

# TEA MARKET REPORT JOHN KEELLS PLC

SALE NO.21 - 30<sup>TH</sup> / 31<sup>ST</sup> MAY 2023





### **ORDER OF SALE** (SALE NO. 21 – 30<sup>TH</sup> / 31<sup>ST</sup> MAY 2023)

| Main Sale Order – 1<br>(Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2<br>(H & M / Off Grade / Dust) | Ex-Estate                             |
|--|---|---------------------------------------|
| MERCANTILE PRODUCE BROKERS (PVT) LTD                               | FORBES & WALKER TEA BROKERS (PVT) LTD             | CEYLON TEA BROKERS PLC                |
| BARTLEET PRODUCE MARKETING (PVT) LTD                               | EASTERN BROKERS. LTD.                             | LANKA COMMODITY BROKERS LTD           |
| LANKA COMMODITY BROKERS LTD  | JOHN KEELLS PLC                                   | ASIA SIYAKA COMMODITIES PLC.          |
| JOHN KEELLS PLC  | CEYLON TEA BROKERS PLC                            | FORBES & WALKER TEA BROKERS (PVT) LTD |
| CEYLON TEA BROKERS PLC   | BARTLEET PRODUCE MARKETING (PVT) LTD              | MERCANTILE PRODUCE BROKERS (PVT) LTD  |
| EASTERN BROKERS. LTD.  | ASIA SIYAKA COMMODITIES PLC.                      | EASTERN BROKERS. LTD.                 |
| ASIA SIYAKA COMMODITIES PLC.                                       | LANKA COMMODITY BROKERS LTD                       | BARTLEET PRODUCE MARKETING (PVT) LTD  |
| FORBES & WALKER TEA BROKERS (PVT) LTD                              | MERCANTILE PRODUCE BROKERS (PVT) LTD              | JOHN KEELLS PLC                       |





# **AUCTION DETAILS**

| Auction No.                 | 21   |           |  |
|-----------------------------|--|-----------|--|
| Dates                       | 30 <sup>th</sup> / 31 <sup>st</sup> May 2023 |           |  |
| Dates                       | No. of Lots                                  | Qty – kg  |  |
| Ex Estate                   | 915  | 1,030,120 |  |
| Main Sale Total             | 9,543  | 4,873,991 |  |
| High & Medium               | 1,609  | 800,352   |  |
| Low Grown - Leafy           | 2,157  | 911,590   |  |
| Low Grown - Semi Leafy      | 1,518  | 688,484   |  |
| Low Grown Tippy             | 1,396  | 685,580   |  |
| Premium / Flowery           | 216  | 37,178    |  |
| Off Grades                  | 2,031  | 1,112,470 |  |
| Dust                        | 616  | 638,337   |  |
| Grand Total                 | 10,458                                       | 5,904,111 |  |
| Reprints                    | 1,003  | 530,966   |  |
|                             |  |           |  |
| Total No. of Lots Offered   |  | 10,458    |  |
| Total Quantity Offered (kg) |  | 5,904,111 |  |

### **PROMPT DATES**

| Auction No. | Buyers     | Sellers    |
|-------------|------------|------------|
| 21          | 06/06/2023 | 07/06/2023 |







The 1.0Mkg of Ex-Estate teas on offer met with lower demand. Select Best Western High Grown BOPs were easier, whilst the below best and plainer sorts declined. Best Western High Grown BOPFs were mostly easier, the below best and plainer sorts too were easier, and declined as the sale progressed. Nuwara Eliya BOPs were irregularly easier, the BOPFs were mostly unsold. Uda Pussellawa BOPs/BOPFs were easier, with a fair volume remaining unsold. Uva BOPs declined, the BOPF were easier. Low grown CTC BP1s were easier, the High and Medium sorts were irregularly lower. Low Grown CTC PF1s were firm to a little irregular at times, the high and medium types declined with some invoices remaining unsold due to lack of suitable bids.

The 2.3Mkg of Low Grown teas on offer met with lower demand. In the Leafy segment, OP/OPA's were substantially lower to last. OP1s met with irregularly lower demand. BOP1s were firm to lower. Well-made PEKs gained following quality, PEK1s were easier. In the Small Leaf segment, FBOPs were mostly firm. Well-made FF1 gained a few rupees, others continued with lower demand. FF varieties were lower to last. BOPF.SP, BOPF, BOP.SP and BOP grades met with lower interest. Improved interest was witnessed in the premium flowery teas for selected grades.

Turkey, Russia and the C.I.S countries lent fair support. Iran continued to be selective. Libya and Iraq were active.







### **MARKET DESCRIPTION**

#### **Western Teas**

Select best BOPs eased Rs.50/- to Rs.100/-, below best and plainer sorts too declined by a similar margin. Select best BOPFs were easier by Rs.50/- to Rs.80/-, below best and plainer sorts too were easier by Rs.50/- to Rs.100/- and declined further as the sale progressed. Medium BOPs declined by Rs.80/- to Rs.100/-, the BOPFs followed a similar trend.

#### Nuwara Eliya Teas

BOPs were irregularly lower, the BOPFs too were mostly remaining unsold.

#### **Uva Teas**

Uva BOPs declined by Rs.50/- to Rs.80/-, the BOPFs too were easier by Rs.50/- to Rs.100/-. Uda Pussellawa BOPs declined Rs.100/- and more , the BOPFs too were easier by Rs.50/- to Rs.80/-.

#### **CTC** Teas

Low Grown CTC BP1s were substantially easier, the High and Medium sorts were tending irregular. Low Grown CTC PF1s were barely steady, the High and Medium sorts were easier by Rs.50/- to Rs.80/-.

