

TEA MARKET REPORT JOHN KEELLS PLC

SALE NO.16 – 26TH / 27TH APRIL 2022





ORDER OF SALE (SALE NO. 16 – 26TH / 27TH APRIL 2022)

| Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2 (H & M / Off Grade / Dust) | Ex-Estate |
|--|---|---------------------------------------|
| Bartleet Produce Marketing (Pvt) Ltd | Mercantile Produce Brokers (Pvt) Ltd | Lanka Commodity Brokers Ltd |
| Mercantile Produce Brokers (Pvt) Ltd | Asia Siyaka Commodities PLC. | Bartleet Produce Marketing (Pvt) Ltd |
| Eastern Brokers. Ltd. | JOHN KEELLS PLC | JOHN KEELLS PLC |
| Forbes & Walker Tea Brokers (Pvt) Ltd | Eastern Brokers. Ltd. | Ceylon Tea Brokers PLC |
| Lanka Commodity Brokers Ltd | Ceylon Tea Brokers PLC | Eastern Brokers. Ltd. |
| JOHN KEELLS PLC | Lanka Commodity Brokers Ltd | Forbes & Walker Tea Brokers (Pvt) Ltd |
| Asia Siyaka Commodities PLC. | Bartleet Produce Marketing (Pvt) Ltd | Asia Siyaka Commodities PLC. |
| Ceylon Tea Brokers PLC | Forbes & Walker Tea Brokers (Pvt) Ltd | Mercantile Produce Brokers (Pvt) Ltd |





AUCTION DETAILS

| Auction No. 16 | | 16 | |
|-----------------------------|--|-----------|--|
| Detec | 26 th / 27 th April 2022 | | |
| Dates | No. of Lots | Qty – kg | |
| Ex Estate | 669 | 763,527 | |
| Main Sale Total | 9,988 | 5,059,992 | |
| High & Medium | 1,507 | 769,433 | |
| Low Grown - Leafy | 1,885 | 793,703 | |
| Low Grown - Semi Leafy | 1,379 | 609,231 | |
| Low Grown Tippy | 2,020 | 1,069,476 | |
| Premium / Flowery | 367 | 66,242 | |
| Off Grades | 2,355 | 1,303,464 | |
| Dust | 475 | 448,443 | |
| Grand Total | 10,657 | 5,823,519 | |
| Reprints | 155 | 84,453 | |
| | | | |
| Total No. of Lots Offered | | 10,657 | |
| Total Quantity Offered (kg) | | 5,823,519 | |

PROMPT DATES

| Auction No. | Buyers | Sellers | |
|-------------|------------|------------|--|
| 16 | 04/05/2022 | 05/05/2022 | |



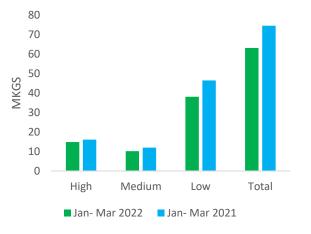




Sri Lanka harvested a crop of 22Mkg during the Month of March 2022 which is a negative variance of 24% when compared to the crop harvested in March 2021. The main contributor for the 22Mkg was from the Low Grown planting districts with 61.4%, followed by the High Growns at 22.9% and the Medium Growns at 15.8%. When compared with the 2021 harvest, negative variances have been recorded in the High Growns at 23%, Medium Growns at 31%, and the Low Growns at 22%.

| | Tea Production March 2022 | | | | | | | |
|-----------|--|------------|------------|----------|------------|------------|-------------|----------|
| | Black Tea Production According To Elevations | | | | | | | |
| Elevation | March (Kg) January to Date (Kg) | | | | | | | |
| LIEVALION | 2022 | 2021 | Change | % Change | 2022 | 2021 | Change | % Change |
| High | 5,033,743 | 6,557,893 | -1,524,150 | -23% | 14,866,177 | 16,070,697 | -1,204,520 | -7.50% |
| Medium | 3,473,041 | 5,006,587 | -1,533,546 | -31% | 10,183,929 | 11,971,934 | -1,788,005 | -14.93% |
| Low | 13,509,104 | 17,245,432 | -3,736,328 | -22% | 38,049,277 | 46,470,347 | -8,421,070 | -18.12% |
| Total | 22,015,889 | 28,809,912 | -6,794,023 | -24% | 63,099,382 | 74,512,978 | -11,413,596 | -15.32% |









The 0.76Mkg of Ex-Estate teas on offer met with lower demand. Select Best Western High Grown BOPs were easier, the below best and plainer varieties too followed a similar trend. Select Best Western High Grown BOPFs declined substantially, however the below best and plainer varieties eased to a lesser extent. Nuwara Eliya BOPs declined, the BOPFs too were lower from last week's levels. Udapusellawa BOP/ BOPFs declined. The Uva BOPs too were easier, the BOPFs were barely steady. Low Grown CTC BP1s gained substantially, the PF1s too followed a similar trend. The High and Medium BP1s gained irregularly, however the PF1s mostly declined.

The 2.5Mkg of Low Grown teas which were on offer continued to attract good demand. In the Leafy segment, OPs were dearer. OPAs met with excellent demand. Better OP1s witnessed improved levels, others too appreciated from last week. In the Semi Leafy segment, BOP1s met with improved interest. Pekoe varieties were dearer to last levels. Pekoe1 met with good demand. In the Small Leaf segment, All FBOPs met with improved demand, FBOPFs were firm to dearer. Well-made FBOPF1s met with improved demand, others were irregularly lower. BOPF.SPs, BOPFs and BOP.SPs met with good demand whilst BOPs too followed a similar trend. Select best range in the Premium Flowery segment showed improved demand, others too were firm to dearer.

Russia, Iran and the C.I.S countries lent excellent support whilst improved interest was witnessed from Turkey. Libya and Iraq were active.

ALL TIME RECORD PRICES OBTAINED IN THE JK PLC CATALOGUE

| Garden Mark | Grade | Price Rs. | Category | Management Company/ Proprietor |
|----------------|---------|-----------|------------|---------------------------------|
| Uva Highlands | BOPF.SP | 1660/- | Uva High | Malwatte Valley Plantations PLC |
| Telbedde | BOP1 | 2500/- | Uva Medium | Balangoda Plantations PLC |
| Hingalgoda CTC | PF1 | 1980/- | CTC Low | Tea Smallholder Factories PLC |
| Hingalgoda CTC | PF | 1300/- | Off Grades | Tea Smallholder Factories PLC |





MARKET DESCRIPTION

Western Teas

Select best BOPs were irregularly lower, the below best and plainer varieties declined by Rs.100/- to Rs.150/- at times. Select best BOPFs eased by Rs.100/- to Rs.200/- on average and at times more, the below best and plainer varieties declined by Rs.100/- to Rs.150/- on average. Medium BOPs were irregularly easier, the BOPFs declined by Rs.100/- to Rs.150/-.

