

TEA MARKET REPORT JOHN KEELLS PLC

SALE NO.27 – 11TH / 12TH JULY 2023





ORDER OF SALE (SALE NO. 27 – 11TH / 12TH JULY 2023)

| Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2 (H & M / Off Grade / Dust) | Ex-Estate |
|--|---|---------------------------------------|
| LANKA COMMODITY BROKERS LTD | LANKA COMMODITY BROKERS LTD | LANKA COMMODITY BROKERS LTD |
| ASIA SIYAKA COMMODITIES PLC. | CEYLON TEA BROKERS PLC | BARTLEET PRODUCE MARKETING (PVT) LTD |
| MERCANTILE PRODUCE BROKERS (PVT) LTD | EASTERN BROKERS. LTD. | MERCANTILE PRODUCE BROKERS (PVT) LTD |
| EASTERN BROKERS. LTD. | JOHN KEELLS PLC | ASIA SIYAKA COMMODITIES PLC. |
| FORBES & WALKER TEA BROKERS (PVT) LTD | ASIA SIYAKA COMMODITIES PLC. | FORBES & WALKER TEA BROKERS (PVT) LTD |
| CEYLON TEA BROKERS PLC | MERCANTILE PRODUCE BROKERS (PVT) LTD | EASTERN BROKERS. LTD. |
| BARTLEET PRODUCE MARKETING (PVT) LTD | FORBES & WALKER TEA BROKERS (PVT) LTD | CEYLON TEA BROKERS PLC |
| JOHN KEELLS PLC | BARTLEET PRODUCE MARKETING (PVT) LTD | JOHN KEELLS PLC |





AUCTION DETAILS

| Auction No. | 27 | | |
|-----------------------------|---|-----------|--|
| Deter | 11 th / 12 th July 2023 | | |
| Dates | No. of Lots | Qty – kg | |
| Ex Estate | 828 | 945,822 | |
| Main Sale Total | 10,501 | 5,261,076 | |
| High & Medium | 1,611 | 774,845 | |
| Low Grown - Leafy | 2,280 | 982,924 | |
| Low Grown - Semi Leafy | 1,495 | 653,305 | |
| Low Grown Tippy | 1,709 | 818,155 | |
| Premium / Flowery | 283 | 46,690 | |
| Off Grades | 2,523 | 1,388,753 | |
| Dust | 600 | 596,404 | |
| Grand Total | 11,329 | 6,206,898 | |
| Reprints | 723 | 391,315 | |
| | | | |
| Total No. of Lots Offered | | 11,329 | |
| Total Quantity Offered (kg) | | 6,206,898 | |

PROMPT DATES

| Auction No. | Buyers | Sellers |
|-------------|------------|------------|
| 27 | 18/07/2023 | 19/07/2023 |







The 0.95Mkg of Ex-Estate teas on offer met with improved demand. Select Best Western High Grown BOPs were dearer, the below best and plainer sorts too gained. Select Best Western High Grown BOPFs were dearer, the below best and plainer sorts appreciated. Nuwara Eliya BOPs were irregularly dearer, the BOPFs mostly remained unsold. Uda Pussellawa BOPs were firm to dearer following quality, the well-made BOPFs gained whilst the others maintained last levels. Well-made Uva BOPs appreciated selectively, the others were firm, BOPFs were dearer. Low grown CTC BP1s were firm, the High and Medium sorts were firm to irregular. Low Grown CTC PF1s maintained last levels whilst the High and Medium sorts gained, however declined towards the conclusion of the sale.

The 2.4Mkg of Low Grown teas on offer met with fair demand. In the Leafy segment, OP/OPA's met with irregular demand. OP1s were substantially lower. BOP1s met with improved demand. Well-made PEKs were lower to last, PEK1s too declined as the sale progressed. In the Small Leaf segment, well-made FBOPs were firm to dearer. Well-made FF1s appreciated following quality, others too met with improved interest. FF varieties were firm. BOPF.SP, BOPF, BOP.SP and BOP grades met with fair interest. Premium flowery teas were firm.

Turkey, Russia and the C.I.S countries lent fair support. Iran continued to be selective. Libya and Iraq were active.







MARKET DESCRIPTION

Western Teas

Select best BOPs gained Rs.50/- to Rs.100/-, below best and plainer varieties were firm. Select best BOPF were dearer by Rs.50/- to Rs.100/- on average, the below best and plainer sorts followed a similar trend. Medium BOPs were irregularly dearer, the BOPFs too followed a similar trend.

Nuwara Eliya Teas

BOPs gained Rs.50/- to Rs.100/-, the BOPFs however mostly remained unsold.

Uva Teas

Uva BOPs gained Rs.50/- to Rs.100/-, the BOPFs were mostly firm on last. Well-made Uda Pussellawa BOPs gained from last week's levels following quality, the below best types were firm. BOPFs were firm on last levels.

CTC Teas

Low Grown CTC BP1s were firm, the High and Medium sorts were irregular. Low Grown PF1s were firm on last levels, the High and Medium sorts gained Rs.50/- to Rs.100/- at times, however declined towards the closure of the sale.