### QUOTATIONS

|                     | BOP – RS.  | BOPF – RS.  |
|---------------------|------------|-------------|
| Good Westerns       | 920 – 1180 | 1020 – 1180 |
| Average Westerns    | 800 – 900  | 860 – 1000  |
| Plainer Westerns    | 700 – 790  | 740 – 850   |
| Western Mediums     | 700 – 1120 | 690 – 880   |
| Uva Teas            | 690 – 940  | 720 – 940   |
| Nuwara Eliya Teas   | 890 – 980  | NQ          |
| Uda Pussellawa Teas | 790 – 920  | 700 – 820   |
| CTC (BP1 and PF1)   | 750 – 980  | 670 – 1180  |



# **MARKET DESCRIPTION**

#### **Low Grown**

Select best wiry OP1s were firm to dearer, best types met with irregular demand, bolder types declined by Rs.100/- to Rs.150/-, secondaries were on firm levels. Better twisted OPs declined by Rs.100/- to Rs.150/-, best types too were mostly lower, secondary poorer sorts, however met with fair demand. OPAs followed a similar trend as OPs. Well-made BOP1s were mostly firm, others declined irregularly. Select best Pekoes along with the heavy bold Pekoe invoices were firm, others were mostly lower. Shotty Pekoe1s met with irregular demand, reducers were mostly lower.

Select best and best BOPs were firm, below best and secondary types were lower by Rs.30/- to Rs.40/- and more following quality. BOP.SPs and BOPF.SPs met with lower demand. BOPFs followed a similar trend. Well-made select best and best FBOPF1s were firm to dearer by a few rupees, below best types were lower by Rs.30/- to Rs.40/- and more following quality, secondary types were firm on last levels. Well-made FBOPs in the select best category were firm, best and below best types too were firm, secondary types were lower. FBOPF varieties met with lower demand. Selected Premium Flowery teas met with improved demand, others were firm.

#### **Off Grades**

Select best FGS1s declined by Rs.40/- to Rs.60/-, others were easier by Rs.10/- to Rs.20/-. Select best and best BMs were firm, below best and poorer types were easier by Rs.10/-to Rs.20/-. All BPs declined by Rs.40/- to Rs.60/-. Select best BOP1As were lower by Rs.50/- to Rs.80/-, best types maintained on last levels, below best types were dearer by Rs.30/- to Rs.60/-, poorer sorts were firm on last levels.

#### Dust

Select best and best Dust1s were lower by Rs.80/- to Rs.100/- and more at times as the sale progressed, below best and poorer sorts depreciated Rs.60/- to Rs.80/-. High and Medium CTCs were lower by Rs.50/- to Rs.80/-. Low Grown CTCs declined by Rs.60/- to Rs.80/-. Low Grown Dust/ Dust1s were dearer by Rs.20/-.







# QUOTATIONS

|                       | Select Best       | Best              | Below Best        | Others            |  |  |
|-----------------------|-------------------|-------------------|-------------------|-------------------|--|--|
| LIQUORING             |                   |                   |                   |                   |  |  |
| DUST-1                | 900.00 - 1400.00  | 850.00 - 890.00   | 790.00 - 840.00   | 600.00 - 780.00   |  |  |
| OFF GRADES            |                   |                   |                   |                   |  |  |
| FGS1                  | 820.00 - 880.00   | 780.00 - 810.00   | 700.00 - 770.00   | 550.00 - 690.00   |  |  |
| FGS                   | 700.00 - 780.00   | 640.00 - 690.00   | 590.00 - 630.00   | 550.00 - 590.00   |  |  |
| LOW GROWNS            |                   |                   |                   |                   |  |  |
| FBOPF / FFSP / FFEXSP | 2000.00 - 3500.00 | 1500.00 - 1900.00 | 1200.00 - 1450.00 | 1000.00 - 1150.00 |  |  |
| вор                   | 1500.00 - 2400.00 | 1300.00 - 1450.00 | 1000.00 - 1200.00 | 800.00 - 980.00   |  |  |
| BOPSP                 | 1200.00 - 2100.00 | 1000.00 - 1150.00 | 880.00 - 980.00   | 750.00 - 850.00   |  |  |
| BOPF                  | 1100.00 - 1700.00 | 900.00 - 1050.00  | 820.00 - 880.00   | 700.00 - 800.00   |  |  |
| FBOPF1                | 1200.00 - 1420.00 | 1080.00 - 1180.00 | 900.00 - 1060.00  | 800.00 - 890.00   |  |  |
| FBOP                  | 1600.00 - 2250.00 | 1300.00 - 1550.00 | 1000.00 - 1250.00 | 800.00 - 950.00   |  |  |
| BOP1                  | 1700.00 - 2450.00 | 1500.00 - 1650.00 | 1050.00 - 1350.00 | 900.00 - 1000.00  |  |  |
| OP1                   | 2600.00 - 3200.00 | 1650.00 - 2300.00 | 1400.00 - 1500.00 | 1050.00 - 1200.00 |  |  |
| OP                    | 1250.00 - 1650.00 | 1150.00 - 1250.00 | 900.00 - 1000.00  | 850.00 - 900.00   |  |  |
| ОРА                   | 1200.00 - 1700.00 | 1050.00 - 1150.00 | 900.00 - 1000.00  | 800.00 - 880.00   |  |  |
| РЕКОЕ                 | 1600.00 - 2300.00 | 1300.00 - 1550.00 | 1000.00 - 1200.00 | 800.00 - 950.00   |  |  |
| PEKOE1                | 1600.00 - 2200.00 | 1300.00 - 1550.00 | 1150.00 - 1250.00 | 800.00 - 1000.00  |  |  |
| DUST / DUST1          | 800.00 - 1100.00  | 770.00 - 790.00   | 740.00 - 760.00   | 660.00 - 730.00   |  |  |