Nuwara Eliya Teas

BOPs were irregularly easier, the BOPFs too eased by Rs.200/- on average.

Uva Teas

BOPs were easier by Rs.100/-, the BOPFs too were barely steady. Udapussellawa BOPs declined by Rs.100/- to Rs.150/-, the BOPFs too were lower by a similar margin.

CTC Teas

Low Grown BP1s were substantially dearer and gained as much as Rs.200/- to Rs.300/- at times. Low Grown PF1s too were dearer and appreciated by Rs.150/- to Rs.200/-. High and Medium Grown BP1s gained by Rs.20/- to Rs.40/-, the PF1s were irregularly lower.

QUOTATIONS

| | BOP – RS. | BOPF – RS. |
|---------------------|-------------|-------------|
| Good Westerns | 1470 – 1700 | 1520 – 1720 |
| Average Westerns | 1320 – 1460 | 1320 – 1500 |
| Plainer Westerns | 1050 – 1300 | 1040 – 1300 |
| Western Mediums | 1020 – 2000 | 1000 – 1420 |
| Uva Teas | 1100 – 1660 | 940 – 1520 |
| Nuwara Eliya Teas | 1880 | 1300 – 1420 |
| Uda Pussellawa Teas | 1260 – 1360 | 1040 — 1300 |
| CTC (BP1 and PF1) | 720 – 1560 | 820 – 1980 |



MARKET DESCRIPTION

Low Grown

Wiry OP1s along with the bolder types gained by Rs.100/- to Rs.150/-, stalky secondaries however met with irregular demand. Well-made OPs gained by Rs.80/- to Rs.100/-, secondaries too were substantially dearer. OPAs maintained a similar market as OPs. Better twisted BOP1s gained by Rs.80/- to Rs.100/-, bolder types too gained by a similar margin. Well-made Pekoes along with the bolder invoices gained by Rs.80/- to Rs.100/- and more at times. Select best and best Pekoe1s gained by Rs.100/- and more as the sale progressed, secondaries too gained by a similar margin.

Select best and best BOPs were dearer by Rs.20/- to Rs.30/-, below best and secondary types were firm. BOP.SPs and BOPF.SPs met with good demand. BOPFs followed a similar trend. Select best well-made FBOPF1s were dearer by Rs.50/- to Rs.60/-, best and below best types met with irregular demand, secondaries were firm. Well-made FBOPs in the select best category were dearer by Rs.30/- to Rs.40/-, best types too were dearer by Rs.20/- to Rs.30/-, others were firm. FBOPF varieties met with very good demand. All Premium Flowery teas met with good demand.

Off Grades

Select best and best FGS1 were dearer by Rs.30/- to Rs.50/-, below best and poorer types were firm. Select best and best BMs were dearer by Rs.50/- to Rs.80/-, below best and poorer types were firm. All BPs were dearer by Rs.30/- to Rs.50/-. Select best BOP1As were firm, others were irregularly lower by Rs.20/- to Rs.30/-.

Dust

Select best and best Dust1s were lower by Rs.25/- to Rs.30/-, below best types depreciated by Rs.30/- to Rs.35/-, poorer sorts were lower by Rs.20/- to Rs.25/-. High and Medium CTCs depreciated by Rs.10/- to Rs.20/- and more at times as the sale progressed. Low Grown CTCs met with fair demand and sold at last levels. Low Grown Dust/ Dust1s depreciated by Rs.10/- to Rs.20/-.







QUOTATIONS

| | Select Best | Best | Below Best | Others | | |
|-----------------------|-------------------|-------------------|-------------------|-------------------|--|--|
| LIQUORING | | | | | | |
| DUST-1 | 1100.00 - 2100.00 | 950.00 - 1080.00 | 850.00 - 940.00 | 790.00 - 840.00 | | |
| OFF GRADES | | | | | | |
| FGS1 | 1200.00 - 1340.00 | 1000.00 - 1190.00 | 800.00 - 990.00 | 510.00 - 790.00 | | |
| FGS | 1000.00 - 1220.00 | 880.00 - 990.00 | 780.00 - 870.00 | 400.00 - 770.00 | | |
| LOW GROWNS | | | | | | |
| FBOPF / FFSP / FFEXSP | 3300.00 - 6500.00 | 2300.00 - 3200.00 | 1700.00 - 2200.00 | 1000.00 - 1600.00 | | |
| BOP | 1700.00 - 2350.00 | 1300.00 - 1600.00 | 1100.00 - 1250.00 | 850.00 - 1050.00 | | |
| BOPSP | 1700.00 - 2300.00 | 1300.00 - 1600.00 | 1100.00 - 1250.00 | 850.00 - 1050.00 | | |
| BOPF | 1600.00 - 2500.00 | 1200.00 - 1500.00 | 900.00 - 1100.00 | 700.00 - 820.00 | | |
| FBOPF1 | 1700.00 - 3100.00 | 1400.00 - 1600.00 | 1100.00 - 1350.00 | 800.00 - 1050.00 | | |
| FBOP | 2000.00 - 3350.00 | 1600.00 - 1900.00 | 1300.00 - 1500.00 | 900.00 - 1200.00 | | |
| BOP1 | 3400.00 - 4150.00 | 2800.00 - 3350.00 | 2200.00 - 2600.00 | 1500.00 - 1800.00 | | |
| OP1 | 3300.00 - 4300.00 | 2700.00 - 3250.00 | 2400.00 - 2650.00 | 1000.00 - 1600.00 | | |
| ОР | 2500.00 - 3000.00 | 2000.00 - 2300.00 | 1700.00 - 1950.00 | 1100.00 - 1400.00 | | |
| OPA | 1700.00 - 2530.00 | 1450.00 - 1600.00 | 1200.00 - 1400.00 | 950.00 - 1150.00 | | |
| РЕКОЕ | 1700.00 - 2750.00 | 1400.00 - 1650.00 | 1200.00 - 1350.00 | 1000.00 - 1150.00 | | |
| PEKOE1 | 2200.00 - 2800.00 | 1600.00 - 2000.00 | 1250.00 - 1500.00 | 1000.00 - 1150.00 | | |
| DUST / DUST1 | 900.00 - 1520.00 | 800.00 - 880.00 | 700.00 - 790.00 | 650.00 - 690.00 | | |