QUOTATIONS

| | BOP – RS. | BOPF – RS. |
|---------------------|------------|------------|
| Good Westerns | 960 – 1280 | 940 – 1200 |
| Average Westerns | 800 – 940 | 840 – 920 |
| Plainer Westerns | 690 – 790 | 700 – 830 |
| Western Mediums | 700 – 1380 | 700 – 820 |
| Uva Teas | 670 – 1080 | 730 – 940 |
| Nuwara Eliya Teas | 920 – 980 | NQ |
| Uda Pussellawa Teas | 660 – 920 | 670 – 820 |
| CTC (BP1 and PF1) | 700 – 1180 | 680 - 1300 |



MARKET DESCRIPTION



Low Grown

Well-made wiry OP1s tended lower to last, best types along with bolder invoices met with declining demand and eased by Rs.100/-. Well- made OPs were irregular, secondaries were firm on last levels. Well-made OPAs along with the secondaries were mostly firm. In the Semi Leafy segment, well twisted BOP1s were firm, bolder invoices were irregular. Select best Pekoes were mostly firm, bolder types were marginally easier, secondaries met with fair demand. Shotty Pekoe1s were firm, others too met with reasonable demand.

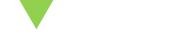
Select best and best BOPs were dearer by Rs.20- to Rs.30/-, below best and secondary types too were dearer by Rs.30/- to Rs.40/and more following quality. BOP.SPs and BOPF.SPs met with fair demand. BOPFs followed a similar trend. Well-made select best and best FBOPF1s were firm on last week's closing levels, below best types were irregularly lower by Rs.20/- to Rs.30/- and more following quality, secondary types were firm. Well-made FBOPs in the select best category were firm, best and below best types were firm to lower by Rs.20/- to Rs.30/-, secondary types were firm. FBOPF varieties met with lower demand. All Premium Flowery teas were firm.

Off Grades

Select best and best Fgs1s declined by Rs.30/- to Rs.50/- and more at times as the sale progressed, below best and poorer sorts declined by Rs.20/- to Rs.30/-. Select best and best BMs were firm to dearer by Rs.20/- to Rs.40/- and more at times , below best and poorer types maintained on last levels. Select best and best BPs appreciated by Rs.20/- to Rs.30/- and more at times as the sale progressed, below best and poorer types showed an irregular demand. Select best and best BOP1As were lower by Rs.50/- to Rs.80/-, below best types were lower by Rs.20/- to Rs.40/- , whilst poorer sorts were also lower by Rs.30/- to Rs.50/-.

Dust

Select best and best Dust1s were firm to dearer by Rs.20/- to Rs.40/-, below best and poorer types declined by Rs.40/- to Rs.60/and more. High and Medium CTCs were firm. Select best Low Grown CTCs were firm to dearer by Rs.20/- to Rs.40/-, others were easier by Rs.10/- to Rs.20/-. Low Grown Dust / Dust1s were firm.





QUOTATIONS

| | Select Best | Best | Below Best | Others | |
|-----------------------|-------------------|-------------------|-------------------|-------------------|--|
| LIQUORING | LIQUORING | | | | |
| DUST-1 | 1100.00 - 1600.00 | 850.00 - 1090.00 | 750.00 - 840.00 | 650.00 - 740.00 | |
| OFF GRADES | | | | | |
| FGS1 | 690.00 - 840.00 | 640.00 - 680.00 | 600.00 -630.00 | 550.00 - 590.00 | |
| FGS | 770.00 - 860.00 | 640.00 - 730.00 | 590.00 - 630.00 | 530.00 - 580.00 | |
| LOW GROWNS | | | | | |
| FBOPF / FFSP / FFEXSP | 1800.00 - 4000.00 | 1400.00 - 1750.00 | 1200.00 - 1350.00 | 1000.00 - 1150.00 | |
| ВОР | 1500.00 - 2600.00 | 1300.00 - 1450.00 | 1000.00 - 1200.00 | 800.00 - 980.00 | |
| BOPSP | 1200.00 - 2550.00 | 1000.00 - 1150.00 | 880.00 - 980.00 | 750.00 - 850.00 | |
| BOPF | 1000.00 - 1040.00 | 880.00 - 980.00 | 800.00 - 870.00 | 700.00 - 800.00 | |
| FBOPF1 | 1200.00 - 1550.00 | 1080.00 - 1180.00 | 900.00 - 1060.00 | 800.00 - 890.00 | |
| FBOP | 1600.00 - 2250.00 | 1300.00 - 1550.00 | 1000.00 - 1250.00 | 800.00 - 950.00 | |
| BOP1 | 1750.00 - 3100.00 | 1650.00 - 1750.00 | 1100.00 - 1500.00 | 1000.00 - 1100.00 | |
| OP1 | 2650.00 - 3550.00 | 1650.00 - 2350.00 | 1300.00 - 1450.00 | 1000.00 - 1100.00 | |
| OP | 1300.00 - 1650.00 | 1220.00 - 1300.00 | 1000.00 - 1100.00 | 800.00 - 950.00 | |
| ОРА | 1100.00 - 1650.00 | 980.00 - 1100.00 | 900.00 - 960.00 | 750.00 - 850.00 | |
| РЕКОЕ | 1700.00 - 2350.00 | 1350.00 - 1600.00 | 1050.00 - 1200.00 | 850.00 - 950.00 | |
| PEKOE1 | 1700.00 - 2550.00 | 1350.00 - 1650.00 | 1100.00 - 1200.00 | 800.00 - 950.00 | |
| DUST / DUST1 | 1000.00 - 1340.00 | 900.00 - 990.00 | 800.00 - 890.00 | 650.00 - 790.00 | |





The average rates currencies quoted on 12th July 2023 at 9.30 a.m. by Commercial Banks in Colombo for Telegraphic Transfers (TT).

| Currency | Buy Rate | Sell Rate |
|----------|----------|-----------|
| USD | 306.15 | 320.68 |
| EURO | 337.01 | 355.07 |
| GBP | 396.53 | 416.59 |