## • Top Prices

- Colombo Auction Averages
- All Brokers Private Sale Figures

# (TOP PRICES SALE NO. 21 – 30<sup>TH</sup> / 31<sup>ST</sup> MAY 2023)

|   |               |   | _   |
|---|---------------|---|---|
|   |               |   |   |
|   | Wattegodde    | 1160.00   | Г   |
|   | Great Western | 1160.00   | ┢   |
|   | Bearwell      | 1160.00   | L   |
|   | Holyrood      | 1180.00   |   |
|   | Bearwell      | 1180.00   | F   |
| * | Venture       | 1380.00   |   |
| * | Venture       | 1040.00   |   |
|   | Inverness     | 1040.00   |   |
|   | Torrington    | 960.00  | ┢   |
| * | St Andrews    | 1080.00   |   |
| * | Inverness     | 1080.00   |   |
| * | Venture       | 1180.00   | ┢   |
|   | Somerset      | 1530.00   |   |
|   | *             | Great Western<br>Bearwell<br>Holyrood<br>Bearwell<br>* Venture<br>Inverness<br>Torrington<br>* St Andrews<br>* Inverness<br>* Venture | Great Western 1160.00   Bearwell 1160.00   Holyrood 1180.00   Bearwell 1180.00   * Venture 1380.00   * Venture 1040.00   Inverness 1040.00   * St Andrews 1080.00   * Inverness 1080.00   * Venture 1180.00 |

| ļ | WESTERN MED  | NUM |                |         |
|---|--------------|-----|----------------|---------|
|   | вор          |     | Hulangala      | 1180.00 |
|   | BOPSP        |     | Windsorforest  | 1020.00 |
|   | BOPF/BOPFSP  |     | Dartry Valley  | 1120.00 |
|   | FBOP/FBOP1   |     | Craighead      | 2200.00 |
| 1 | FBOPF/FBOPF1 |     | Dartry Valley  | 1320.00 |
|   | BOP1         |     | Harangalla     | 1750.00 |
|   | OP/OPA       |     | Harangalla     | 1200.00 |
|   | OP1          |     | New Rothschild | 1550.00 |
|   | PEKOE/PEKOE1 |     | Harangalla     | 1900.00 |

| UVA HIGH     |               |         |
|--------------|---------------|---------|
| вор          | Bandaraeliya  | 940.00  |
|              | Aislaby       | 940.00  |
| BOPSP        | Ranaya        | 1000.00 |
| BOPF/BOPFSP  | Bandaraeliya  | 870.00  |
| FBOP/FBOP1   | Uva Highlands | 1320.00 |
| FBOPF/FBOPF1 | Craig         | 980.00  |
| BOP1         | Ranaya        | 1700.00 |
| OP/OPA       | Spring Valley | 1000.00 |
| OP1          | Craig         | 1460.00 |
| PEKOE/PEKOE1 | Craig         | 1420.00 |

| NUWARA ELIYA |   |              |         |  |
|--------------|---|--------------|---------|--|
| BOP          |   | Mahagastotte | 980.00  |  |
| BOPSP        |   | Kenmare      | 1000.00 |  |
| BOPF/BOPFSP  |   | -            |         |  |
| FBOP/FBOP1   |   | Court Lodge  | 1500.00 |  |
| OP/OPA       |   | Kenmare      | 860.00  |  |
| PEKOE/PEKOE1 | * | Kenmare      | 1220.00 |  |

| UVA MEDIUM   |   |                |         |
|--------------|---|----------------|---------|
| вор          |   | Dickwella      | 890.00  |
| BOPSP        |   | Demodera 'S'   | 1040.00 |
| BOPF/BOPFSP  | * | Halpewatte Uva | 1220.00 |
| FBOP/FBOP1   |   | Halpewatta Uva | 1440.00 |
| FBOPF/FBOPF1 |   | High Spring    | 1380.00 |
| BOP1         | * | Telbedde       | 1650.00 |
| OP/OPA       | * | Telbedde       | 1020.00 |
| OP1          |   | Tinioya        | 1500.00 |
| PEKOE/PEKOE1 |   | Misty-Uva      | 1420.00 |

| <b>CTC LOW</b> |   |                    |         |
|----------------|---|--------------------|---------|
| PF1            |   | Kalubowitiyana CTC | 1180.00 |
| BP1            | * | Kaublowitiyana CTC | 980.00  |
| BPS            |   | Lantern Hill CTC   | 740.00  |
| OF             |   | Peakwatta CTC      | 720.00  |

| UDA PUSSELLAWA |           |         |  |
|----------------|-----------|---------|--|
| вор            | Kirklees  | 890.00  |  |
| BOPSP          | Luckyland | 920.00  |  |
|                | Kirklees  | 920.00  |  |
| BOPF/BOPFSP    | Luckyland | 820.00  |  |
|                | Mooloya   | 820.00  |  |
| FBOP/FBOP1     | Gampaha   | 1200.00 |  |
| FBOPF/FBOPF1   | Gampaha   | 1040.00 |  |
| BOP1           | Alma      | 1180.00 |  |
| OP/OPA         | Delmar    | 980.00  |  |
| OP1            | Gampaha   | 1260.00 |  |
| PEKOE/PEKOE1   | Alma      | 1550.00 |  |

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| CTC HIGH |               |         |
|----------|---------------|---------|
| PF1      | Ulugedara CTC | 1020.00 |
| BP1      | -             |         |
| BPS      | Dunsinane CTC | 900.00  |
| OF       | -             |         |

| CTC MEDIUM |   |             |         |  |
|------------|---|-------------|---------|--|
| PF1        | * | Donside CTC | 1080.00 |  |
| BP1        |   | Donside CTC | 880.00  |  |
| BPS        |   | Donside CTC | 1060.00 |  |
| OF         |   | -           |         |  |