• Top Prices

- Colombo Auction Averages
- All Brokers Private Sale Figures

TOP PRICES (SALE NO. 16 – 26TH / 27TH APRIL 2022)

| ICE | S (SALE NO. | 16 – 26 ^{тн} | / 27 TH AP |
|-----|--------------------|-----------------------|-----------------------|
| | | | WESTERN I |
| | Somerset | 1700.00 | ВОР |
| + | Queensberry | 1700.00 | BOPSP |
| | Lethenty | 1720.00 | BOPF/BOPFSI |
| + | Torrington | 2400.00 | FBOP/FBOP1 |
| + | Glenloch | 1920.00 | FBOPF/FBOPI |
| + | Torrington | 2750.00 | BOP1 |
| * | Venture | 1720.00 | OP/OPA |
| | Weddemulla | 1720.00 | OP1 |
| | Bogahawatte | 1720.00 | 011 |
| | Torrington | 1720.00 | РЕКОЕ/РЕКО |
| | Bambrakelly | 1720.00 | |
| | | | |

2600.00

2150.00

| WESTERN MEDIUM | | | | | |
|----------------|----|-----------------|---------|--|--|
| BOP | ++ | Harangalla | 2000.00 | | |
| BOPSP | + | Hatale | 1940.00 | | |
| BOPF/BOPFSP | | Vellai Oya | 1420.00 | | |
| FBOP/FBOP1 | + | Rilagala | 3050.00 | | |
| FBOPF/FBOPF1 | + | Harangalla | 2100.00 | | |
| | + | Dartry Valley | 2100.00 | | |
| BOP1 | + | Dartry Valley | 2700.00 | | |
| OP/OPA | + | Orange Field | 1800.00 | | |
| OP1 | + | Hatale | 2700.00 | | |
| | + | Orange Field | 2700.00 | | |
| PEKOE/PEKOE1 | + | Imboolpitiya | 2350.00 | | |
| | + | Cooroondoowatte | 2350.00 | | |
| | + | Datry Valley | 2350.00 | | |
| | + | Harangalla | 2350.00 | | |

| UVA HIGH | | | | | |
|--------------|----|---------------|---------|--|--|
| вор | * | Glenanore | 1780.00 | | |
| BOPSP | + | Spring Valley | 1820.00 | | |
| BOPF/BOPFSP | *+ | Uva Highlands | 1660.00 | | |
| FBOP/FBOP1 | + | Aislaby | 2250.00 | | |
| FBOPF/FBOPF1 | + | Uvakellie | 1880.00 | | |
| | + | Oodoowerre | 1880.00 | | |
| BOP1 | + | Craig | 2600.00 | | |
| OP/OPA | | Glenanore | 1860.00 | | |
| OP1 | + | Glenanore | 2750.00 | | |
| PEKOE/PEKOE1 | | Ranaya | 2200.00 | | |

Torrington

Torrington

+

+

WESTERN HIGH

BOPF/BOPFSP

FBOP/FBOP1 FBOPF/FBOPF1

BOP

BOPSP

BOP1

OP1

PEKOE/PEKOE1

OP/OPA

| NUWARA ELIYA | | | | | | |
|--------------|---|--------------|---------|--|--|--|
| вор | | Mahagastotte | 1880.00 | | | |
| BOPF/BOPFSP | | Kenmare | 1240.00 | | | |
| FBOP/FBOP1 | | Mahagastotte | 2700.00 | | | |
| OP/OPA | | - | | | | |
| PEKOE/PEKOE1 | + | Mahagastotte | 2500.00 | | | |

| UVA MEDIUM | | | |
|-------------------|----|----------------|---------|
| BOP | + | Demodera 'S' | 1860.00 |
| BOPSP | + | Halpewatte Uva | 1980.00 |
| BOPF/BOPFSP | + | Dickwella | 1880.00 |
| FBOP/FBOP1 | ++ | Glen Alpin | 2400.00 |
| | ++ | Halpewatte Uva | 2400.00 |
| FBOPF/FBOPF1 | + | Dickwella | 2050.00 |
| BOP1 | *+ | Telbedde | 2500.00 |
| | + | Halpewatte Uva | 2500.00 |
| | + | Meddakanda | 2500.00 |
| | + | Glen Alpin | 2500.00 |
| | + | Demodera 'S' | 2500.00 |
| OP/OPA | | Glen Alpin | 1780.00 |
| OP1 | + | Telbedde | 2700.00 |
| PEKOE/PEKOE1 | + | Dickwella | 2250.00 |

| | CTC LOW | | | | | |
|---|---------|----|-----------------------|---------|--|--|
| | PF1 | *+ | Hingalgoda CTC | 1980.00 | | |
| | | + | Kalubowitiyana CTC | 1980.00 | | |
| | | + | Liyonta CTC | 1980.00 | | |
| 1 | | + | New Galbode CTC Super | 1980.00 | | |
| | BP1 | + | Ceciliyan CTC | 1560.00 | | |
| | BPS | | - | | | |
| | OF | + | Peakwatta CTC | 790.00 | | |

| UDA PUSSELLAWA | | | | | |
|----------------|---|-------------|---------|--|--|
| вор | | Kirklees | 1360.00 | | |
| BOPSP | + | Delmar | 1500.00 | | |
| BOPF/BOPFSP | | Liddesdale | 1300.00 | | |
| FBOP/FBOP1 | | Delmar | 1820.00 | | |
| FBOPF/FBOPF1 | + | Blairlomond | 1920.00 | | |
| BOP1 | | Alma | 1320.00 | | |
| ΟΡ/ΟΡΑ | + | Delmar | 1800.00 | | |
| OP1 | | Blairlomond | 1640.00 | | |
| PEKOE/PEKOE1 | + | Blairlomond | 1860.00 | | |

| стс нідн | | | | | |
|----------|---|---------------|---------|--|--|
| PF1 | * | Ulugedara CTC | 1380.00 | | |
| | | Dunsinane CTC | 1380.00 | | |
| BP1 | | Florence CTC | 770.00 | | |
| BPS | | - | | | |
| OF | | - | | | |

| CTC MEDIUM | | | | | |
|------------|---|-----------------|---------|--|--|
| PF1 | * | New Peacock CTC | 1440.00 | | |
| BP1 | + | Donside CTC | 980.00 | | |
| BPS | | Strathdon CTC | 720.00 | | |
| OF | | - | | | |



