



ORDER OF SALE (SALE NO. 30 – 02ND / 03RD AUGUST 2022)

| Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A) |
|--|
| Bartleet Produce Marketing (Pvt) Ltd |
| Asia Siyaka Commodities PLC |
| Ceylon Tea Brokers PLC |
| Lanka Commodity Brokers Ltd |
| Eastern Brokers. Ltd. |
| JOHN KEELLS PLC |
| Forbes & Walker Tea Brokers (Pvt) Ltd |
| Mercantile Produce Brokers (Pvt) Ltd |

| Main Sale Order – 2 (H & M / Off Grade / Dust) |
|---|
| JOHN KEELLS PLC |
| Asia Siyaka Commodities PLC |
| Mercantile Produce Brokers (Pvt) Ltd |
| Forbes & Walker Tea Brokers (Pvt) Ltd |
| Bartleet Produce Marketing (Pvt) Ltd |
| Lanka Commodity Brokers Ltd |
| Ceylon Tea Brokers PLC |
| Eastern Brokers. Ltd. |



AUCTION DETAILS

| Auction No. | | 30 | | |
|-----------------------------|-----------------------|---|--|--|
| Datas | 02 nd / 03 | 02 nd / 03 rd August 2022 | | |
| Dates | No. of Lots | Qty – kg | | |
| Ex Estate | 520 | 554,414 | | |
| Main Sale Total | 9,626 | 4,646,184 | | |
| High & Medium | 1,320 | 640,131 | | |
| Low Grown - Leafy | 1,971 | 820,907 | | |
| Low Grown - Semi Leafy | 1,250 | 525,940 | | |
| Low Grown Tippy | 1,783 | 884,413 | | |
| Premium / Flowery | 395 | 65,656 | | |
| Off Grades | 2,512 | 1,360,857 | | |
| Dust | 395 | 348,280 | | |
| Grand Total | 10,146 | 5,200,598 | | |
| Reprints | 873 | 457,840 | | |
| | | | | |
| Total No. of Lots Offered | | 10,146 | | |
| Total Quantity Offered (kg) | | 5,200,598 | | |

PROMPT DATES

| Auction No. | Buyers | Sellers |
|-------------|------------|------------|
| 30 | 09/08/2022 | 10/08/2022 |



COMMENTS



The 0.55Mkg of Ex-Estate teas on offer met with good demand. Select Best Western High Grown BOPs commenced firm and appreciated as the sale progressed, the below best and plainer varieties too were irregularly dearer. Select best Western High Grown BOPFs appreciated at the commencement of the sale and advanced further as the sale progressed, the below best and plainer sorts too gained from last week's levels. Nuwara Eliya BOPs were firm, the BOPFs appreciated marginally. Seasonal UVA BOPs / BOPFs appreciated, the others too were irregularly dearer. Uda Pussellawa BOPs were firm to a little dearer at times, the BOPFs appreciated from last week's levels. Low grown CTC BP1s were firm, the High and Medium sorts appreciated irregularly. The Low Grown CTC PF1s were firm on last levels, the High and Medium sorts appreciated following quality.

The 2.2Mkg of Low Grown teas which were on offer met with mixed interest. In the Leafy segment, OPs were firm, OPAs too followed a similar trend. OP1s met with better interest. In the Semi Leafy segment, BOP1s were lower. Pekoe varieties declined following quality, Pekoe1s too declined a few rupees. In the Small Leaf segment, well-made FBOPs were slightly lower, others met with fair demand. FBOPF varieties were lower. Better FBOPF1s were firm on last, others met with irregular demand. BOPF.SP, BOPF, BOPSP and BOPs sold at fair levels. All Premium Flowery teas met with lower demand.

Russia, Iran and the C.I.S countries lent fair support, Turkey was selective. Libya and Iraq were active.

