier by USC7; lower mediums met reduced competition and lost up to USC12 while plainer categories were irregular ranging between firm to USC18 dearer with a few improved lines gaining up to USC30 to easier by up to USC10.

Best DUST1s available were irregular and varied between firm to USC16 dearer to easier by up to USC18 while brighter descriptions ranged between steady to USC10 dearer to USC11 below previous rates; mediums saw useful activity and appreciated by up to USC17 but some lines shed up to USC5. Lower medium varieties saw less enquiry and shed between USC2 to USC14 but a few selected teas advanced by up to USC12 while plainer types ranged between steady to USC14 dearer to easier by up to USC12.

#### LEAF GRADES (M2)

Offerings: 109,220 packages (7,151,796.50 kilos) with 17.08% remaining unsold. The best BP1s on offer were irregular and ranged between firm to USC14 dearer to easier by up to USC8 and a few lines shed a further USC34 with brighter varieties varying between steady to USC20 dearer to USC16 below last rates and many remained without bids; medium descriptions held value where sold. Lower medium categories met irregular interest and ranged between firm to USC18 dearer to easier by a similar margin with plainer sorts discounted by up to USC18.

Best PF1s available varied between firm to USC11 dearer to easier by up to USC10 with brighter categories steady to easier by up to USC20 as the sale progressed and some lines were neglected due to price limits. Mediums were firm to USC16 below previous levels while lower medium types saw good but irregular enquiry ranging between steady to USC16 dearer to easier by up to USC10. Plainer descriptions advanced by up to USC10 but some invoices shed up to USC14.

#### **SECONDARY GRADES (S1)**

Offerings: 28,789 packages (1,459,080.00 kilos) with 21.99% unsold. In the Secondary Catalogues, BPs held value with PFs steady. Clean well sorted coloury Fannings gained with DUSTs advancing. Other Fannings were firm while similar DUSTs were steady. BMFs were readily absorbed.

#### MARKETS

Pakistan Packers lent useful support while Egyptian Packers showed reduced activity. There was good enquiry from Kazakhstan, other CIS nations, Russia, Yemen and other Middle Eastern countries while Bazaar were active but at lower levels. Sudan and UK lent selective interest with Afghanistan and Iran operating. Local Packers were subdued. Somalia maintained support at the lower end of the market.







## **MOMBASA MARKET – Continued**

| QUOTATIONS   | BROKENS   | FANNINGS  |
|--------------|-----------|-----------|
| Best         | 330 – 368 | 334 – 362 |
| Good         | 330 – 376 | 320 – 348 |
| Good Medium  | 330 – 344 | 293 – 348 |
| Medium       | 260 – 307 | 236 – 311 |
| Lower Medium | 180 – 324 | 157 – 287 |
| Plain        | 105 – 246 | 112 – 216 |

| AUCTION | KENYA 2021<br>\$ | KENYA 2022<br>\$ | TOTAL 2021<br>\$ | TOTAL 2022<br>\$ |
|---------|------------------|------------------|------------------|------------------|
| 03      | 2.04             | 2.74             | 1.97             | 2.55             |
| 04      | 1.98             | 2.76             | 1.90             | 2.56             |
| 05      | 1.99             | 2.80             | 1.93             | 2.62             |



## **CHITTAGONG MARKET**

SALE NO. 39 – 07<sup>TH</sup> FEBRUARY 2022

**CTC LEAF**: 46,288 packages of Current Season teas on offer continued to meet with a selective demand.

**BROKENS**: There was only a small weight of clean Brokens which met with a good demand and sold at slightly easier rates but all other varieties met with much less demand and where sold recorded a further drop in price. BLF teas saw some demand but prices were once again a little easier.

**FANNINGS**: There was only a few clean Fannings on offer which met with a fairly strong competition and generally sold at firm to occasionally dearer rates. Medium and plainer types saw less demand and prices dropped further with heavy withdrawals. BLFs sold at around last levels.

**CTC DUST**: 9,762 packages of Current Season teas on offer met with a fairly good demand. Good liquoring Dusts witnessed fair competition and sold well at around last levels. Other Dusts were an easier market following a seasonal decline. BLF Dusts saw a limited interest with prices easing further. Blenders lent good support with fair interest from the Loose tea buyers.

**COMMENTS:** A heavier weight of plain teas eroded the general demand in the market and prices declined even further. Only bright feature was the strong demand for a few clean Fannings on offer. Blenders were fairly active although at reduced levels and there was a little more interest from the Loose tea buyers.