# **TOP PRICES** (SALE NO. 21 – 30<sup>TH</sup> / 31<sup>ST</sup> MAY 2023)

| 1 | SKL  |
|---|------|
|   | V    |
|   | 7870 |

| LOW    |   |                         |         |
|--------|---|-------------------------|---------|
| вор    |   | Wathurawila             | 2400.00 |
| BOPSP  |   | Suduwelipothahena Super | 2100.00 |
| BOPF   |   | Pothotuwa               | 1700.00 |
| BOPFSP |   | Golden Garden           | 1200.00 |
| FBOP   |   | Sithaka                 | 2250.00 |
| FBOP1  |   | Sithaka                 | 1550.00 |
| FBOPF  |   | Hidellana               | 1200.00 |
| FBOPF1 |   | Pothotuwa               | 1420.00 |
| BOP1   |   | Hidellana               | 2450.00 |
|        |   | Pothotuwa               | 2450.00 |
|        |   | Sithaka                 | 2450.00 |
| OP1    |   | Pothotuwa               | 3200.00 |
| ОР     |   | Green Lanka             | 1650.00 |
|        | * | New Deniyaya            | 1440.00 |
| ΟΡΑ    |   | Magedara                | 1700.00 |
| PEKOE  |   | Lumbini                 | 2300.00 |
|        |   | Liyonta                 | 2300.00 |
| PEKOE1 |   | Galatara                | 2200.00 |
|        |   | Hidellana               | 2200.00 |

| PREMIUM    |   |                |         |
|------------|---|----------------|---------|
| FBOPFSP    |   | Moragalla 'A1' | 1950.00 |
| FBOPFEXSP  |   | Nilgiri        | 4600.00 |
| FBOPFEXSP1 | * | Nildiya Valley | 3500.00 |

| DUST   |   |                |         |
|--------|---|----------------|---------|
| DUST1  |   | Wattegodde     | 1400.00 |
| P.DUST | * | Hingalgoda CTC | 1080.00 |

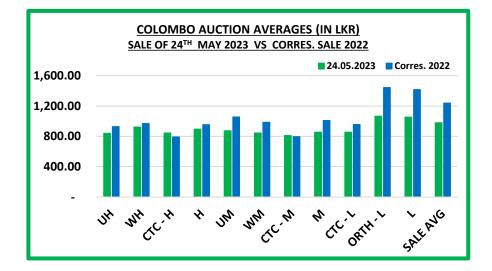
| OFF GRADES |   |                  |         |
|------------|---|------------------|---------|
| FNGS/FNGS1 |   | Mattakelle       | 880.00  |
|            |   | Holyrood         | 880.00  |
| PFNGS      | * | Strathdon CTC    | 810.00  |
| BM         |   | Gunawardena      | 880.00  |
| BP         |   | Hidellana        | 980.00  |
| BOP1A      |   | Chandrika Estate | 1380.00 |

- \*\* MORE THAN ONE TOP PRICE OBTAINED
- \* TEAS SOLD BY JOHN KEELLS PLC
- + ALL TIME RECORD PRICE
- ++ ALL TIME RECORD PRICE EQUALED



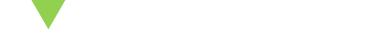




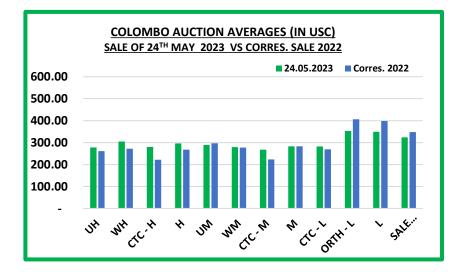


|                          | Sale of<br>17/05/2023<br>In LKR | Sale of<br>24/05/2023<br>In LKR | Corres.<br>2022<br>In LKR |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns          | 929.84                          | 839.51                          | 928.54                    |
| Western High Growns      | 994.93                          | 922.36                          | 968.83                    |
| CTC High Growns          | 860.88                          | 845.28                          | 790.96                    |
| Summary of High Growns   | 971.43                          | 894.63                          | 954.81                    |
| Uva Medium Growns        | 953.67                          | 874.54                          | 1056.68                   |
| Western Medium Growns    | 914.62                          | 844.84                          | 986.49                    |
| CTC Medium Growns        | 834.83                          | 810.76                          | 795.25                    |
| Summary of Medium Growns | 928.28                          | 855.05                          | 1009.50                   |
| CTC Low Growns           | 911.26                          | 854.02                          | 957.43                    |
| Orthodox Low Growns      | 1160.03                         | 1065.70                         | 1444.97                   |
| Summary of Low Growns    | 1146.25                         | 1054.04                         | 1416.69                   |
| TOTAL SALE AVERAGE       | 1067.57                         | 980.64                          | 1239.57                   |







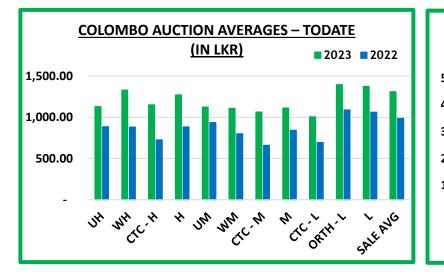


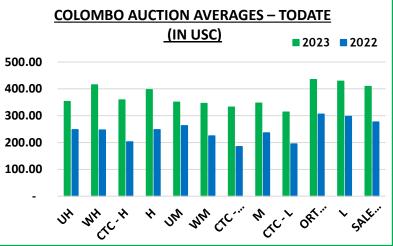
|                          | Sale of<br>17/05/2023<br>In USC | Sale of<br>24/05/2023<br>In USC | Corres.<br>2022<br>In USC |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns          | 305                             | 278                             | 261                       |
| Western High Growns      | 326                             | 305                             | 272                       |
| CTC High Growns          | 282                             | 280                             | 222                       |
| Summary of High Growns   | 318                             | 296                             | 268                       |
| Uva Medium Growns        | 313                             | 289                             | 297                       |
| Western Medium Growns    | 300                             | 279                             | 277                       |
| CTC Medium Growns        | 274                             | 268                             | 223                       |
| Summary of Medium Growns | 304                             | 283                             | 283                       |
| CTC Low Growns           | 299                             | 282                             | 269                       |
| Orthodox Low Growns      | 380                             | 353                             | 406                       |
| Summary of Low Growns    | 376                             | 349                             | 398                       |
| TOTAL SALE AVERAGE       | 350                             | 324                             | 348                       |