ALL TIME RECORD PRICES OBTAINED IN THE JK PLC CATALOGUE

| Garden Mark | Grade | Price Rs. | Category | Management Company/ Proprietor |
|----------------|--------|-----------|------------|---------------------------------|
| Aislaby | ВОР | 3250/- | Uva High | Malwatte Valley Plantations PLC |
| Halpewatte Uva | BOP.SP | 2600/- | Uva Medium | Halpewatte Estate (Pvt.) Ltd. |
| Demodera "S" | BOP1 | 3600/- | Uva Medium | Hapugastenne Plantations PLC |
| Dunsinane CTC | PF1 | 1750/- | CTC High | Elpitiya Plantations PLC |
| Donside CTC | BPS | 1550/- | CTC Medium | Donside Plantation |
| Hingalgoda CTC | PFGS | 2700/- | Off Grades | Tea Small Holders Factories PLC |





MARKET DESCRIPTION

Western Teas

Select best BOPs were dearer by Rs.100/- to Rs.200/- particularly as the sale progressed, below best and plainer sorts too gained by Rs.50/- to Rs.100/-, select best BOPFs appreciated Rs.150/- to Rs.200 at the commencement of the sale and appreciated further as the sale progressed, below best and plainer varieties too were dearer by Rs.100/- to Rs.150/-. Medium BOPs were firm. The BOPFs were dearer by Rs.50/- to Rs.100/-.

Nuwara Eliya Teas

BOPs were firm on last levels. The BOPFs were dearer by Rs.100/- to Rs.150/-.

Uva Teas

Uva seasonal BOP/ BOPFs appreciated Rs.300/- to Rs.500/-, on average, the others were dearer by Rs.150/- to Rs.200/-. Uda Pussellawa BOPs were firm to a little dearer. The BOPFs gained Rs.150/- to Rs.200/-following quality.

CTC Teas

Low Grown BP1s were firm, the High and Medium sorts appreciated Rs.100/- to Rs.150/-. Low Grown PF1s were firm on last. The High and Medium sorts gained Rs.150/- to Rs.200/-.

QUOTATIONS

| | BOP – RS. | BOPF – RS. |
|---------------------|-------------|-------------|
| Good Westerns | 1650 – 1800 | 1680 – 2000 |
| Average Westerns | 1500 – 1600 | 1550 – 1650 |
| Plainer Westerns | 1250 – 1480 | 1320 – 1500 |
| Western Mediums | 1400 – 2450 | 960 – 1360 |
| Uva Teas | 1340 – 3250 | 1500 – 3000 |
| Nuwara Eliya Teas | 1600 – 2100 | 1400 – 1500 |
| Uda Pussellawa Teas | 1240 – 1550 | 1260 – 1650 |
| CTC (BP1 and PF1) | 750 – 1650 | 710 – 3250 |



MARKET DESCRIPTION



Low Grown

Select best wiry OP1s declined irregularly, others too followed a similar trend, secondaries however met with fair demand. Better twisted BOP1s declined from last levels, bolder types too met with lower demand. Well-made OPs were firm, others were firm to easier by Rs.50/-. All OPAs met with reasonable demand. Well-made Pekoes along with the bolder types were firm, reducers too met with fair demand. Select best Pekoe1s were easier by Rs.50/- to Rs.80/-, others however met with reasonable demand.

Select best and best BOPs were firm, below best and secondary types were firm to dearer by Rs.20/- to Rs.30/-. BOP.SPs and BOPF.SPs met with reasonable demand. BOPFs followed a similar trend. Select best FBOPF1s were firm, best types were irregularly lower by Rs.20/- to Rs.30/-, below best types met with fair demand, secondaries were firm. Well-made FBOPs in the select best category were firm, best and below best types were lower by Rs.20/- to Rs.30/-, secondaries were firm. FBOPF varieties met with lower demand. All Premium Flowery teas declined by Rs.50/- to Rs.70/- with lower interest.