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TOP PRICES (SALE NO. 16 – 26TH / 27TH APRIL 2022)

| LOW | | | |
|--------|---|-------------------------|---------|
| вор | + | Golden Garden | 2350.00 |
| | + | Wathurawila | 2350.00 |
| | + | Mahaliyadda | 2350.00 |
| | + | Makandura | 2350.00 |
| BOPSP | + | Suduwelipothahena Super | 2300.00 |
| | * | Cee Tee Hills | 2250.00 |
| | * | Arbour Valley | 2250.00 |
| | * | Kiruwanaganga | 2050.00 |
| BOPF | + | Pothotuwa | 2500.00 |
| BOPFSP | + | Mahaliyadda | 2300.00 |
| FBOP | | Sithaka | 3350.00 |
| | | New Vithanakande | 2950.00 |
| | * | Kiruwanaganga | 2900.00 |
| FBOP1 | | Sithaka | 2900.00 |
| FBOPF | | Fortune | 3050.00 |
| FBOPF1 | | Sanasa | 3100.00 |
| | * | Berubeula | 2700.00 |
| BOP1 | + | New Vithanakanda | 4150.00 |
| | + | Pothotuwa | 4150.00 |
| OP1 | + | Lumbini | 4300.00 |
| OP | + | New Deniyaya | 3000.00 |
| ΟΡΑ | + | A C U Super | 2530.00 |
| ΡΕΚΟΕ | + | Green House | 2750.00 |
| PEKOE1 | + | Anderadeniya Super | 2800.00 |

| PREMIUM | | | | | |
|------------|----|------------|---------|--|--|
| FBOPFSP | | Uplands | 6500.00 | | |
| FBOPFEXSP | | Yalta | 6100.00 | | |
| FBOPFEXSP1 | ++ | Lihiniyawa | 5900.00 | | |

| DUST | | | |
|--------|---|---------------|---------|
| DUST1 | + | Wattegodde | 2100.00 |
| P.DUST | * | Ceciliyan CTC | 1380.00 |

| OFF GRADES | | | | | |
|------------|----|------------------|---------|--|--|
| FNGS/FNGS1 | + | Mahagastotte | 1420.00 | | |
| | * | Kotiyagalla | 1380.00 | | |
| PFNGS | *+ | Hingalgoda CTC | 1300.00 | | |
| BM | + | Gunawardena | 1680.00 | | |
| BP | + | Court Lodge | 1940.00 | | |
| BOP1A | + | Chandrika Estate | 1700.00 | | |

- ** MORE THAN ONE TOP PRICE OBTAINED
- * TEAS SOLD BY JOHN KEELLS PLC
- + ALL TIME RECORD PRICE
- ++ ALL TIME RECORD PRICE EQUALED







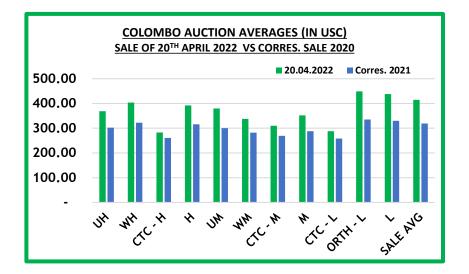


| | Sale of 05/04/2022In LKR | Sale of 20/04/2022 In LKR | Corres. 2021 In LKR |
|--------------------------|--------------------------------|---------------------------------|---------------------------|
| Uva High Growns | 1093.35 | 1220.53 | 593.51 |
| Western High Growns | 1029.37 | 1334.28 | 634.29 |
| CTC High Growns | 805.59 | 936.42 | 512.83 |
| Summary of High Growns | 1049.10 | 1296.36 | 621.95 |
| Uva Medium Growns | 1145.13 | 1256.09 | 589.71 |
| Western Medium Growns | 983.88 | 1116.28 | 554.61 |
| CTC Medium Growns | 784.37 | 1024.10 | 528.67 |
| Summary of Medium Growns | 1039.83 | 1163.79 | 565.81 |
| CTC Low Growns | 791.63 | 952.38 | 507.64 |
| Orthodox Low Growns | 1300.77 | 1484.45 | 658.49 |
| Summary of Low Growns | 1265.99 | 1447.13 | 648.82 |
| TOTAL SALE AVERAGE | 1190.28 | 1370.58 | 628.55 |







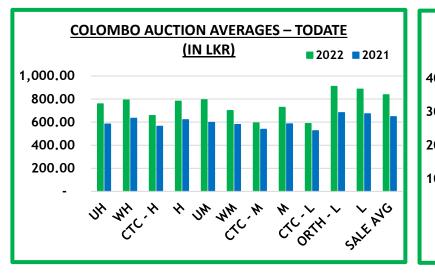


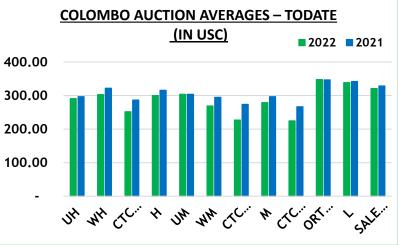
| | Sale of 05/04/2022 In USC | Sale of 20/04/2022 In USC | Corres. 2021 In USC |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns | 369 | 369 | 302 |
| Western High Growns | 348 | 404 | 322 |
| CTC High Growns | 272 | 283 | 261 |
| Summary of High Growns | 354 | 392 | 316 |
| Uva Medium Growns | 387 | 380 | 300 |
| Western Medium Growns | 332 | 338 | 282 |
| CTC Medium Growns | 265 | 310 | 269 |
| Summary of Medium Growns | 351 | 352 | 288 |
| CTC Low Growns | 267 | 288 | 258 |
| Orthodox Low Growns | 439 | 449 | 335 |
| Summary of Low Growns | 428 | 438 | 330 |
| TOTAL SALE AVERAGE | 402 | 415 | 319 |