| January to Date (Sale No.20) | 2023<br>LKR | 2022<br>LKR | 2023<br>USC | 2022<br>USC |
|------------------------------|-------------|-------------|-------------|-------------|
| Uva High Growns              | 1130.04     | 884.34      | 353         | 248         |
| Western High Growns          | 1328.66     | 881.20      | 415         | 247         |
| CTC High Growns              | 1150.72     | 724.98      | 359         | 203         |
| Summary of High Growns       | 1270.86     | 882.16      | 397         | 248         |
| Uva Medium Growns            | 1123.30     | 935.60      | 351         | 263         |
| Western Medium Growns        | 1106.95     | 800.00      | 346         | 225         |
| CTC Medium Growns            | 1063.89     | 658.93      | 332         | 185         |
| Summary of Medium Growns     | 1112.08     | 841.96      | 347         | 236         |
| CTC Low Growns               | 1004.83     | 695.60      | 314         | 195         |
| Orthodox Low Growns          | 1394.63     | 1088.94     | 435         | 306         |
| Summary of Low Growns        | 1372.79     | 1060.94     | 429         | 298         |
| TOTAL SALE AVERAGE           | 1310.15     | 986.47      | 409         | 277         |





| FROM 01 <sup>ST</sup> TO 24 <sup>TH</sup> MAY 2023 | LKR     |
|--|---------|
| Uva High Growns                                    | 965.51  |
| Western High Growns                                | 1063.55 |
| Summary of High Growns                             | 1030.09 |
| Uva Medium Growns                                  | 962.51  |
| Western Medium Growns                              | 930.14  |
| Summary of Medium Growns                           | 941.56  |
| Summary of Low Growns                              | 1141.41 |
| TOTAL SALE AVERAGE                                 | 1080.31 |











## ALL BROKERS PRIVATE SALE FIGURES (FOR THE PERIOD – 22ND TO 27TH MAY 2023)

|                  | WEEKLY    | TODATE       |
|------------------|-----------|--------------|
| High & Medium    | 67,436.50 | 904,585.89   |
| Low              | 7,985.00  | 228,042.95   |
| Green Tea        | 45,419.00 | 709,810.25   |
| Organic Tea      | 21,175.00 | 253,588.36   |
| BMF              | 30,150.00 | 972,390.00   |
| Direct Sales     | -         | -            |
| Forward Contract | 58,860.00 | 1,249,928.00 |



- Crop and Weather
- Crop Figures
- Tea News



### **CROP AND WEATHER -** FOR THE PERIOD OF – 22<sup>ND</sup> TO 28<sup>TH</sup> MAY 2023



#### Western

Bright mornings with evening showers were experienced throughout the week in Dickoya, Agarapatana and Bogowantalawa.



#### Nuwara Eliya

Bright weather was recorded throughout the week in Nuwara Eliya and Kandapola districts.



#### Uva

Sunny weather conditions were reported throughout the day in Lunugala, Badulla and Haputale.



#### Low Grown

Bright weather with occasional showers were experienced throughout the week in the Galle district whilst, Bright weather was recorded throughout the day in Rathnapura and Deniyaya districts.



#### Crop

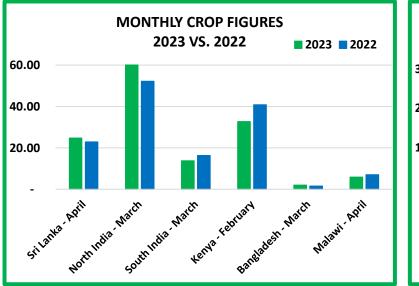
All regions reported a slight decline in the crop intake.

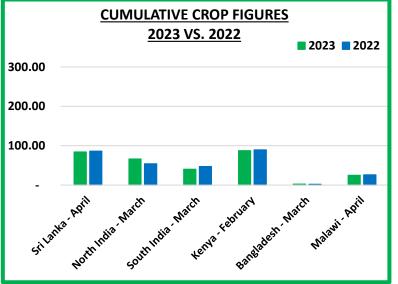


# **CROP FIGURES OF MAJOR PRODUCING & EXPORTING COUNTRIES**

| Country     | Month    | 2023     | 2022  | Cumulative<br>+ Inc. / Dec. | Cumulative    | 2023     | 2022  | Cumulative<br>+ Inc. / Dec. |
|-------------|----------|----------|-------|-----------------------------|---------------|----------|-------|-----------------------------|
| Sri Lanka   | April    | 24.72    | 22.90 | + 1.82                      | Upto April    | 8408     | 86.23 | - 2.15                      |
| North India | March    | 63.38(E) | 52.19 | + 11.19                     | Upto March    | 66.43(E) | 54.05 | + 12.38                     |
| South India | March    | 13.75(E) | 16.29 | - 2.54                      | Upto March    | 40.35(E) | 47.13 | - 6.78                      |
| Kenya       | February | 32.73    | 40.82 | - 8.09                      | Upto February | 87.64    | 89.50 | - 1.86                      |
| Bangladesh  | March    | 2.05     | 1.58  | + 0.47                      | Upto March    | 2.46     | 2.12  | + 0.34                      |
| Malawi      | April    | 5.90     | 7.07  | - 1.17                      | Upto April    | 24.99    | 25.97 | - 0.98                      |

(E) - Estimated







SK Z

7870



#### **MOMBASA MARKET**

#### SALE NO. 22 - SALE OF 29<sup>TH</sup>, 30<sup>TH</sup> & 31<sup>ST</sup> MAY 2023

Lower demand with prices at irregularly easier levels for the 231,219 packages (15,475,701.00 kilos) on offer; 36.29% were neglected.