Off Grades

Select best and best FGS1s were dearer by Rs.40/- to Rs.60/-, below best and poorer types were firm. Select best and best BMs were firm, below best and poorer types were dearer by Rs.10/- to Rs.20/-. All BPs were firm. Best BOP1As met with good demand, others were lower by Rs.20/- to Rs.30/-.

Dust

Select best and best Dust1s appreciated by Rs.30/- to Rs.40/- and more at times as the sale progressed, below best and poorer sorts were irregularly dearer by Rs.10/- to Rs.15/-. High and Medium CTCs appreciated by Rs.10/- to Rs.20/-. Low Grown CTCs met with fair demand and sold at last levels. Low Grown Dust/ Dust1s were irregularly dearer by Rs.10/- to Rs.15/-.





QUOTATIONS

| | Select Best | Best | Below Best | Others |
|-----------------------|-------------------|-------------------|-------------------|-------------------|
| LIQUORING | | | | |
| DUST-1 | 1600.00 - 2000.00 | 1400.00 - 1590.00 | 1300.00 - 1390.00 | 1100.00 - 1290.00 |
| OFF GRADES | | | | |
| FGS1 | 1200.00 - 1420.00 | 1100.00 - 1190.00 | 800.00 - 1040.00 | 450.00 - 790.00 |
| FGS | 115.00 - 1900.00 | 800.00 - 1140.00 | 650.00 - 790.00 | 400.00 - 640.00 |
| LOW GROWNS | | | | |
| FBOPF / FFSP / FFEXSP | 4500.00 - 9950.00 | 3500.00 - 4400.00 | 2000.00 - 3400.00 | 1000.00 - 1900.00 |
| ВОР | 2100.00 - 2850.00 | 1400.00 - 2000.00 | 1100.00 - 1300.00 | 850.00 - 1050.00 |
| BOPSP | 1900.00 - 2550.00 | 1300.00 - 1800.00 | 1100.00 - 1250.00 | 850.00 - 1050.00 |
| BOPF | 1600.00 - 2800.00 | 1200.00 - 1500.00 | 900.00 - 1100.00 | 700.00 - 820.00 |
| FBOPF1 | 2100.00 – 3650.00 | 1600.00 - 1900.00 | 1100.00 - 1500.00 | 800.00 - 1050.00 |
| FBOP | 2400.00 - 3850.00 | 1700.00 - 2300.00 | 1300.00 - 1600.00 | 900.00 - 1200.00 |
| BOP1 | 3800.00 - 3900.00 | 3350.00 - 3750.00 | 2850.00 - 3300.00 | 1300.00 - 2100.00 |
| OP1 | 3700.00 - 4000.00 | 2850.00 - 3400.00 | 2550.00 - 2800.00 | 900.00 - 1000.00 |
| OP | 2350.00 - 2850.00 | 1700.00 - 2000.00 | 1500.00 - 1700.00 | 1000.00 - 1100.00 |
| OPA | 1700.00 - 2350.00 | 1400.00 - 1600.00 | 1000.00 - 1250.00 | 650.00 - 800.00 |
| PEKOE | 1600.00 - 2350.00 | 1400.00 - 1550.00 | 1000.00 - 1350.00 | 800.00 - 950.00 |
| PEKOE1 | 2250.00 - 2450.00 | 1800.00 - 2200.00 | 1450.00 - 1700.00 | 900.00 - 1100.00 |
| DUST / DUST1 | 900.00 - 1380.00 | 800.00 - 890.00 | 700.00 - 790.00 | 600.00 - 680.00 |