• Top Prices

- Colombo Auction Averages
- All Brokers Private Sale Figures

TOP PRICES (SALE NO. 27 – 11TH / 12TH JULY 2023)

| WESTERN HIGH | | | |
|--------------|---|-------------|---------|
| вор | * | Gouravilla | 1280.00 |
| | | Ingestre | 1280.00 |
| BOPSP | | Queensberry | 1000.00 |
| BOPF/BOPFSP | | Alton | 1200.00 |
| FBOP/FBOP1 | * | Inverness | 1260.00 |
| FBOPF/FBOPF1 | * | St Andrews | 1120.00 |
| BOP1 | | Inverness | 1300.00 |
| OP/OPA | | Weddemulla | 1160.00 |
| OP1 | * | St Andrews | 1340.00 |
| PEKOE/PEKOE1 | * | St Andrews | 1420.00 |

| WESTERN MEDIUM | | |
|----------------|---------------|---------|
| ВОР | Ancoombra | 1380.00 |
| BOPSP | Hatale | 840.00 |
| BOPF/BOPFSP | Uplands | 900.00 |
| FBOP/FBOP1 | Harangalla | 1700.00 |
| | Dartry Valley | 1700.00 |
| FBOPF/FBOPF1 | Harangalla | 1320.00 |
| BOP1 | Harangalla | 1850.00 |
| ΟΡ/ΟΡΑ | Dartry Valley | 1380.00 |
| OP1 | Craighead | 1800.00 |
| PEKOE/PEKOE1 | Harangalla | 1950.00 |

| UVA HIGH | | | |
|--------------|---|---------------|---------|
| вор | | Uva Highlands | 1020.00 |
| BOPSP | | Ranaya | 1120.00 |
| BOPF/BOPFSP | | Uva Highlands | 1080.00 |
| FBOP/FBOP1 | * | Glenanore | 1550.00 |
| FBOPF/FBOPF1 | | Mount Uva | 1200.00 |
| BOP1 | | Glenanore | 1550.00 |
| OP/OPA | | Glenanore | 1140.00 |
| OP1 | | Oodoowerre | 1460.00 |
| | | Mount Uva | 1460.00 |
| PEKOE/PEKOE1 | | Mount Uva | 1700.00 |

| UVA MEDIUM | | | |
|--------------|---|----------------|---------|
| вор | * | Demodera 'S' | 1300.00 |
| BOPSP | * | Halpewatte Uva | 1080.00 |
| BOPF/BOPFSP | | Dickwella | 1220.00 |
| | | Halpewatta Uva | 1220.00 |
| FBOP/FBOP1 | * | Adawatte | 2400.00 |
| FBOPF/FBOPF1 | | Tinioya | 1180.00 |
| BOP1 | * | Halpewatte Uva | 1750.00 |
| OP/OPA | | Glen Alpin | 1140.00 |
| OP1 | | Aruna Passara | 1400.00 |
| PEKOE/PEKOE1 | | Halpewatta Uva | 1850.00 |

| UDA PUSSELLAWA | | | |
|----------------|--|-------------|---------|
| вор | | Kirklees | 920.00 |
| BOPSP | | Luckyland | 750.00 |
| BOPF/BOPFSP | | Luckyland | 820.00 |
| | | Kirklees | 820.00 |
| FBOP/FBOP1 | | Alma | 1300.00 |
| FBOPF/FBOPF1 | | Alma | 1180.00 |
| BOP1 | | Delmar | 1800.00 |
| OP/OPA | | Alma | 1220.00 |
| OP1 | | Blairlomond | 1360.00 |
| PEKOE/PEKOE1 | | Alma | 1650.00 |

| CTC HIGH | | |
|----------|---------------|--------|
| PF1 | Ulugedara CTC | 960.00 |
| BP1 | Dunsinane CTC | 880.00 |
| BPS | Dunsinane CTC | 830.00 |
| OF | - | |

| CTC MEDIUM | | | | |
|------------|-----------------|--------|--|--|
| PF1 | New Peacock CTC | 840.00 | | |
| BP1 | Donside CTC | 840.00 | | |
| BPS | Donside CTC | 810.00 | | |
| OF | - | | | |

| NUWARA ELIYA | | | | |
|--------------|--------------|---------|--|--|
| BOP | Mahagastotte | 980.00 | | |
| BOPSP | Kenmare | 660.00 | | |
| BOPF/BOPFSP | - | | | |
| FBOP/FBOP1 | Court Lodge | 1020.00 | | |
| OP/OPA | Court Lodge | 860.00 | | |
| PEKOE/PEKOE1 | Court Lodge | 1100.00 | | |

| CTC LOW | | | | |
|---------|----|--------------------|---------|--|
| PF1 | * | Hingalgoda CTC | 1300.00 | |
| BP1 | | Kalubowitiyana CTC | 1180.00 | |
| BPS | | - | | |
| OF | ** | Peakwatta CTC | 720.00 | |