| January to Date (Sale No.15) | 2022 LKR | 2021 LKR | 2022 USC | 2021 USC |
|------------------------------|-------------|-------------|-------------|-------------|
| Uva High Growns | 758.77 | 584.24 | 291 | 297 |
| Western High Growns | 792.23 | 633.49 | 303 | 322 |
| CTC High Growns | 657.63 | 564.58 | 252 | 287 |
| Summary of High Growns | 782.78 | 620.87 | 300 | 316 |
| Uva Medium Growns | 794.25 | 597.24 | 304 | 304 |
| Western Medium Growns | 701.03 | 580.24 | 269 | 295 |
| CTC Medium Growns | 593.21 | 538.53 | 227 | 274 |
| Summary of Medium Growns | 728.18 | 584.95 | 279 | 297 |
| CTC Low Growns | 588.64 | 525.62 | 225 | 267 |
| Orthodox Low Growns | 909.32 | 682.98 | 348 | 347 |
| Summary of Low Growns | 885.66 | 672.65 | 339 | 342 |
| TOTAL SALE AVERAGE | 837.48 | 647.88 | 321 | 329 |





| FROM 01 st TO 20 TH APRIL 2022 | LKR |
|--|---------|
| Uva High Growns | 1136.43 |
| Western High Growns | 1174.96 |
| Summary of High Growns | 1162.67 |
| Uva Medium Growns | 1199.79 |
| Western Medium Growns | 1043.15 |
| Summary of Medium Growns | 1095.95 |
| Summary of Low Growns | 1349.98 |
| TOTAL SALE AVERAGE | 1271.68 |





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ALL BROKERS PRIVATE SALE FIGURES (FOR THE PERIOD – 18TH TO 23RD APRIL 2022)

| | WEEKLY | TODATE |
|------------------|-----------|--------------|
| High & Medium | 39,517.25 | 534,310.20 |
| Low | 10,623.00 | 88,834.75 |
| Green Tea | 46,974.00 | 440,121.30 |
| Organic Tea | 2,846.00 | 104,388.00 |
| BMF | 66,435.00 | 1,976,297.00 |
| Direct Sales | - | - |
| Forward Contract | 36,440.00 | 628,080.00 |



- Crop and Weather
- Crop Figures
- Tea News
- Holiday Notice

CROP AND WEATHER - FOR THE PERIOD OF - 18TH TO 24TH APRIL 2022





Western

Bright mornings with evening showers were experienced throughout the week in Agarapatana, Bogowantalawa, Talawakelle and Dickoya districts.



Nuwara Eliya

Dry weather conditions prevailed during the morning hours, whilst evening showers were experienced throughout the week in Nuwara Eliya and Kandapola.



Uva

Badulla and Haputale districts experienced bright mornings with heavy rainfall in the evenings.



Low Grown

Bright daytime weather with evening showers were recorded throughout the week in Ratnapura, Galle and Deniyaya districts.



Crop

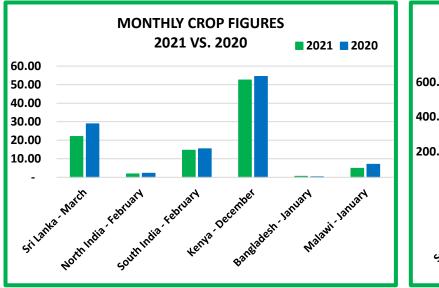
Crop intakes are moderate.

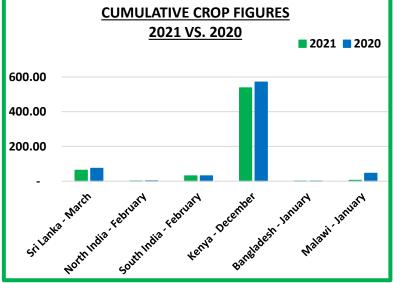


CROP FIGURES OF MAJOR PRODUCING & EXPORTING COUNTRIES

| Country | Month | 2021 * 2022 | 2020 * 2021 | Cumulative + Inc. / Dec. | Cumulative | 2021 *2022 | 2020 *2021 | Cumulative + Inc. / Dec. |
|-------------|----------|----------------|----------------|-----------------------------|---------------|---------------|---------------|-----------------------------|
| Sri Lanka | March | 22.01 | 28.80 | - 6.79 | Upto March | 63.09 | 74.51 | - 11.4 |
| North India | February | * 1.81(E) | 2.18 | - 0.37 | Upto February | * 1.81(E) | 2.18 | - 0.37 |
| South India | February | 14.60(E) | 15.32 | - 0.72 | Upto February | 30.45(E) | 31.21 | - 0.76 |
| Kenya | December | 52.52 | 54.41 | - 1.89 | Upto December | 537.83 | 570.46 | - 32.63 |
| Bangladesh | January | 0.507 | 0.286 | + 0.221 | Upto January | 0.507 | 0.286 | + 0.221 |
| Malawi | January | 4.8 | 7.0 | - 2.2 | Upto January | 4.8 | 7.0 | - 2.2 |

(E) - Estimated







SKL

7870

SRI LANKA TEA CROP



We give below the Sri Lanka Tea Crop for the month of March 2022 together with January / March 2022, and the corresponding figures for 2021.

| | MAR | сн | JANUARY – MARCH | | |
|------------------------|------------|------------|-----------------|------------|--|
| ORTHODOX | 2022 | 2021 | 2022 | 2021 | |
| High Grown | 4,528,387 | 5,931,033 | 13,207,740 | 14,340,516 | |
| Medium Grown | 2,945,256 | 4,030,299 | 8,267,067 | 9,564,072 | |
| Low Grown | 12,626,434 | 16,124,577 | 35,395,631 | 43,423,060 | |
| TOTAL | 20,100,077 | 26,085,908 | 56,870,437 | 67,327,648 | |
| СТС | | | | | |
| High Grown | 437,811 | 502,451 | 1,383,055 | 1,389,455 | |
| Medium Grown | 478,345 | 854,325 | 1,703,451 | 2,172,360 | |
| Low Grown | 882,403 | 1,120,856 | 2,652,870 | 3,045,197 | |
| TOTAL | 1,798,559 | 2,477,632 | 5,739,376 | 6,607,012 | |
| TOTAL BLACK PRODUCTION | | | | | |
| High Grown | 4,966,198 | 6,433,484 | 14,590,795 | 15,729,971 | |
| Medium Grown | 3,423,601 | 4,884,624 | 9,970,518 | 11,736,432 | |
| Low Grown | 13,508,837 | 17,245,432 | 38,048,501 | 46,468,257 | |
| TOTAL | 21,898,636 | 28,563,540 | 62,609,813 | 73,934,660 | |
| GREEN TEA | | | | | |
| High Grown | 67,546 | 124,409 | 275,382 | 340,726 | |
| Medium Grown | 49,440 | 121,963 | 213,411 | 235,502 | |
| Low Grown | 267 | - | 776 | 2,090 | |
| TOTAL | 117,253 | 246,372 | 489,569 | 578,318 | |
| TOTAL PRODUCTION | | | | | |
| High Grown | 5,033,743 | 6,557,893 | 14,866,177 | 16,070,697 | |
| Medium Grown | 3,473,041 | 5,006,587 | 10,183,929 | 11,971,934 | |
| Low Grown | 13,509,104 | 17,245,432 | 38,049,277 | 46,470,347 | |
| TOTAL | 22,015,889 | 28,809,912 | 63,099,382 | 74,512,978 | |