TOP PRICES (SALE NO. 30 – 02ND / 03RD AUGUST 2002)

| WESTERN HIGH | | | |
|--------------|---|-------------|---------|
| ВОР | | Somerset | 1800.00 |
| BOPSP | | Queensberry | 2200.00 |
| BOPF/BOPFSP | * | Wattegodde | 2000.00 |
| FBOP/FBOP1 | | Torrington | 3150.00 |
| FBOPF/FBOPF1 | | Bambrakelly | 2450.00 |
| BOP1 | | Torrington | 2850.00 |
| OP/OPA | * | St. Andrews | 1900.00 |
| OP1 | | Bogahawatte | 2600.00 |
| PEKOE/PEKOE1 | * | St. Andrews | 1900.00 |

| WESTERN MEDIUM | | | | |
|----------------|----|-----------------|---------|--|
| ВОР | | Dartry Valley | 2450.00 | |
| BOPSP | ++ | Windsorforest | 2500.00 | |
| BOPF/BOPFSP | | Craighead | 2100.00 | |
| | | Harangalla | 2100.00 | |
| FBOP/FBOP1 | | Harangalla | 3500.00 | |
| FBOPF/FBOPF1 | | Harangalla | 2600.00 | |
| BOP1 | | Craighead | 3150.00 | |
| OP/OPA | | Cooroondoowatte | 1850.00 | |
| | | Hatale | 1850.00 | |
| OP1 | | Craighead | 2900.00 | |
| | | Cooroondoowatte | 2900.00 | |
| PEKOE/PEKOE1 | | Cooroondoowatte | 2000.00 | |

| UDA PUSSELLAWA | | | | |
|----------------|---|-------------|---------|--|
| ВОР | | Gampaha | 1850.00 | |
| BOPSP | | Luckyland | 1400.00 | |
| BOPF/BOPFSP | + | Kirklees | 1650.00 | |
| FBOP/FBOP1 | + | Blairlomond | 2850.00 | |
| FBOPF/FBOPF1 | | Delmar | 2250.00 | |
| | | Blairlomond | 2250.00 | |
| BOP1 | | Alma | 2300.00 | |
| OP/OPA | | Delmar | 1550.00 | |
| OP1 | | Gordon | 1700.00 | |
| PEKOE/PEKOE1 | | Alma | 1850.00 | |

| UVA HIGH | | | |
|--------------|----|---------------|---------|
| ВОР | *+ | Aislaby | 3250.00 |
| BOPSP | | Glenanore | 2250.00 |
| BOPF/BOPFSP | + | Aislaby | 3000.00 |
| FBOP/FBOP1 | | Uvakellie | 2750.00 |
| FBOPF/FBOPF1 | * | Glenanore | 2350.00 |
| BOP1 | | Glenanore | 3050.00 |
| OP/OPA | | Glenanore | 1950.00 |
| OP1 | + | Glenanore | 2800.00 |
| PEKOE/PEKOE1 | * | Uva Highlands | 3000.00 |

| UVA MEDIUM | | | | | |
|--------------|----|----------------|---------|--|--|
| ВОР | + | St.James | 2600.00 | | |
| BOPSP | *+ | Halpewatte Uva | 2600.00 | | |
| BOPF/BOPFSP | * | Halpewatte Uva | 2300.00 | | |
| FBOP/FBOP1 | | Aruna Passara | 3250.00 | | |
| FBOPF/FBOPF1 | | Halpewatte Uva | 2450.00 | | |
| BOP1 | *+ | Demodera 's' | 3600.00 | | |
| OP/OPA | | Wewesse | 1950.00 | | |
| OP1 | | Dickwella | 3050.00 | | |
| PEKOE/PEKOE1 | + | St.James | 3000.00 | | |

| CTC HIGH | | | |
|----------|-----|---------------|---------|
| PF1 | *+ | Dunsinane CTC | 1750.00 |
| BP1 | *++ | Dunsinane CTC | 1400.00 |
| BPS | + | Dunsinane CTC | 1480.00 |
| OF | | | |

| CTC MEDIUM | | | | | |
|------------|----|----------------|---------|--|--|
| PF1 | * | Rothschild CTC | 1750.00 | | |
| BP1 | * | Donside CTC | 1140.00 | | |
| BPS | *+ | Donside CTC | 1550.00 | | |
| OF | | - | | | |