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TOP PRICES (SALE NO. 27 – 11TH / 12TH JULY 2023)

| SKL |
|------|
| V |
| 7870 |

| LOW | | | |
|--------|---|--------------------|---------|
| вор | | Rajjuruwatta Super | 2600.00 |
| | | Golden Garden | 2600.00 |
| BOPSP | | Stream Line | 2550.00 |
| BOPF | | Lucky Kottawa | 1040.00 |
| BOPFSP | * | Berubeula | 1400.00 |
| FBOP | | Sithaka | 2250.00 |
| FBOP1 | | Hidellana | 1950.00 |
| FBOPF | | Ceyenta | 1600.00 |
| | | Hidellana | 1600.00 |
| FBOPF1 | | Pothotuwa | 1550.00 |
| BOP1 | | Pothotuwa | 3100.00 |
| OP1 | | Gunawardena | 3550.00 |
| ОР | | New Deniyaya | 1650.00 |
| ΟΡΑ | | Liyonta | 1650.00 |
| PEKOE | | Lumbini | 2350.00 |
| PEKOE1 | | Golden Garden | 2550.00 |

| PREMIUM | | | | |
|------------|--|------------------|---------|--|
| FBOPFSP | | Yalta | 2750.00 | |
| FBOPFEXSP | | New Falcon Lanka | 4000.00 | |
| FBOPFEXSP1 | | Sirisili | 3300.00 | |

| DUST | | | |
|--------|----|---------------|---------|
| DUST1 | * | Mattakelle | 1600.00 |
| P.DUST | ** | Ceciliyan CTC | 1320.00 |

| OFF GRADES | | | | |
|------------|---|----------------------|---------|--|
| FNGS/FNGS1 | | Wellandura 'Special' | 860.00 | |
| PFNGS | * | Hingalgoda Ctc | 1220.00 | |
| BM | | Kurunduwatta | 1100.00 | |
| ВР | | Urala | 1020.00 | |
| | | Tinioya | 1020.00 | |
| | | Rotumba | 1020.00 | |
| BOP1A | | Chandrika Estate | 1320.00 | |

| ** | MORE THAN ONE TOP PRICE OBTAINED |
|----|----------------------------------|
|----|----------------------------------|

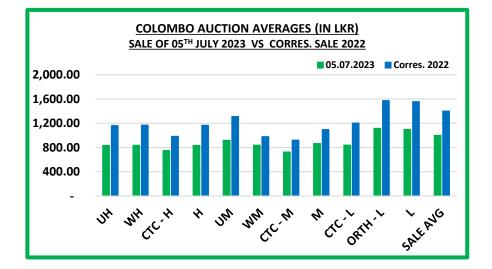
* TEAS SOLD BY JOHN KEELLS PLC

- + ALL TIME RECORD PRICE
- ++ ALL TIME RECORD PRICE EQUALED







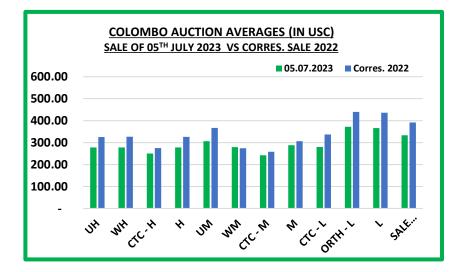


| | Sale of 28/06/2023 In LKR | Sale of 05/07/2023 In LKR | Corres. 2022 In LKR |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns | 822.96 | 833.02 | 1160.56 |
| Western High Growns | 823.79 | 835.47 | 1168.61 |
| CTC High Growns | 755.47 | 748.91 | 983.54 |
| Summary of High Growns | 823.51 | 834.69 | 1165.63 |
| Uva Medium Growns | 918.23 | 917.83 | 1312.58 |
| Western Medium Growns | 828.76 | 838.16 | 978.69 |
| CTC Medium Growns | 725.52 | 725.94 | 920.21 |
| Summary of Medium Growns | 861.16 | 864.91 | 1094.81 |
| CTC Low Growns | 849.61 | 838.71 | 1203.64 |
| Orthodox Low Growns | 1133.72 | 1115.73 | 1573.46 |
| Summary of Low Growns | 1115.77 | 1099.16 | 1556.68 |
| TOTAL SALE AVERAGE | 1000.82 | 1000.37 | 1401.12 |



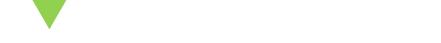




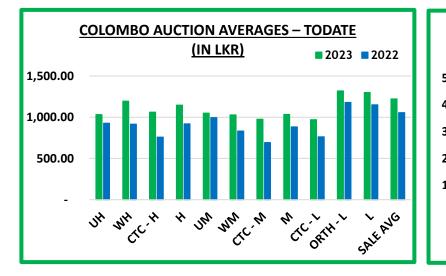


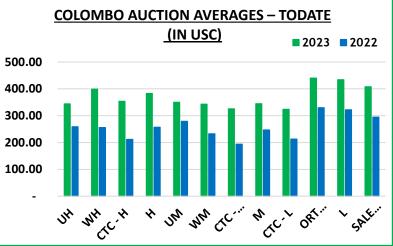
| | Sale of 28/06/2023 In USC | Sale of 05/07/2023 In USC | Corres. 2022 In USC |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns | 273 | 278 | 325 |
| Western High Growns | 274 | 278 | 327 |
| CTC High Growns | 251 | 250 | 275 |
| Summary of High Growns | 273 | 278 | 326 |
| Uva Medium Growns | 305 | 306 | 367 |
| Western Medium Growns | 275 | 279 | 274 |
| CTC Medium Growns | 241 | 242 | 258 |
| Summary of Medium Growns | 286 | 288 | 306 |
| CTC Low Growns | 282 | 280 | 337 |
| Orthodox Low Growns | 376 | 372 | 440 |
| Summary of Low Growns | 371 | 366 | 436 |
| TOTAL SALE AVERAGE | 332 | 333 | 392 |