SOURCE : SRI LANKA TEA BOARD

SRI LANKA TEA CROP - Continued;

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| | Tea Production March 2022 | | | | | | | | | | |
|------------|--|----------------------|-----------------|--------------|------------|------------|-------------|----------|--|--|--|
| | Black Tea Production According To Elevations | | | | | | | | | | |
| | | March (K | g) | | | January to | Date (Kg) | | | | |
| Elevation | 2022 | 2021 Change % Change | | | 2022 | 2021 | Change | % Change | | | |
| High | 5,033,743 | 6,557,893 | -1,524,150 | -23% | 14,866,177 | 16,070,697 | -1,204,520 | -7.50% | | | |
| Medium | 3,473,041 | 5,006,587 | -1,533,546 | -31% | 10,183,929 | 11,971,934 | -1,788,005 | -14.93% | | | |
| Low | 13,509,104 | 17,245,432 | -3,736,328 | -22% | 38,049,277 | 46,470,347 | -8,421,070 | -18.12% | | | |
| Total | 22,015,889 | 28,809,912 | -6,794,023 | -24% | 63,099,382 | 74,512,978 | -11,413,596 | -15.32% | | | |
| | | | | | | | | | | | |
| | | Т | ea Production / | According To | Categories | | | | | | |
| Draduction | | March (K | g) | | | January to | Date (Kg) | | | | |
| Production | 2022 | 2021 | Change | % Change | 2022 | 2021 | Change | % Change | | | |
| Orthodox | 20,100,077 | 26,085,908 | -5,985,831 | -23% | 56,870,437 | 67,327,648 | -10,457,211 | -15.53% | | | |
| СТС | 1,798,559 | 2,477,632 | -679,073 | -27% | 5,739,376 | 6,607,012 | -867,636 | -13.13% | | | |
| Green Tea | 117,253 | 246,372 | -129,119 | -52% | 489,569 | 578,318 | -88,749 | -15.35% | | | |
| Total | 22,015,889 | 28,809,912 | -6,794,023 | -24% | 63,099,382 | 74,512,978 | -11,413,596 | -15.32% | | | |





MOMBASA MARKET

SALE NO. 17 - SALE OF 25TH / 26TH & 27TH APRIL 2022

Fairly good demand for the 190,500 packages (12,483,691.00 kilos) in the market with 14.35% neglected.

OFFERINGS

| Leaf Grades | - | 109,140 packages (7,133,404.00 kilos) – 14.57% unsold. |
|------------------|---|--|
| Dust Grades | - | 51,920 packages (3,876,686.00 kilos) – 6.36% unsold. |
| Secondary Grades | - | 29,440 packages (1,473,601.00 kilos) – 27.65% unsold. |

MARKETS

Egyptian Packers, Pakistan Packers and Bazaar maintained useful interest with Yemen, other Middle Eastern countries, Kazakhstan and other CIS nations lending good support while UK were more selective. There was reduced enquiry from Sudan and Afghanistan with only minimal purchases from Iran. Russia remained absent. Local Packers were selective on price. Somalia were active at the lower end of the market.

LEAF GRADES (M2)

<u>BP1:</u>

Best – Met irregular interest due to price adjustment and ranged between firm to USC50 dearer to easier by up to USC58.

Brighter – Varied between steady to USC10 dearer with selected improved teas advancing by up to USC56 to easier by USC10.

Mediums – KTDA mediums were fully firm at last rates where sold but a number of invoices remained unsold due to price limits; plantation mediums shed up to USC6.

Lower Mediums – Were irregular ranging between steady to USC12 up on previous prices to easier by up to USC14.

Plainer – Varied between firm to USC20 dearer to easier by a similar margin.

<u>PF1:</u>

Best – Were mostly dearer by USC2 to USC16 but some lines lost up to USC11.
Brighter – Ranged between steady to USC4 dearer to easier by up to USC12.
Mediums – KTDA mediums were firm with a few invoices advancing by up to USC14 following quality while plantation mediums lost up to USC13.
Lower Mediums – Met irregular interest varying between firm to USC17 dearer to easier by USC6.
Plainer – Ranged between firm to USC9 dearer to easier by USC18.

DUST GRADES (M1)

PDUST:

Best - Mostly steady to USC16 above previous levels but a few lines lost up to USC6.

Brighter – Were irregular varying between firm to USC7 dearer to easier by up to USC6 with a few invoices shedding up to USC21.

Mediums – KTDA mediums were fully firm on last rates while plantation mediums met irregular interest and varied between steady to USC8 dearer to easier by a similar margin.

Lower Medium – Advanced by up to USC14 but a few invoices shed up to USC10. Plainer – were steady to USC24 dearer.



MOMBASA MARKET – Continued ;

DUST1:

Best – Held firm to USC6 dearer.
Brighter – Steady to USC8 above last prices.
Mediums – KTDA mediums advanced by USC2 to USC7 while plantation mediums saw irregular enquiry appreciating by up to USC10 to USC8 below previous rates.
Lower Medium – Ranged between firm to USC8 dearer to easier by USC5.
Plainer – Well competed for and advanced by up to USC18.