| NUWARA ELIYA | | | | | |
|--------------|---|--------------|---------|--|--|
| ВОР | * | Lovers Leap | 2100.00 | | |
| BOPF/BOPFSP | | Mahagastotte | 1500.00 | | |
| FBOP/FBOP1 | | Kenmare | 1750.00 | | |
| OP/OPA | | - | | | |
| PEKOE/PEKOE1 | | Court Lodge | 1500.00 | | |

| | CTC LC | W | | |
|---|--------|----|--------------------|---------|
| 4 | PF1 | ** | Kalubowitiyana CTC | 3250.00 |
| + | BP1 | * | Ceciliyan CTC | 1650.00 |
| 1 | BPS | + | Lantern Hill CTC | 1120.00 |
| | OF | ** | Peakwatta CTC | 640.00 |



TOP PRICES (SALE NO. 30 – 02ND / 03RD AUGUST 2002)



| LOW | | | |
|--------|---|-------------------------|---------|
| ВОР | | New Vithanakande | 2850.00 |
| | * | Ceciliyan | 2650.00 |
| BOPSP | | Wathurawila | 2550.00 |
| | * | Berubeula | 2100.00 |
| BOPF | | Sithaka | 2800.00 |
| BOPFSP | * | Broadlands Smallholders | 2550.00 |
| FBOP | | Sithaka | 3850.00 |
| FBOP1 | | New J.S.P | 4000.00 |
| FBOPF | | New Vithanakande | 3650.00 |
| FBOPF1 | * | Berubeula | 3650.00 |
| | * | Sineth | 3600.00 |
| BOP1 | | New Vithanakanda | 3900.00 |
| OP1 | | Lumbini | 4000.00 |
| | | New Vithanakanda | 4000.00 |
| OP | | Sithaka | 2850.00 |
| OPA | | Green Lanka | 2350.00 |
| | | Liyonta | 2350.00 |
| | | Rotumba | 2350.00 |
| PEKOE | | Golden Garden | 2350.00 |
| | 1 | Rotumba | 2450.00 |

| PREMIUM | | |
|------------|-------------|---------|
| FBOPFSP | Garden Leaf | 9950.00 |
| FBOPFEXSP | Meddakanda | 9550.00 |
| FBOPFEXSP1 | Brombil | 9400.00 |

| DUST | | | |
|--------|---|----------------|---------|
| DUST1 | * | Mattakelle | 2000.00 |
| | * | Ceciliyan CTC | 2000.00 |
| | | Gouravilla | 2000.00 |
| | | Great Western | 2000.00 |
| P.DUST | * | Hingalgoda CTC | 2000.00 |

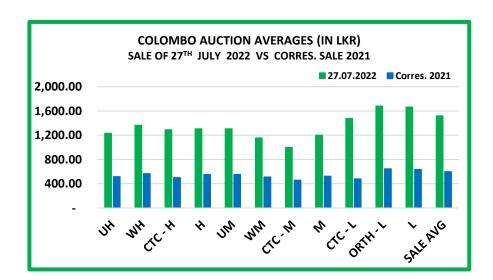
| OFF GRADES | | | |
|------------|----|--------------------|---------|
| FNGS/FNGS1 | + | Wellandura Special | 1900.00 |
| PFNGS | *+ | Hingalgoda CTC | 2700.00 |
| BM | + | Gunawardena | 2050.00 |
| ВР | + | Maratenne | 2150.00 |
| BOP1A | | Matuwagala Super | 1950.00 |

- ** MORE THAN ONE TOP PRICE OBTAINED
- * TEAS SOLD BY JOHN KEELLS PLC
- + ALL TIME RECORD PRICE
- ++ ALL TIME RECORD PRICE EQUALED