| January to Date (Sale No.26) | 2023 LKR | 2022 LKR | 2023 USC | 2022 USC |
|------------------------------|-------------|-------------|-------------|-------------|
| Uva High Growns | 1031.42 | 926.89 | 344 | 259 |
| Western High Growns | 1196.10 | 915.96 | 399 | 256 |
| CTC High Growns | 1060.45 | 758.56 | 354 | 212 |
| Summary of High Growns | 1146.36 | 919.42 | 383 | 257 |
| Uva Medium Growns | 1049.06 | 996.16 | 350 | 279 |
| Western Medium Growns | 1028.36 | 832.04 | 343 | 233 |
| CTC Medium Growns | 976.28 | 693.12 | 326 | 194 |
| Summary of Medium Growns | 1034.98 | 883.17 | 345 | 247 |
| CTC Low Growns | 970.60 | 762.46 | 324 | 213 |
| Orthodox Low Growns | 1318.84 | 1179.39 | 440 | 330 |
| Summary of Low Growns | 1299.47 | 1150.80 | 434 | 322 |
| TOTAL SALE AVERAGE | 1222.98 | 1055.05 | 408 | 295 |





| FROM 01 ST TO 05 TH JULY 2023 | LKR |
|---|---------|
| Uva High Growns | 850.65 |
| Western High Growns | 842.62 |
| Summary of High Growns | 845.19 |
| Uva Medium Growns | 941.24 |
| Western Medium Growns | 841.86 |
| Summary of Medium Growns | 875.42 |
| Summary of Low Growns | 1093.66 |
| TOTAL SALE AVERAGE | 1000.62 |











ALL BROKERS PRIVATE SALE FIGURES (FOR THE PERIOD - 03RD TO 08TH JULY 2023)

| | WEEKLY | TODATE |
|------------------|-----------|--------------|
| High & Medium | 40,204.20 | 1,138,033.89 |
| Low | 15,570.00 | 300,142.75 |
| Green Tea | 28,602.25 | 898,063.00 |
| Organic Tea | 5,495.00 | 307,393.36 |
| BMF | 37,000.00 | 1,318,416.00 |
| Direct Sales | | |
| Forward Contract | 49,500.00 | 1,593,068.00 |





- Crop and Weather
- Crop Figures
- Tea News
- Circular



CROP AND WEATHER - FOR THE PERIOD OF - 03RD TO 09TH JULY 2023



Western

Rainfall was experienced throughout the week in Dickoya and Bogowantalawa districts. Sunny weather conditions were reported throughout the week in the Agarapatana district.



Nuwara Eliya

Rainy weather conditions were recorded at the beginning of the week in Kandapola and Nuwara Eliya districts whilst bright weather conditions prevailed thereafter.



Uva

Dull weather with occasional showers were experienced in Haputale and Badulla districts. Dry weather conditions were reported at the beginning of the week in the Lunugala district whilst rainy weather conditions prevailed thereafter.



Low Grown

Dry weather was recorded throughout the week in the Rathnapura district. Rainy weather conditions were reported at the beginning of the week in Galle and Deniyaya districts whilst bright weather conditions prevailed thereafter.



Crop

Crop intake in the Western, Nuwara Eliya and Uva/Uda Pussellawa regions are low whilst the crop intake in the Low grown region maintained.

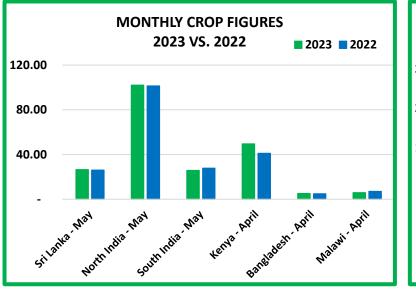


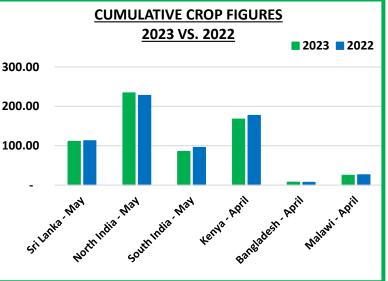
CROP FIGURES OF MAJOR PRODUCING & EXPORTING COUNTRIES

| RIES | 3 K L V 7870 |
|------|--------------------|
|------|--------------------|

| Country | Month | 2023 | 2022 | Cumulative + Inc. / Dec. | Cumulative | 2023 | 2022 | Cumulative + Inc. / Dec. |
|-------------|-------|-----------|--------|-----------------------------|------------|-----------|--------|-----------------------------|
| Sri Lanka | Мау | 26.52 | 26.03 | + 0.49 | Upto May | 111.08 | 112.56 | - 1.48 |
| North India | May | 102.13(E) | 101.39 | + 0.74 | Upto May | 234.26(E) | 227.89 | + 6.37 |
| South India | Мау | 25.73(E) | 27.79 | - 2.06 | Upto May | 85.58(E) | 95.72 | - 10.14 |
| Kenya | April | 49.49 | 41.17 | + 8.32 | Upto April | 167.62 | 177.00 | - 9.38 |
| Bangladesh | April | 5.13 | 4.93 | + 0.20 | Upto April | 7.60 | 7.05 | + 0.55 |
| Malawi | April | 5.90 | 7.07 | - 1.17 | Upto April | 24.99 | 25.97 | - 0.98 |

(E) - Estimated







MOMBASA MARKET

SALE NO. 28 - SALE OF 10TH, 11TH & 12TH JULY 2023

There was some improvement in general demand for the 262,591 packages (17,328,143.00 kilos) available; 46.01% were neglected.

OFFERINGS

| Leaf Grades | - | 145,119 packages (9,445,831.00 kilos) – 63.98% unsold. |
|------------------|---|--|
| Dust Grades | - | 81,740 packages (6,099,012.00 kilos) – 40.57% unsold. |
| Secondary Grades | - | 35,732 packages (1,783,300.00 kilos) – 26.08% unsold. |

MARKETS

Afghanistan, Bazaar, Yemen and other Middle Eastern countries lent more support with Egyptian Packers and UK active. A section of Pakistan Packers maintained interest while others were absent. Kazakhstan and other CIS States were active but selective with some enquiry from Russia. Sudan and Iran and were absent. Local Packers maintained interest with Somalia active but at lower levels.