#### **OFFERINGS**

| Leaf Grades      | - | 122,120 packages (8,012,169.00 kilos) – 42.06% unsold. |
|------------------|---|--|
| Dust Grades      | - | 79,760 packages (5,964,374.00 kilos) – 33.30% unsold.  |
| Secondary Grades | - | 29,339 packages (1,499,158.00 kilos) – 20.45% unsold.  |

#### MARKETS

Egyptian Packers, Yemen and other Middle Eastern countries maintained activity while Bazaar, Pakistan Packers and Afghanistan showed less enquiry. UK were active but showed selective interest following quality with reduced support from Russia. Kazakhstan, other CIS states, Iran and Sudan were quiet. Local Packers showed less interest while Somalia maintained activity at the lower end of the market.

#### LEAF GRADES (M2)

#### BP1:

Best – Were firm to USC14 below last levels where sold.

Brighter – Steady at reserve prices to USC8 easier.

Mediums – A few KTDA medium teas were steady at previous levels while many remained unsold. Plantation mediums were firm to USC6 dearer with select invoices advancing by USC12.

Lower Medium – Were irregularly easier by up to USC24. Plainer – Shed up to USC18 but a few gained up to USC16.

#### <u> PF1:</u>

Best – Irregular ranging between steady to USC20 dearer to easier by up to USC17.

Brighter - Varied between firm to USC2 dearer to easier by up to USC6.

Mediums – KTDA mediums were mostly steady at reserve levels but a few teas advanced by up to USC6 while plantation mediums lost up to USC22.

Lower Medium – Were irregular and varied between firm to USC19 dearer to USC20 below previous levels.

Plainer – Saw irregular interest with some lines appreciating by up to USC10 while more teas were firm to easier by up to USC21.

#### DUST GRADES (M1)

#### PDUST:

Best – Saw irregular interest ranging between firm to USC16 dearer with select invoices advancing by up to USC30 to USC8 below previous levels.

Brighter - Were steady to dearer by up to USC6.

Mediums – KTDA mediums were irregular and varied between firm to USC6 dearer to easier by a similar margin while plantation mediums were steady to USC8 below last prices. Lower Medium – Ranged between USC16 dearer to easier by up to USC12.

Plainer – Were irregular varying between firm to USC23 dearer to easier by up to USC16.



#### **MOMBASA MARKET – Continued ;**

#### DUST1:

Best – Were mostly easier by up to USC10 but a few teas advanced by up to USC3.

Brighter - Varied between steady to USC4 dearer to easier by up to USC8.

Mediums – KTDA mediums were irregular at firm to USC12 dearer to easier by up USC9 with a number of lines neglected. Plantation mediums ranged between steady to USC16 dearer to easier by up to USC22.

Lower Medium – Varied between USC12 dearer to USC18 below last prices.

Plainer – Met improved competition at steady to dearer by up to USC27.

#### **SECONDARY GRADES (S1)**

In the Secondary Catalogues, **BPs** eased with **PFs** firm. Clean well sorted coloury **Fannings** held value with **similar DUSTs** steady. **Other Fannings** sold at about previous rates while **DUSTs** were firm. **BMFs** were readily absorbed.

| QUOTATIONS           | BP1 – USC | PF1 – USC |
|----------------------|-----------|-----------|
| Best                 | 255 – 300 | 262 - 316 |
| Good                 | 255 – 257 | 262 – 270 |
| Good Medium          | 255 – 255 | 262 – 272 |
| Medium (KTDA)        | 250 – 250 | 244 – 262 |
| Medium (Plantations) | 170 – 196 | 174 – 212 |
| Lower Medium         | 120 – 182 | 111 – 194 |
| Plainer              | 074 – 152 | 070 – 158 |

| AUCTION | KENYA 2022<br>\$ | KENYA 2023<br>\$ | TOTAL 2022<br>\$ | TOTAL 2023<br>\$ |
|---------|------------------|------------------|------------------|------------------|
| 18      | 2.47             | 2.32             | 2.32             | 2.12             |
| 19      | 2.40             | 2.33             | 2.24             | 2.15             |
| 20      | 2.36             | 2.23             | 2.25             | 2.08             |



SOURCE : AFRICA TEA BROKERS LTD.

#### CHITTAGONG MARKET

#### SALE NO.06 - 29<sup>TH</sup> MAY 2023

CTC LEAF: 36,179 packages of Current Season teas on offer met with fairly good demand which slackened towards the end.

**BROKENS**: A few improved invoices were well competed for and were generally dearer whilst good/ mediums were about steady. However, plain varieties saw a little less demand and were easier with more withdrawals. BLF teas saw a fair demand at around last but there were withdrawals.

**FANNINGS**: A few brighter liquoring teas were a slightly dearer market following competition whilst all others eased further in line with quality and there were more withdrawals in this category. BLF teas saw a fair demand at around last but there were withdrawals.

**CTC DUST**: 9,630 packages of Current Season teas on offer met with good demand. Good liquoring Dusts sold at around last levels. Their mediums were irregularly easier closely following quality. Plain/BLF Dusts also met with lower demand and faced more withdrawals compared to last. Blenders lent good support along with fair support from the Loose tea buyers.

**COMMENTS:** Market commenced on a fairly strong note with prices generally firm to touch dearer for improved invoices. However, other varieties saw lesser demand with easing rates and more withdrawals. Blenders were little more active this week particularly for the better teas. There was a limited interest from the Loose tea buyers.

With the advent of better liquoring teas, plainer varieties were discounted further and there were heavy withdrawals owing to lack of interest from the buyers.

Dusts were an easier market.