COLOMBO AUCTION AVERAGES



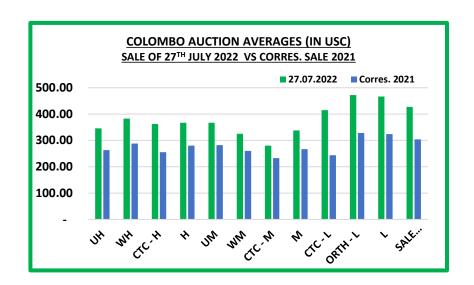
| | Sale of 20/07/2022 In LKR | Sale of 27/07/2022 In LKR | Corres. 2021 In LKR |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns | 1237.11 | 1231.62 | 517.65 |
| Western High Growns | 1293.61 | 1363.61 | 566.44 |
| CTC High Growns | 1129.26 | 1289.33 | 502.46 |
| Summary of High Growns | 1270.26 | 1305.22 | 550.57 |
| Uva Medium Growns | 1303.27 | 1305.23 | 555.29 |
| Western Medium Growns | 1126.70 | 1156.12 | 510.86 |
| CTC Medium Growns | 973.39 | 998.94 | 458.35 |
| Summary of Medium Growns | 1192.50 | 1202.09 | 525.14 |
| CTC Low Growns | 1225.02 | 1478.08 | 480.43 |
| Orthodox Low Growns | 1663.57 | 1680.94 | 646.27 |
| Summary of Low Growns | 1639.42 | 1664.22 | 636.93 |
| TOTAL SALE AVERAGE | 1493.54 | 1519.68 | 598.81 |







COLOMBO AUCTION AVERAGES

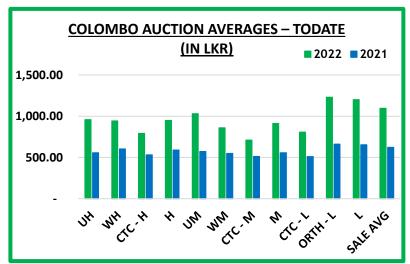


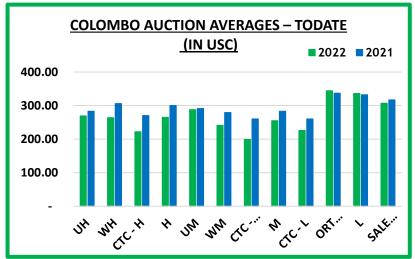
| | Sale of 20/07/2022 In USC | Sale of 27/07/2022 In USC | Corres. 2021 In USC |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns | 346 | 346 | 263 |
| Western High Growns | 362 | 383 | 288 |
| CTC High Growns | 316 | 362 | 255 |
| Summary of High Growns | 356 | 367 | 280 |
| Uva Medium Growns | 365 | 367 | 282 |
| Western Medium Growns | 316 | 325 | 260 |
| CTC Medium Growns | 273 | 280 | 233 |
| Summary of Medium Growns | 334 | 338 | 267 |
| CTC Low Growns | 343 | 415 | 244 |
| Orthodox Low Growns | 466 | 472 | 328 |
| Summary of Low Growns | 459 | 467 | 324 |
| TOTAL SALE AVERAGE | 418 | 427 | 304 |











| January to Data (Sala No. 20) | 2022 | 2021 | 2022 | 2021 |
|-------------------------------|---------|--------|------|------|
| January to Date (Sale No.29) | LKR | LKR | USC | USC |
| Uva High Growns | 959.34 | 556.25 | 269 | 283 |
| Western High Growns | 943.18 | 603.01 | 264 | 306 |
| CTC High Growns | 791.65 | 531.43 | 222 | 270 |
| Summary of High Growns | 948.44 | 589.36 | 265 | 300 |
| Uva Medium Growns | 1030.60 | 572.35 | 288 | 291 |
| Western Medium Growns | 859.33 | 549.41 | 241 | 279 |
| CTC Medium Growns | 711.05 | 512.18 | 199 | 260 |
| Summary of Medium Growns | 912.31 | 556.25 | 255 | 283 |
| CTC Low Growns | 808.07 | 511.31 | 226 | 260 |
| Orthodox Low Growns | 1229.66 | 662.24 | 344 | 337 |
| Summary of Low Growns | 1201.07 | 653.33 | 336 | 332 |
| TOTAL SALE AVERAGE | 1096.97 | 622.93 | 307 | 317 |