Dusts sold well.

Our catalogue ( Sale 39 ): Avg: Tk 180.61, Sold 54.4 % & ( Sale 38 ) Avg: Tk 181.16, Sold 51.3 %.

| Brokens | This Week | Last Week | Fannings | This week   | Last Week   | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-------------|-------------|------|-----------|-----------|
| Large   | NQTA      | NQTA      | Best     | 205-215 nom | 202-210 nom | PD   | 170-240   | 175-230   |
| Medium  | 145-160   | 152-167   | Good     | 170-175 nom | 175-180     | RD   | 120-279   | 133-281   |
| Small   | 152-165   | 157-170   | Medium   | 150-160     | 155-165     | D    | 130-272   | 140-274   |
| Plain   | 130-140   | 130-145   | Plain    | 130-140     | 135-145     | CD   | 142-266   | 150-282   |
| BLF     | 120-140   | 120-138   | BLF      | 120-140     | 120-138     | BLF  | 120-142   | 133-150   |

#### Quotations – This Week – (In Taka)

Exchange Rates 07<sup>th</sup> February, 2022 Sterling Pound: Tk. 113.8063 dollar: Tk. 84.7665



### **SILIGURI MARKET**

SALE NO.05 – SALE OF 03<sup>RD</sup> FEBRUARY 2022

- 1. MARKET DESCRIPTION :
- Demand good.
- Levels eased irregularly due to quality.
- Internal trade was active with some support from Hul & Duncans. Exporters were once again selective.
- Percentage of teas selling below Rs.100 increased.

#### 2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

|       |          | 2021-22  |        | 2020-21  |          |       | UPTO SALE - 5 |         |         |
|-------|----------|----------|--------|----------|----------|-------|---------------|---------|---------|
|       | SALE - 5 | SALE - 4 | +/-    | SALE - 5 | SALE - 4 | +/-   | 2021-22       | 2020-21 | 2019-20 |
| СТС   | 129.62   | 139.61   | -9.99  | 149.60   | 152.62   | -3.03 | 178.36        | 202.21  | 137.30  |
| DUST  | 131.62   | 142.70   | -11.08 | 143.04   | 148.59   | -5.55 | 167.76        | 196.34  | 132.31  |
| TOTAL | 129.89   | 139.98   | -10.09 | 148.68   | 152.18   | -3.50 | 177.16        | 201.50  | 136.72  |

SOURCE: PARCON INDIA PVT LTD

## **GUWAHATI MARKET**

#### SALE NO. 05 – SALE OF 03<sup>RD</sup> FEBRUARY 2022

#### 1. MARKET DESCRIPTION :

- Good demand.
- Selected cleaner sorts were well competed for, while others sold at irregular levels in line with quality.
- Hul active on liquoring sorts along with western India buyers.
- Duncan and other internal buyers lent useful support.
- Exporters were selective.

#### 2. TOTAL AUCTION WEIGHTED AVERAGE ( ? )

|       |          | 2021-22  |       | 2020-21  |          |       | 2020-21 UPTO SALE - 5 |         |         |
|-------|----------|----------|-------|----------|----------|-------|-----------------------|---------|---------|
|       | SALE - 5 | SALE - 4 | +/-   | SALE - 5 | SALE - 4 | +/-   | 2021-22               | 2020-21 | 2019-20 |
| СТС   | 148.24   | 149.21   | -0.97 | 158.92   | 162.17   | -3.25 | 184.01                | 218.76  | 142.25  |
| DUST  | 143.04   | 140.33   | 2.71  | 151.65   | 155.72   | -4.07 | 179.60                | 228.51  | 152.52  |
| TOTAL | 146.45   | 146.73   | -0.28 | 156.73   | 160.30   | -3.57 | 182.72                | 221.88  | 145.42  |



SOURCE: PARCON INDIA PVT LTD



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## **KOLKATA ORTHODOX / CTC MARKET**

SALE NO.04 – SALE OF 03<sup>RD</sup> FEBRUARY 2022

#### 1. Market description :

- Strong demand at irregular rates.
- The few early invoices, particularly primary grades sold well with competition.
- Exporters were active.

|        | WHOLE LEAF |          | BRO     | FANNINGS |         |
|--------|------------|----------|---------|----------|---------|
|        | 1ST LINE   | 2ND LINE | LARGER  | SMALLER  | LEAFY   |
| BEST   | 300+(N)    | 280+(N)  | NQ      | NQ       | NQ      |
| GOOD   | 250-280    | 240-270  | 200-240 | 200-230  | 140-160 |
| MEDIUM | NQ         | 180-210  | 160-190 | 160-190  | 110-135 |