Our catalogue: (Sale 06) Avg: Tk 217.75, Sold 66.4 %, (Sale 05) Avg: Tk 216.56, Sold 71.7 %

| Brokens | This Week   | Last Week   | Fannings | This week   | Last Week   | Dust | This week | Last Week |
|---------|-------------|-------------|----------|-------------|-------------|------|-----------|-----------|
| Best    | 225-240 nom | 225-230 nom | Best     | 220-230 nom | 220-225 nom | PD   | 180-232   | 208-238   |
| Good    | 210-220     | 212-222     | Good     | 208-213     | 210-218     | RD   | 180-315   | 184-275   |
| Medium  | 200-205     | 200-208     | Medium   | 200-205     | 200-207     | D    | 210-314   | 200-300   |
| Plain   | 175-190     | 180-190     | Plain    | 175-190     | 175-185     | CD   | 228-380   | 230-272   |
| BLF     | 130-145     | 130-148     | BLF      | 130-145     | 130-148     | BLF  | 140-205   | 140-205   |

**Quotations** – This Week – (In Taka)

Exchange Rates 29<sup>th</sup> May 2023 Sterling Pound: Tk. 130.9047, dollar: Tk. 106.0000





3 K L 7870

#### **SILIGURI MARKET**

SALE NO. 21 - SALE OF 26<sup>TH</sup> MAY 2023

### 5 K L 7870

#### 1. MARKET DESCRIPTION :

- DEMAND GOOD FOR QUALITY AND THOUGH FAIR FOR REMAINDER, DIPPED ON DAY TWO FOR LOWER MEDIUM AND PLAINER SORTS.
- LEVELS WERE AROUND LAST.
- DOMESTIC SECTION WAS ACTIVE WITH SOME SUPPORT FROM TRADITIONAL BLENDERS. EXPORTERS WERE RATHER SELECTIVE.
- OUT LOT PERCENTAGE TO DATE IS LOWER WHEN COMPARED WITH THE CORRESPONDING PERIOD OF LAST YEAR.

|       |           | 2023-24   |       |           | 2022-23   |      | ι       | JPTO SALE - 21 |         |
|-------|-----------|-----------|-------|-----------|-----------|------|---------|----------------|---------|
|       | SALE - 21 | SALE - 20 | +/-   | SALE - 21 | SALE - 20 | +/-  | 2023-24 | 2022-23        | 2021-22 |
| СТС   | 183.29    | 184.11    | -0.81 | 181.92    | 174.67    | 7.25 | 183.70  | 199.00         | 209.15  |
| DUST  | 177.36    | 172.44    | 4.92  | 177.16    | 170.21    | 6.94 | 178.93  | 188.32         | 193.00  |
| TOTAL | 182.67    | 182.74    | -0.07 | 181.34    | 174.14    | 7.20 | 183.22  | 197.82         | 207.34  |

#### 2. TOTAL AUCTION WEIGHTED AVERAGE ( ₹ )

#### SOURCE: PARCON INDIA PVT LTD

#### **GUWAHATI MARKET**

#### SALE NO. 21 - SALE OF 26<sup>TH</sup> MAY 2023

#### 1. MARKET DESCRIPTION :

- FAIR DEMAND.
- SELECT IMPROVED TEAS APPRECIATED WITH COMPETITION. REMAINDER SOLD AROUND LAST LEVELS AND ALSO FACED SOME WITHDRAWALS.
- WESTERN INDIA BUYERS OPERATED ON IMPROVED QUALITY.
- HUL OPERATED WHILE TCPL WAS SELECTIVE.
- INTERNAL MAINSTAY WHILE EXPORTERS OPERATED ON BOLDER BROKENS AT LOWER LEVELS.

#### 2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

|       |           | 2023-24   |       |           | 2022-23   |        | L       | JPTO SALE - 21 |         |
|-------|-----------|-----------|-------|-----------|-----------|--------|---------|----------------|---------|
|       | SALE - 21 | SALE - 20 | +/-   | SALE - 21 | SALE - 20 | +/-    | 2023-24 | 2022-23        | 2021-22 |
| СТС   | 195.13    | 186.98    | 8.15  | 180.24    | 179.87    | 0.37   | 200.02  | 199.22         | 211.47  |
| DUST  | 187.83    | 175.88    | 11.95 | 166.20    | 176.40    | -10.20 | 193.20  | 196.15         | 202.10  |
| TOTAL | 193.00    | 183.91    | 9.10  | 176.20    | 178.92    | -2.72  | 198.14  | 198.48         | 208.94  |



#### SOURCE: PARCON INDIA PVT LTD

#### **KOLKATA ORTHODOX / CTC MARKET**

SALE NO. 21 - SALE OF 25<sup>TH</sup> MAY 2023

#### 1. Market Description :

- DEMAND GOOD AND IMPROVED OVER LAST WEEK.
- LEVELS WERE IRREGULAR AROUND LAST. FEW WHOLE LEAF AND BROKENS AT TIMES APPRECIATED FOLLOWING QUALITY.
- BROKENS SAW SOME OUTLOTS, PARTICULARLY THE SMALLER VARIETY.
- SECONDARIES CONTINUED TO ELICIT GOOD ENQUIRY.
- EXPORTERS TO THE CIS AND MIDDLE EAST OPERATED.

|        | WHOLE LEAF |          | LEAF BROKENS |         | FANNINGS    |
|--------|------------|----------|--------------|---------|-------------|
|        | 1ST LINE   | 2ND LINE | LARGER       | SMALLER | LEAFY       |
| BEST   | 260-310+   | 250-280  | 240-270+     | 210+(N) | 150-160+(N) |
| GOOD   | 230-250    | 220-240  | 210-230      | 175-200 | 130-145     |
| MEDIUM | 200-225    | 190-210  | 170-200      | 150-170 | 115-130     |

- 1. Market description :
- DEMAND: IMPROVED, PARTICULARLY FOR THE DUST CATEGORY
- SELECT BEST ASSASMS WERE AROUND LAST. REMAINDER WERE IRREGULAR AND TENDED EASIER WITH SOME WITHDRAWALS.
- DOOARS WERE READILY ABSORBED AROUND THE LAST LEVEL.
- LIQUORING DUSTS WERE FIRM WHILST THE REMAINDER TENDED LOWER.
- WI OPERATED WITH SUPPORT FROM MAJOR BLENDERS, EXPORTERS AND INTERNAL TRADE.
- HUL WAS FAIRLY ACTIVE IN THE DUST SEGMENT..