LEAF GRADES (M2)

<u>BP1:</u>

Best – Were irregular and varied between steady to USC7 dearer to easier by up to USC11.

Brighter – Firm to USC14 above last prices with some teas remaining unsold.

Mediums – KTDA mediums saw selected invoices sell at reserve price levels while most teas were neglected. Plantation mediums ranged between firm to USC9 dearer to easier by a similar margin.

Lower Medium – Were irregular with most lines easier by up to USC27 but some teas advanced by up to USC10 with select invoices dearer by USC42. **Plainer** – Ranged between USC16 dearer to easier by USC12.

PF1:

Best – Steady to USC24 above previous levels.

Brighter – Met improved interest at firm to USC19 dearer.

Mediums – Most KTDA mediums remained unsold with only a few teas absorbed at steady to USC15 above last prices. Plantation mediums were firm to USC16 dearer. **Lower Medium** – Saw more but irregular enquiry and ranged between steady to USC23 dearer to easier by up to USC16.

Plainer – Were irregular varying between firm to USC12 above previous rates to easier by up to USC10.

DUST GRADES (M1)

PDUST:

Best – Varied between firm to USC14 dearer to easier by up to USC12.

Brighter – Were firm to USC16 above previous levels.

Mediums – KTDA mediums were steady at reserve prices with a number of teas neglected while plantations were irregular varying between firm to USC8 dearer to easier by up to USC6.

Lower Medium – Saw irregular enquiry and ranged between steady to USC24 above last prices to USC12 easier.

Plainer – Varied between USC16 dearer to easier by up to USC12.



DUST1:

Best – Saw improved interest and appreciated by up to USC12.

Brighter – Were firm to USC10 dearer.

Mediums – KTDA mediums saw slightly more absorption at reserve price levels with select invoices advancing by up to USC4, however many teas still remained unsold. Plantations mediums were irregular varying between firm to USC6 dearer to easier by up to USC10.

Lower Medium – Ranged between steady to USC10 dearer to USC8 below previous levels.

Plainer – Met irregular activity varying between firm to USC10 dearer to easier by up to USC17.

SECONDARY GRADES (S1)

In the Secondary Catalogues, **BPs** tended dearer while **PFs** were firm. Clean well sorted coloury **Fannings** were irregular with **similar DUSTs** steady. **Other Fannings** held value while **DUSTs** were about firm. **BMFs** were well absorbed.

| QUOTATIONS | BP1 – USC | PF1 – USC |
|----------------------|-----------|-----------|
| Best | 255 – 286 | 264 – 322 |
| Good | 255 – 271 | 262 – 287 |
| Good Medium | 255 – 256 | 262 – 280 |
| Medium (KTDA) | 250 – 252 | 244 – 269 |
| Medium (Plantations) | 150 – 196 | 120 – 214 |
| Lower Medium | 095 – 202 | 100 – 192 |
| Plainer | 054 – 108 | 050 – 148 |

| AUCTION | KENYA 2022 \$ | KENYA 2023 \$ | TOTAL 2022 \$ | TOTAL 2023 \$ |
|---------|------------------|------------------|------------------|------------------|
| 25 | 2.35 | 2.15 | 2.16 | 1.95 |
| 26 | 2.42 | 2.12 | 2.24 | 1.90 |
| 27 | 2.40 | 2.02 | 2.25 | 1.77 |



SOURCE : AFRICA TEA BROKERS LTD.

3 K L 7870

CTC LEAF: 42,085 packages of Current Season & 425 packages of Old Season teas on offer continued to meet with a strong demand.

BROKENS: All good Brokens once again met with a strong demand and were dearer following competition. Other varieties were also a good market and were mostly firm to dearer. BLF teas saw more interest but were easier with quite fair withdrawals.

FANNINGS: Good Fannings were again a strong market and appreciated in value following quality. Other varieties also elicited good interest and were mostly firm to slightly dearer. BLF teas saw more interest but were easier with quite fair withdrawals.

CTC DUST: 12,634 packages of Current Season & 64 packages of Old Season teas on offer met with good demand. Good liquoring Dusts sold well but Tk.2 to Tk.5/- below last levels. Mediums were firm with last level prices, Plain and BLF had some withdrawals and sold Tk.5/- to Tk.8/- lower than last levels. Blenders lent strong support with Loose tea buyers being selective.

COMMENTS: This sale was held after a gap of one week owing to Eid-ul-Azha holidays which witnessed more widespread enquiry. Blenders continued to lend strong support with more participation from the Loose tea buyers. As a result, prices were higher with fewer withdrawals compared to last. CDs had good demand and sold around last levels.

Our catalogue: (Sale 11) Avg: Tk 222.39, Sold 88.8 %, (Sale 10) Avg: Tk 218.04, Sold 84.0 %

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Best | 240-255 | 235-250 | Best | 235-245 | 230-245 | PD | 193-259 | 196-235 |
| Good | 225-235 | 215-230 | Good | 225-230 | 215-225 | RD | 172-250 | 150-324 |
| Medium | 210-220 | 205-212 | Medium | 210-220 | 205-210 | D | 165-365 | 185-350 |
| Plain | 180-190 | 175-190 | Plain | 180-190 | 175-190 | CD | 210-422 | 210-400 |
| BLF | 120-140 | 125-140 | BLF | 120-140 | 125-140 | BLF | 140-190 | 100-170 |

Quotations – This Week – (In Taka)

Exchange Rates 10th July 2023 Sterling Pound: Tk. 137.5559, dollar: Tk. 107.0000



SOURCE : NATIONAL BROKERS LTD

SILIGURI MARKET

SALE NO. 27 - SALE OF 07TH JULY 2023

1. MARKET DESCRIPTION :

- GOOD GENERALDEMAND.
- LEVELS FOR ALL SORTS WERE IRREGULAR AND EASIER FOLLOWING QUALITY.
- ALL SECTIONS OPERATED.
- THE PERCENTAGE OF TEAS SELLING BELOW RS 120 IN THE BLF SEGMENT HAS BEEN THE HIGHEST WHEN COMPARED TO THE LAST TWO SEASONS.