#### 1. Market description :

- Demand- improved.
- CTC Good / best Assams and Dooars sold readily at firm rates while the remaining Assams sold around last levels. Plainer Dooars started at firm levels but eased with the progress of the sale.
- All liquoring Dust grades met with strong competition and were fully firm to dearer while the remainder were steady. Secondaries witnessed a little resistance in price levels.
- WI and Hul were active with support from other packers, exporters and internals in the leaf category. In the dust section, Hul was the mainstay with support from WI and other sections of the trade. TCPL was selective in leaf and silent in dust.

#### 2. TOTAL AUCTION WEIGHTED AVERAGE ( $\ensuremath{\,\overline{\tau}}\xspace)$

|       | 2021-22 2020-21 |          |       | 2020-21  |          |       |         | UPTO SALE - 4 |         |
|-------|-----------------|----------|-------|----------|----------|-------|---------|---------------|---------|
|       | SALE - 4        | SALE - 3 | +/-   | SALE - 4 | SALE - 3 | +/-   | 2021-22 | 2020-21       | 2019-20 |
| СТС   | 163.70          | 168.30   | -4.60 | 191.50   | 185.62   | 5.88  | 205.09  | 229.49        | 157.16  |
| DUST  | 155.46          | 161.68   | -6.21 | 166.41   | 171.99   | -5.58 | 209.24  | 239.87        | 170.83  |
| TOTAL | 161.20          | 166.25   | -5.05 | 184.65   | 181.98   | 2.68  | 206.26  | 232.55        | 160.87  |

SOURCE: PARCON INDIA PVT LTD





# **UPCOMING AUCTION DETAILS**

| Auction No.                  | 0                                      | 08           |  | 7           |
|------------------------------|--|--------------|--|-------------|
| Deter                        | 22 <sup>nd</sup> / 23 <sup>rd</sup> Fe | ebruary 2022 | 14 <sup>th</sup> / 15 <sup>th</sup> Fe | bruary 2022 |
| Dates                        | No. of Lots                            | Qty – kg     | No. of Lots                            | Qty – kg    |
| Ex-Estate                    | 866                                    | 982,115      | 867                                    | 986,672     |
| Main Sale Total              | 9,956                                  | 5,068,532    | 9,900                                  | 5,034,398   |
| High & Medium                | 1,408                                  | 712,276      | 1,469                                  | 744,402     |
| Low Grown – Leafy            | 1,812                                  | 733,940      | 1,868                                  | 784,046     |
| Low Grown – Semi Leafy       | 1,362                                  | 585,245      | 1,335                                  | 593,100     |
| Low Grown Tippy              | 2,180                                  | 1,124,720    | 2,072                                  | 1,065,429   |
| Premium / Flowery            | 397                                    | 66,410       | 351                                    | 62,594      |
| Off Grades                   | 2,231                                  | 1,258,132    | 2,238                                  | 1,227,267   |
| Dust                         | 566                                    | 587,809      | 567                                    | 557,560     |
| Grand Total                  | 10,822                                 | 6,050,647    | 10,767                                 | 6,021,070   |
| Reprints                     | 724                                    | 396,494      | 415                                    | 222,966     |
|                              |  |              |  |             |
| Total No. of Lots on Offer   |  | 10,822       |  | 10,767      |
| Total Quantity on Offer (kg) |  | 6,050,647    |  | 6,021,070   |









# **SCHEDULED CLOSING DATES**

| Auction No. | Date of Sale                                   | Ex-Estate  | Main Sale  |
|-------------|--|------------|------------|
| 09          | 01 <sup>st</sup> / 02 <sup>nd</sup> March 2022 | 10/02/2022 | 10/02/2022 |
| 10          | 08 <sup>th</sup> / 09 <sup>th</sup> March 2022 | 17/02/2022 | 17/02/2022 |
| 11          | 14 <sup>th</sup> / 15 <sup>th</sup> March 2022 | 24/02/2022 | 24/02/2022 |

# **PROMPT DATES**

| Auction No. | Buyers     | Sellers    |  |  |
|-------------|------------|------------|--|--|
| 07          | 21/02/2022 | 22/02/2022 |  |  |
| 08          | 02/03/2022 | 03/03/2022 |  |  |
| 09          | 08/03/2022 | 09/03/2022 |  |  |