#### 2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

|       |           | 2023-24   | _    | 2022-23   |           |        | UPTO SALE - 21 |         |         |
|-------|-----------|-----------|------|-----------|-----------|--------|----------------|---------|---------|
|       | SALE - 21 | SALE - 20 | +/-  | SALE - 21 | SALE - 20 | +/-    | 2023-24        | 2022-23 | 2021-22 |
| СТС   | 185.22    | 181.34    | 3.88 | 186.15    | 196.89    | -10.74 | 190.88         | 209.20  | 219.34  |
| DUST  | 206.36    | 205.51    | 0.85 | 192.74    | 207.95    | -15.20 | 211.65         | 223.79  | 214.10  |
| TOTAL | 190.51    | 187.46    | 3.05 | 188.00    | 199.67    | -11.67 | 195.65         | 212.67  | 218.02  |

SOURCE: PARCON INDIA PVT LTD



# **UPCOMING AUCTION DETAILS**



| Auction No.                  | 23                                  |           | 22  | 2         |  |
|------------------------------|-------------------------------------|-----------|---|-----------|--|
| P. du                        | 13 <sup>th</sup> / 14 <sup>th</sup> | June 2023 | 06 <sup>th</sup> / 07 <sup>th</sup> June 2023 |           |  |
| Dates                        | No. of Lots                         | Qty – kg  | No. of Lots                                   | Qty – kg  |  |
| Ex-Estate                    | 943                                 | 1,087,040 | 916   | 1,048,014 |  |
| Main Sale Total              | 11,301                              | 5,878,754 | 11,498  | 5,898,695 |  |
| High & Medium                | 1,831                               | 899,467   | 1,891   | 936,920   |  |
| Low Grown – Leafy            | 2,553                               | 1,173,251 | 2,462   | 1,083,363 |  |
| Low Grown – Semi Leafy       | 1,683                               | 763,960   | 1,798   | 830,655   |  |
| Low Grown Tippy              | 1,749                               | 863,697   | 1,828   | 900,894   |  |
| Premium / Flowery            | 241                                 | 43,999    | 244   | 43,040    |  |
| Off Grades                   | 2,542                               | 1,397,482 | 2,557   | 1,367,269 |  |
| Dust                         | 702                                 | 736,898   | 718   | 736,554   |  |
| Grand Total                  | 12,244                              | 6,965,794 | 12,414  | 6,946,709 |  |
| Reprints                     | 1,593                               | 877,589   | 1,477   | 796,548   |  |
|                              |                                     |           |   |           |  |
| Total No. of Lots on Offer   | 12,244                              |           |   | 12,414    |  |
| Total Quantity on Offer (kg) |                                     | 6,965,794 |   | 6,946,709 |  |







# **SCHEDULED CLOSING DATES**

| Auction No. | Date of Sale                                  | Ex-Estate  | Main Sale  |
|-------------|---|------------|------------|
| 24          | 20 <sup>th</sup> / 21 <sup>st</sup> June 2023 | 01/06/2023 | 01/06/2023 |
| 25          | 27 <sup>th</sup> / 28 <sup>th</sup> June 2023 | 08/06/2023 | 08/06/2023 |
| 26          | 04 <sup>th</sup> / 05 <sup>th</sup> July 2023 | 15/06/2023 | 15/06/2023 |

### **PROMPT DATES**

| Auction No. | Buyers     | Sellers    |
|-------------|------------|------------|
| 22          | 13/06/2023 | 14/06/2023 |
| 23          | 20/06/2023 | 21/06/2023 |
| 24          | 27/06/2023 | 28/06/2023 |





### **ORDER OF SALE** (SALE NO. 22 – 06<sup>TH</sup> / 07<sup>TH</sup> JUNE 2023)

| Main Sale Order – 1<br>(Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2<br>(H & M / Off Grade / Dust) | Ex-Estate                             |
|--|---|---------------------------------------|
| BARTLEET PRODUCE MARKETING (PVT) LTD                               | EASTERN BROKERS. LTD.                             | ASIA SIYAKA COMMODITIES PLC.          |
| LANKA COMMODITY BROKERS LTD  | JOHN KEELLS PLC                                   | FORBES & WALKER TEA BROKERS (PVT) LTD |
| JOHN KEELLS PLC  | CEYLON TEA BROKERS PLC                            | EASTERN BROKERS. LTD.                 |
| CEYLON TEA BROKERS PLC   | BARTLEET PRODUCE MARKETING (PVT) LTD              | CEYLON TEA BROKERS PLC                |
| EASTERN BROKERS. LTD.  | ASIA SIYAKA COMMODITIES PLC.                      | JOHN KEELLS PLC                       |
| ASIA SIYAKA COMMODITIES PLC.                                       | LANKA COMMODITY BROKERS LTD                       | LANKA COMMODITY BROKERS LTD           |
| FORBES & WALKER TEA BROKERS (PVT) LTD                              | MERCANTILE PRODUCE BROKERS (PVT) LTD              | BARTLEET PRODUCE MARKETING (PVT) LTD  |
| MERCANTILE PRODUCE BROKERS (PVT) LTD                               | FORBES & WALKER TEA BROKERS (PVT) LTD             | MERCANTILE PRODUCE BROKERS (PVT) LTD  |





Tell me and I forget. Teach me and I remember. Involve me and I learn. – Benjamin Franklin