SECONDARY GRADES (S1)

In the Secondary Catalogues, best **BPs** were steady while others tended easier with **PFs** firm. Clean well sorted coloury **Fannings** held value with **similar DUSTs** steady. **Other Fannings** barely maintained while DUSTs held value. **BMFs** were readily absorbed.

| QUOTATIONS | BROKENS | FANNINGS |
|----------------------|-----------|-----------|
| Best | 265 – 402 | 269 – 332 |
| Good | 250 – 370 | 268 – 294 |
| Good Medium | 246 – 278 | 268 – 282 |
| Medium (KTDA) | 260 – 268 | 250 – 272 |
| Medium (Plantations) | 195 – 244 | 214 – 255 |
| Lower Medium | 130 – 210 | 138 – 247 |
| Plainer | 084 – 192 | 113 – 201 |

| AUCTION | KENYA 2021 \$ | KENYA 2022 \$ | TOTAL 2021 \$ | TOTAL 2022 \$ |
|---------|------------------|------------------|------------------|------------------|
| 14 | 1.88 | 2.54 | 1.81 | 2.39 |
| 15 | 1.91 | 2.54 | 1.84 | 2.38 |
| 16 | 1.90 | 2.52 | 1.82 | 2.40 |



SOURCE : AFRICA TEA BROKERS LTD.

CHITTAGONG MARKET SALE NO.01 – 25TH APRIL 2022

CTC LEAF: 17,730 packages of Current Season teas on offer met with quite a good demand.

BROKENS: Well made Medium Brokens were in strong demand and generally sold above Brokers' price ideas and fetching between Tk.235/- and Tk.245/- per kg. Smaller Brokens particularly well the brightest varieties were strongly competed for and sold substantially above valuations and prices varied between Tk. 245/- and Tk.255/- per kg. Other types were also well supported and rates for these ranged between Tk. 225/- and Tk.230/- per kg. Plainer types met with fair demand and sold between Tk.208/- and Tk.215/- per kg. with some withdrawals. BLF teas met with a selective market and proved difficult of sale and generally sold around Tk. 130/- to Tk. 155/- per kg with quite heavy withdrawals.

FANNINGS: Well made good liquoring varieties were in strong demand and realised rates between Tk.240/- and Tk. 250/- per kg. Medium varieties met with a good demand at rates between Tk. 220/ and Tk. 230/- per kg. Plainer types met with fair interest and could be sold between Tk. 210/- and Tk. 215/- per kg. However, there were some withdrawals. BLF teas were difficult of sale and prices for these ranged between Tk. 130/- and Tk. 155/- per kg with heavy withdrawals.

CTC DUST: 3,379 packages of Current Season teas on offer met with strong demand. Good liquoring Ds and CDs met with good competition and sold at a range between Tk. 280/- and Tk.428/-. Others also sold well in line with quality. However, PDs and RDs were less in demand and sold Tk. 5/- to Tk.10/- below Brokers' valuation with fair withdrawals. BLF Dusts saw only some interest but ranged between Tk.170/- and Tk.200/-. Loose tea buyers strongly operated on well made popular marks whilst Blenders were selective only for bright liquoring varieties.

COMMENTS: This was the first sale of the season with a large participation by the buyers. Well made teas backed by useful liquors attracted strong interest from the market especially from the Loose tea buyers. Other types met with a fairly good demand but sold at lower rates than Brokers' price ideas. BLF teas were discriminated against and where sold recorded a sharp drop from Brokers' price ideas. The Loose tea buyers were the dominant operators in this sale with some interest from the Blenders.

A bright feature of the sale was the strong demand in the Dust Catalogue.

Our catalogue (Sale 01): Avg: Tk 230.73 Sold 71.1%.

| BROKENS | THIS WEEK | FANNINGS | THIS WEEK | DUST | THIS WEEK |
|---------|-----------|----------|-----------|------|-----------|
| Large | NQTA | Best | 240-250 | PD | 213-246 |
| Medium | 210-225 | Good | 225-235 | RD | 165-265 |
| Small | 220-235 | Medium | 218-223 | D | 170-309 |
| Plain | 200-210 | Plain | 205-215 | CD | 200-363 |
| BLF | 130-155 | BLF | 130-155 | BLF | 165-200 |

Quotations – This Week – (In Taka)

BLF- Bought Leaf Factory Exchange Rates 25th April, 2022 Sterling Pound: Tk. 108.4815, dollar: Tk. 84.9658





SILIGURI MARKET

SALE NO.16 - SALE OF 22ND APRIL 2022

1. MARKET DESCRIPTION :

- Demand Good for quality and only fair for reminder.
- Levels eased noticeably, more so for the later invoices which also witnessed out listing.
- The estate average for the sale dropped by Rs.42.17 and the BLF by Rs.12.24 when compared to Sale 15.
- Internal buyers' mainstay, primarily on quality.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | 2022-23 | | | 2021-22 | | | UPTO SALE - 16 | | |
|-------|-----------|-----------|--------|-----------|-----------|-------|----------------|---------|---------|
| | SALE - 16 | SALE - 15 | +/- | SALE - 16 | SALE - 15 | +/- | 2022-23 | 2021-22 | 2020-21 |
| СТС | 230.89 | 227.42 | 3.47 | 212.22 | 213.40 | -1.17 | 238.71 | 213.48 | 222.46 |
| DUST | 218.04 | 242.26 | -24.22 | 192.77 | 197.75 | -4.99 | 233.11 | 198.79 | 217.79 |
| TOTAL | 229.64 | 228.43 | 1.22 | 210.51 | 211.98 | -1.47 | 238.24 | 212.21 | 222.05 |

SOURCE: PARCON INDIA PVT LTD

GUWAHATI MARKET

SALE NO. 16 - SALE OF 21ST APRIL 2022

1. MARKET DESCRIPTION :

- Good demand for liquoring teas which were well competed for while medium category struggled at easier levels and also faced withdrawals.
- Bop grade was a weak feature.
- Western India buyers operated for liquoring teas with fair support from internal segment at easier levels.
- Some export enquiry for liquoring brokens.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | 2022-23 | | | 2021-22 | | | UPTO SALE - 16 | | |
|-------|-----------|-----------|--------|-----------|-----------|--------|----------------|---------|---------|
| | SALE - 16 | SALE - 15 | +/- | SALE - 16 | SALE - 14 | +/- | 2022-23 | 2021-22 | 2020-21 |
| стс | 260.86 | 290.67 | -29.82 | 200.30 | 241.28 | -40.98 | 264.69 | 208.41 | 271.77 |
| DUST | 270.20 | 295.45 | -25.26 | 197.59 | 227.31 | -29.71 | 277.77 | 202.87 | 262.13 |
| TOTAL | 262.89 | 291.84 | -28.95 | 199.64 | 238.20 | -38.56 | 267.56 | 207.08 | 269.03 |







KOLKATA ORTHODOX / CTC MARKET

SALE NO.16 - SALE OF 21ST / 22ND APRIL 2022

Market description : 1.