## **ORDER OF SALE** (SALE NO. 07 – 14<sup>TH</sup> / 15<sup>TH</sup> FEBRUARY 2022)

| Main Sale Order – 1<br>(Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2<br>(H & M / Off Grade / Dust) | Ex-Estate                             |
|--|---|---------------------------------------|
| Forbes & Walker Tea Brokers (Pvt) Ltd                              | Bartleet Produce Marketing (Pvt) Ltd              | Ceylon Tea Brokers PLC                |
| Mercantile Produce Brokers (Pvt) Ltd                               | Ceylon Tea Brokers PLC                            | Bartleet Produce Marketing (Pvt) Ltd  |
| Bartleet Produce Marketing (Pvt) Ltd                               | JOHN KEELLS PLC                                   | JOHN KEELLS PLC                       |
| Eastern Brokers. Ltd.  | Eastern Brokers. Ltd.                             | Mercantile Produce Brokers (Pvt) Ltd  |
| Ceylon Tea Brokers PLC   | Forbes & Walker Tea Brokers (Pvt) Ltd             | Eastern Brokers. Ltd.                 |
| Asia Siyaka Commodities PLC.                                       | Mercantile Produce Brokers (Pvt) Ltd              | Asia Siyaka Commodities PLC.          |
| JOHN KEELLS PLC  | Lanka Commodity Brokers Ltd                       | Forbes & Walker Tea Brokers (Pvt) Ltd |
| Lanka Commodity Brokers Ltd  | Asia Siyaka Commodities PLC.                      | Lanka Commodity Brokers Ltd           |







# **COLOMBO TEA TRADERS' ASSOCIATION**

C/o. THE CEYLON CHAMBER OF COMMERCE, P.O.Box 274, No. 50, NAVAM MAWATHA, COLOMBO 02. Telephone: 5588849; Facsimile: 2449352; E-Mail ; hemaratne@chamber.lk

## CIRCULAR NO. 04 OF 2022

## FEBRUARY 09,2022

| TEA SALE ARRANGEMENTS FOR 02 <sup>ND</sup> QUARTER 2022 - APRIL / MAY / JUNE |         |                                     |                     |              |              |            |                                      |            |                |
|--|---------|-------------------------------------|---------------------|--------------|--------------|------------|--------------------------------------|------------|----------------|
| Sale No.   | Data    | officia                             | Catal<br>Clos<br>Da | sing         | Prompt Dates |            | 10% E-Platform Levy Promp<br>Payment |            | y Prompt Dates |
|  | Date    | of Sale                             | Ex-<br>Estate       | Main<br>Sale | Buyers       | Sellers    |                                      | Buyers     | Sellers        |
| APRIL  |         |                                     |                     |              |              |            |                                      |            |                |
| 14   | Mon/Tue | 04 <sup>th</sup> / 05 <sup>th</sup> | 18/03/202           | 2 4.30 pm    | 11/04/2022   | 12/04/2022 | 08/04/2022                           | 12/04/2022 | 19/04/2022     |
| 15   | Tue/Wed | 19 <sup>th</sup> / 20 <sup>th</sup> | 24/03/202           | 2 4.30 pm    | 26/04/2022   | 27/04/2022 | 22/04/2022                           | 26/04/2022 | 28/04/2022     |
| 16   | Tue/Wed | 26 <sup>th</sup> / 27 <sup>th</sup> | 31/03/202           | 2 4.30 pm    | 04/05/2022   | 05/05/2022 | 29/04/2022                           | 04/05/2022 | 06/05/2022     |