2. TOTAL AUCTION WEIGHTED AVERAGE ($\overline{\mathfrak{r}}$)

| | 2023-24 | | | 2022-23 | | | UPTO SALE - 27 | | |
|-------|-----------|-----------|-------|-----------|-----------|--------|----------------|---------|---------|
| | SALE - 27 | SALE - 26 | +/- | SALE - 27 | SALE - 26 | +/- | 2023-24 | 2022-23 | 2021-22 |
| СТС | 182.98 | 187.47 | -4.49 | 187.31 | 199.00 | -11.68 | 183.53 | 199.21 | 206.32 |
| DUST | 176.09 | 184.75 | -8.66 | 186.06 | 193.47 | -7.41 | 178.70 | 189.52 | 193.90 |
| TOTAL | 182.17 | 187.14 | -4.98 | 187.17 | 198.40 | -11.24 | 183.00 | 198.12 | 204.90 |

SOURCE: PARCON INDIA PVT LTD

GUWAHATI MARKET

SALE NO. 27 - SALE OF 07TH JULY 2023

- 1. MARKET DESCRIPTION :
- GOOD DEMAND.
- SELECT LIQUORING TEAS SOLD AROUND LAST LEVELS. BETTER MEDIUMS WERE WELL COMPETED FOR WITH SOME IMPROVED MEDIUM BROKENS SELLING AT DEARER LEVELS.
- MARKET FOR THE PREMIUM DUST WAS SUBDUED WITH IMPROVED MEDIUM AND BETTER MEDIUM DUSTS BEING FIRM TO OCCASIONALLY DEARER.
- WESTERN INDIA ACTIVE ON LIQUORING SORTS WITH FAIR SUPPORT FROM INTERNAL SECTION.
- HUL AND TCPL OPERATED.
- SOME EXPORT ENQUIRY ON LIQUORING BROKENS WITNESSED.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | | 2023-24 | | 2022-23 | | UPTO SALE - 27 | | | |
|-------|-----------|-----------|------|-----------|-----------|----------------|---------|---------|---------|
| | SALE - 27 | SALE - 26 | +/- | SALE - 27 | SALE - 26 | +/- | 2023-24 | 2022-23 | 2021-22 |
| СТС | 219.82 | 218.57 | 1.24 | 207.62 | 215.00 | -7.38 | 210.83 | 206.88 | 219.11 |
| DUST | 205.64 | 200.86 | 4.78 | 211.56 | 209.10 | 2.46 | 200.71 | 200.11 | 213.55 |
| TOTAL | 215.31 | 213.64 | 1.67 | 208.75 | 213.32 | -4.57 | 207.95 | 205.05 | 217.53 |



SOURCE: PARCON INDIA PVT LTD



KOLKATA ORTHODOX / CTC MARKET

SALE NO. 27 - SALE OF 07TH JULY 2023

1. Market Description :

- GOOD DEMAND.
- THE CLEAN, WELL-MADE TEAS ALONG WITH THE TIPPY VARIETIES ON OFFER SOLD READILY AT FIRM RATES AND ALSO APPRECIATED AT TIMES.
- REMAINDER WERE IRREGULAR AROUND LAST AND SOMETIMES LOWER FOLLOWING QUALITY, PARTICULARLY THE BROWNER, STALKIER SORTS.
- PERCENTAGE OF TEAS THAT SOLD BELOW RS.150/- FURTHER INCREASED THIS WEEK.
- EXPORTERS TO THE CIS & MIDDLE EAST OPERATED WITH SOME CONTINENTAL ENQUIRY.

| | WHO | E LEAF | BRO | FANNINGS | |
|--------|------------|------------|------------|---------------|--------------|
| | 1ST LINE | 2ND LINE | LARGER | SMALLER | LEAFY |
| ТІРРҮ | 700 - 2700 | NQ | 400 - 750 | 400 - 2200 | NQ |
| BEST | 400 - 600 | 300 - 350+ | 300 - 350 | 270 - 300+(N) | 200 - 300(N) |
| GOOD | 320 - 380+ | 250 - 280+ | 250 - 280+ | 220 - 260+ | 150 - 180 |
| MEDIUM | 240 - 290 | 210 - 240 | 200 - 240 | 180 - 220 | 120 - 140 |

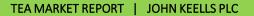
1. Market description :

- DEMAND- GOOD.
- SELECT BEST AND BETTER MEDIUM ASSAMS WERE STEADY TO FIRM.
- REMAINDER WERE IRREGULAR AND AT TIMES TENDED EASIER. FANNINGS CONTINUED TO WITNESS FAIR WITHDRAWALS.
- GOOD DOOARS SOLD AROUND LAST, PLAINER VARIETIES EASED FURTHER WITH SOME WITHDRAWALS.
- DEMAND AND LEVELS FOR DUSTS SHOWED IMPROVEMENT.
- IMPROVED PARTICIPATION WITNESSED FROM THE MAJOR BLENDERS; ALL OTHER SECTIONS OPERATED.