- Strong demand which slackened post lunch.
- Levels irregular around last to at times dearer for select lines.
- Whole leaf levels were higher by Rs.50 60, whilst brokens by Rs.20 30 compared to last year (Sale 16).
- GFOP/FOP sold at last year's levels. BPs and secondaries were lower by Rs.15 and Rs.10 respectively.
- Exporters active.

| | WHO | E LEAF | BRO | FANNINGS | |
|--------|----------|----------|----------|----------|------------|
| | 1ST LINE | 2ND LINE | LARGER | SMALLER | LEAFY |
| BEST | 400-600+ | 350-400+ | 300-325+ | 275-285+ | NQ |
| GOOD | 350-390 | 320-340 | 275-295 | 270-275 | 200-230(N) |
| MEDIUM | 300-330 | 290-315 | 260-270 | 255-265 | 190-200(N) |

Market description : 1.

- Good demand for liquoring Assam's and less for remainder.
- Levels for all sorts eased irregularly compared to the previous week. Dooars & Medium Assam's witnessed fair withdrawals. Break up of outlot % given below.
- However, a fair weight of Assam's and a few better Dooars sold Rs.30/- to Rs.60/- higher than corresponding sale of last year whereas, plainer Dooars just about maintained last year's level.
- Wi operated with some support from the internal trade & exporters.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | 2022-23 | | 2021-22 | | UPTO SALE - 16 | | | | |
|-------|-----------|-----------|---------|-----------|----------------|-------|---------|---------|---------|
| | SALE - 16 | SALE - 15 | +/- | SALE - 16 | SALE - 15 | +/- | 2022-23 | 2021-22 | 2020-21 |
| СТС | 238.15 | 230.13 | 8.01 | 212.42 | 217.60 | -5.17 | 235.73 | 218.71 | 183.50 |
| DUST | 276.95 | 280.72 | -3.77 | 224.24 | 216.43 | 7.81 | 279.26 | 220.69 | 185.83 |
| TOTAL | 246.18 | 238.06 | 8.11 | 214.95 | 217.40 | -2.45 | 243.43 | 219.06 | 183.63 |

SOURCE: PARCON INDIA PVT LTD

UPCOMING AUCTION DETAILS



| Auction No. | 1 | 8 | 17 | | |
|------------------------------|-------------------------------------|-----------|--|-----------|--|
| Deter | 10 th / 11 th | May 2022 | 03 rd / 04 th May 2022 | | |
| Dates | No. of Lots | Qty – kg | No. of Lots | Qty – kg | |
| Ex-Estate | 811 | 959,062 | 705 | 821,228 | |
| Main Sale Total | 9,925 | 5,181,294 | 10,106 | 5,107,486 | |
| High & Medium | 1,627 | 881,945 | 1,540 | 789,868 | |
| Low Grown – Leafy | 1,938 | 844,112 | 1,920 | 816,557 | |
| Low Grown – Semi Leafy | 1,327 | 599,201 | 1,330 | 581,514 | |
| Low Grown Tippy | 1,866 | 1,008,497 | 1,963 | 1,038,094 | |
| Premium / Flowery | 310 | 57,737 | 331 | 59,880 | |
| Off Grades | 2,397 | 1,332,444 | 2,531 | 1,383,135 | |
| Dust | 460 | 457,359 | 491 | 438,438 | |
| Grand Total | 10,736 | 6,140,357 | 10,811 | 5,928,714 | |
| Reprints | 145 | 85,256 | 271 | 161,237 | |
| | | | | | |
| Total No. of Lots on Offer | | 10,736 | 10,811 | | |
| Total Quantity on Offer (kg) | | 6,140,357 | 5,928,714 | | |









SCHEDULED CLOSING DATES

| Auction No. | Date of Sale | Ex-Estate | Main Sale | |
|-------------|---|------------|------------|--|
| 19 | 17 th / 18 th May 2022 | 29/04/2022 | 29/04/2022 | |
| 20 | 24 th / 25 th May 2022 | 06/05/2022 | 06/05/2022 | |
| 21 | 31 st May / 01 st June 2022 | 07/06/2022 | 08/06/2022 | |

PROMPT DATES

| Auction No. | Buyers | Sellers | |
|-------------|------------|------------|--|
| 17 | 10/05/2022 | 11/05/2022 | |
| 18 | 17/05/2022 | 18/05/2022 | |
| 19 | 24/05/2022 | 25/05/2022 | |





ORDER OF SALE (SALE NO. 17 – 03RD / 04TH MAY 2022)

| Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2 (H & M / Off Grade / Dust) | Ex-Estate | |
|--|---|---------------------------------------|--|
| Forbes & Walker Tea Brokers (Pvt) Ltd | Bartleet Produce Marketing (Pvt) Ltd | JOHN KEELLS PLC | |
| JOHN KEELLS PLC | Asia Siyaka Commodities PLC. | Ceylon Tea Brokers PLC | |
| Lanka Commodity Brokers Ltd | Lanka Commodity Brokers Ltd | Eastern Brokers. Ltd. | |
| Asia Siyaka Commodities PLC. | Mercantile Produce Brokers (Pvt) Ltd | Forbes & Walker Tea Brokers (Pvt) Ltd | |
| Bartleet Produce Marketing (Pvt) Ltd | Forbes & Walker Tea Brokers (Pvt) Ltd | Asia Siyaka Commodities PLC. | |
| Eastern Brokers. Ltd. | Eastern Brokers. Ltd. | Mercantile Produce Brokers (Pvt) Ltd | |
| Ceylon Tea Brokers PLC | JOHN KEELLS PLC | Bartleet Produce Marketing (Pvt) Ltd | |
| Mercantile Produce Brokers (Pvt) Ltd | Ceylon Tea Brokers PLC | Lanka Commodity Brokers Ltd | |







We wish to inform all our valued Clients that our Head Office and Stores will be closed for business on the following day.

| 02 nd May 2022 | Monday | Additional holiday in lieu of May Day falling on Sunday. * Sample Room will be opened. |
|---------------------------|--------|---|
|---------------------------|--------|---|





It is the province of knowledge to speak, and it is the privilege of wisdom to listen. – Oliver Wendell Holmes Sr.