| Sale No. | Date of Sale |   | Catalogue<br>Closing<br>Dates |              | Prompt Dates |            | 10%<br>Payment | E-Platform Levy Prompt Dates |            |
|----------|--------------|---|-------------------------------|--------------|--------------|------------|----------------|------------------------------|------------|
|          |              |   | Ex-<br>Estate                 | Main<br>Sale | Buyers       | Sellers    |                | Buyers                       | Sellers    |
|          | MAY          |   |                               |              |              |            |                |                              |            |
| 17       | Tue/Wed      | 03 <sup>rd</sup> / 04 <sup>th</sup>             | 08/04/2022                    | 2 4.30 pm    | 10/05/2022   | 11/05/2022 | 06/05/2022     | 10/05/2022                   | 12/05/2022 |
| 18       | Tue/Wed      | 10 <sup>th</sup> / 11 <sup>th</sup>             | 22/04/2022                    | 2 4.30 pm    | 17/05/2022   | 18/05/2022 | 13/05/2022     | 17/05/2022                   | 19/05/2022 |
| 19       | Tue/Wed      | 17 <sup>th</sup> / 18 <sup>th</sup>             | 28/04/2022                    | 2 4.30 pm    | 24/05/2022   | 25/05/2022 | 20/05/2022     | 24/05/2022                   | 26/05/2022 |
| 20       | Tue/Wed      | 24 <sup>th</sup> / 25 <sup>th</sup>             | 06/05/2022                    | 2 4.30 pm    | 31/05/2022   | 01/06/2022 | 27/05/2022     | 31/05/2022                   | 02/06/2022 |
| 21       | Tue/Wed      | 31 <sup>st</sup> May /<br>01 <sup>st</sup> June | 12/05/2022                    | 2 4.30 pm    | 07/06/2022   | 08/06/2022 | 03/06/2022     | 07/06/2022                   | 09/06/2022 |
|          | JUNE         |   |                               |              |              |            |                |                              |            |
| 22       | Tue/Wed      | 07 <sup>th</sup> / 08 <sup>th</sup>             | 19/05/2022                    | 2 4.30 pm    | 15/06/2022   | 16/06/2022 | 10/06/2022     | 15/06/2022                   | 17/06/2022 |
| 23       | Mon/Tue      | 13 <sup>th</sup> / 15 <sup>th</sup>             | 26/05/2022                    | 2 4.30 pm    | 21/06/2022   | 22/06/2022 | 17/06/2022     | 21/06/2022                   | 23/06/2022 |
| 24       | Tue/Wed      | 21 <sup>st</sup> / 22 <sup>nd</sup>             | 02/06/2022                    | 2 4.30 pm    | 28/06/2022   | 29/06/2022 | 24/06/2022     | 28/06/2022                   | 30/06/2022 |
| 25       | Tue/Wed      | 28 <sup>th</sup> / 29 <sup>th</sup>             | 09/06/2022                    | 2 4.30 pm    | 05/07/2022   | 06/07/2022 | 01/07/2022     | 05/07/2022                   | 07/07/2022 |







|                  | HOLIDAYS FOR SECOND QUARTER 2022 |  |                           |  |  |  |  |
|------------------|----------------------------------|--|---------------------------|--|--|--|--|
| APRIL            |                                  |  |                           |  |  |  |  |
| 13 <sup>th</sup> | Wednesday                        | Day prior to Sinhala & Ta                                  | mil New Year Day (P.B.M.) |  |  |  |  |
| 14 <sup>th</sup> | Thursday                         | Sinhala & Tamil New Yea                                    | r Day (P.B.M.)            |  |  |  |  |
| 15 <sup>th</sup> | Friday                           | Good Friday (P.B.)   | Good Friday (P.B.)        |  |  |  |  |
| 16 <sup>th</sup> | Saturday                         | Bak Full Moon Poya Day (P.B.M.)                            |                           |  |  |  |  |
|                  | MAY                              |  |                           |  |  |  |  |
| 01 <sup>st</sup> | Sunday                           | May Day (P.B.M.)   |                           |  |  |  |  |
| 02 <sup>nd</sup> | Monday                           | Statutory Holiday on Account of May Day Falling on Sunday. |                           |  |  |  |  |
| 03 <sup>rd</sup> | Tuesday                          | Id UI-Fitr (P.B.)  |                           |  |  |  |  |
| 15 <sup>th</sup> | Sunday                           | Vesak Full Moon Poya Day (P.B.M.)                          |                           |  |  |  |  |
| 16 <sup>th</sup> | Monday                           | Day following Vesak Full Moon Poya Day (P.B.M.)            |                           |  |  |  |  |
|                  | JUNE                             |  |                           |  |  |  |  |
| 14 <sup>th</sup> | Tuesday                          | Poson Full Moon Poya Day (P.B.M.)                          |                           |  |  |  |  |
|                  | P- Public                        | B-Bank   | M- Mercantile             |  |  |  |  |
|                  |                                  |  |                           |  |  |  |  |

The Secretariat The Colombo Tea Traders' Association





We wish to inform all our valued Clients that our Head Office, Sample Room and Stores will be closed for business on the following day.





The man who asks a question is a fool for a minute, the man who does not ask is a fool for life. – *Confuciusn*