2023-24 2022-23 UPTO SALE - 27 **SALE - 27** +/-**SALE - 27** +/-2023-24 2021-22 **SALE - 26** SALE - 26 2022-23 CTC 241.04 242.74 -1.69 241.03 252.62 -11.59 217.51 226.67 225.91 DUST 247.25 252.04 -4.79 273.20 273.61 -0.40 235.76 247.07 226.65 243.21 245.80 -2.59 250.18 258.88 -8.70 222.46 232.21 226.10 TOTAL

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

SOURCE: PARCON INDIA PVT LTD





UPCOMING AUCTION DETAILS



| Auction No. | 2 | 9 | 28 | 8 | |
|------------------------------|-------------------------------------|-----------|---|-----------|--|
| | 25 th / 26 th | July 2023 | 18 th / 19 th July 2023 | | |
| Dates | No. of Lots | Qty – kg | No. of Lots | Qty – kg | |
| Ex-Estate | 808 | 923,677 | 806 | 919,185 | |
| Main Sale Total | 9,910 | 4,966,235 | 10,233 | 5,118,201 | |
| High & Medium | 1,560 | 757,531 | 1,560 | 766,539 | |
| Low Grown – Leafy | 2,102 | 888,782 | 2,146 | 889,296 | |
| Low Grown – Semi Leafy | 1,471 | 658,878 | 1,502 | 652,733 | |
| Low Grown Tippy | 1,641 | 789,841 | 1,617 | 770,925 | |
| Premium / Flowery | 296 | 47,032 | 287 | 48,126 | |
| Off Grades | 2,277 | 1,248,971 | 2,508 | 1,373,263 | |
| Dust | 563 | 575,200 | 613 | 617,319 | |
| Grand Total | 10,718 | 5,889,912 | 11,039 | 6,037,386 | |
| Reprints | 862 | 503,698 | 647 | 373,561 | |
| | | | | | |
| Total No. of Lots on Offer | | 10,718 | | 11,039 | |
| Total Quantity on Offer (kg) | | | 6,037,386 | | |







SCHEDULED CLOSING DATES

| Auction No. | Date of Sale | Ex-Estate | Main Sale |
|-------------|--|------------|------------|
| 30 | 31 st July / 02 nd August 2023 | 13/07/2023 | 13/07/2023 |
| 31 | 08 th / 09 th August 2023 | 20/07/2023 | 20/07/2023 |
| 32 | 15 th / 16 th August 2023 | 27/07/2023 | 27/07/2023 |

PROMPT DATES

| Auction No. | Buyers | Sellers |
|-------------|------------|------------|
| 28 | 25/07/2023 | 26/07/2023 |
| 29 | 02/08/2023 | 03/08/2023 |
| 30 | 08/08/2023 | 09/08/2023 |





ORDER OF SALE (SALE NO. 28 – 18TH / 19TH JULY 2023)

| Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2 (H & M / Off Grade / Dust) | Ex-Estate |
|---|---|---------------------------------------|
| ASIA SIYAKA COMMODITIES PLC. | CEYLON TEA BROKERS PLC | MERCANTILE PRODUCE BROKERS (PVT) LTD |
| MERCANTILE PRODUCE BROKERS (PVT) LTD | EASTERN BROKERS. LTD. | ASIA SIYAKA COMMODITIES PLC. |
| EASTERN BROKERS. LTD. | JOHN KEELLS PLC | FORBES & WALKER TEA BROKERS (PVT) LTD |
| FORBES & WALKER TEA BROKERS (PVT) LTD | ASIA SIYAKA COMMODITIES PLC. | EASTERN BROKERS. LTD. |
| CEYLON TEA BROKERS PLC | MERCANTILE PRODUCE BROKERS (PVT) LTD | CEYLON TEA BROKERS PLC |
| BARTLEET PRODUCE MARKETING (PVT) LTD | FORBES & WALKER TEA BROKERS (PVT) LTD | JOHN KEELLS PLC |
| JOHN KEELLS PLC | BARTLEET PRODUCE MARKETING (PVT) LTD | BARTLEET PRODUCE MARKETING (PVT) LTD |
| LANKA COMMODITY BROKERS LTD | LANKA COMMODITY BROKERS LTD | LANKA COMMODITY BROKERS LTD |







COLOMBO TEA TRADERS' ASSOCIATION

THE OFFICE OF THE CTTA, No. 50, NAVAM MAWATHA, COLOMBO 02. Telephone: 011 5588848, 5588849; E-mail ; <u>hemaratne@ctta.lk / nisansala@ctta.lk</u>

CIRCULAR NO.22 OF 2023

July 10, 2023

REGISTRATION OF MANUFACTURERS OF PAPER SACKS FOR THE PACKAGING OF AUCTION TEAS

We are pleased to advise you that MSH PACKAGING INDUSTRIES (PVT) LTD, No.312/7 Kirikittha Road, Kithulkanda, Weliveriya, Sri Lanka also conformed to the SLSI specifications in respect of SLS 1474:2013 – Kraft Liner Board Sacks for Bulk Packaging of Tea. They have obtained certification from the Sri Lanka Standards Institution (SLSI) and the products carry the SLS Logo.

The products of this manufacturer are permitted to be used for the packaging of auction teas, with immediate effect.

Sellers should take careful note of the above when procuring paper sacks for packaging of auction teas.

OFFICE OF THE CTTA THE COLOMBO TEA TRADERS' ASSOCIATION





Setting goals is the first step in turning the invisible into the visible. - Tony Robbins