| SKL | 1 |
|------|---|
| V | |
| 7870 | |

| FROM 01 ST TO 27 TH JULY 2022 | LKR |
|---|---------|
| Uva High Growns | 1222.64 |
| Western High Growns | 1254.67 |
| Summary of High Growns | 1241.54 |
| Uva Medium Growns | 1318.48 |
| Western Medium Growns | 1075.05 |
| Summary of Medium Growns | 1157.98 |
| Summary of Low Growns | 1620.91 |
| TOTAL SALE AVERAGE | 1466.96 |











| N | ATIONAL ELEVATIONA | AL AVERAGES – J | ULY 2022 | |
|--------------------|--------------------|--------------------|----------------|--------------------|
| 51 | МО | NTH | TOI | DATE |
| Elevation | QUANTITY - KG | AVERAGE - RS. / KG | QUANTITY - KG | AVERAGE - RS. / KG |
| ORTHODOX | | | | |
| UVA-HIGH | 1,381,054.00 | 1224.03 | 9,882,049.18 | 961.21 |
| WESTERN-HIGH | 1,912,467.00 | 1275.39 | 19,584,834.75 | 966.44 |
| HIGH GROWN TOTAL | 3,293,521.00 | 1253.85 | 29,466,883.93 | 964.68 |
| UVA-MEDIUM | 1,127,433.00 | 1318.48 | 8,301,594.50 | 1016.51 |
| WESTERN-MEDIUM | 1,751,729.00 | 1107.42 | 13,909,088.10 | 905.88 |
| MEDIUM GROWN TOTAL | 2,879,162.00 | 1190.07 | 22,210,682.60 | 947.23 |
| LOW | 11,215,842.00 | 1643.62 | 83,820,790.25 | 1229.66 |
| TOTAL | 17,388,525.00 | 1494.70 | 135,498,356.78 | 1125.74 |
| | | | | |
| СТС | | | | |
| HIGH | 353,498.00 | 1126.74 | 2,841,945.50 | 815.56 |
| MEDIUM | 430,229.00 | 943.24 | 4,453,008.50 | 711.05 |
| LOW | 766,908.00 | 1288.46 | 7,165,449.50 | 808.08 |
| TOTAL | 1,550,635.00 | 1155.81 | 14,460,403.50 | 779.67 |
| отн/стс | | | | |
| UVA-HIGH | 1,495,390.00 | 1222.62 | 10,497,064.18 | 957.74 |
| WESTERN-HIGH | 2,151,629.00 | 1254.67 | 21,811,765.25 | 948.59 |
| HIGH GROWN TOTAL | 3,647,019.00 | 1241.53 | 32,308,829.43 | 951.57 |
| UVA-MEDIUM | | | | |
| | 1,127,433.00 | 1318.48 | 8,301,594.50 | 1016.51 |
| WESTERN-MEDIUM | 2,181,958.00 | 1075.05 | 18,362,096.60 | 858.63 |
| MEDIUM GROWN TOTAL | 3,309,391.00 | 1157.98 | 26,663,691.10 | 907.79 |
| LOW | 11,982,750.00 | 1620.89 | 90,986,239.75 | 1196.46 |
| TOTAL | 18,939,160.00 | 1466.95 | 149,958,760.28 | 1092.37 |

SOURCE: CBA averages by MSL.

These averages are merely for statistical purposes only.





ALL BROKERS PRIVATE SALE FIGURES (FOR THE PERIOD - 25TH TO 30TH JULY 2022)

| | WEEKLY | TODATE |
|------------------|------------|--------------|
| High & Medium | 38,000.00 | 1,253,049.10 |
| Low | 669.00 | 173,669.75 |
| Green Tea | 37,690.00 | 880,759.30 |
| Organic Tea | 4,310.00 | 270,789.93 |
| вмғ | 102,275.00 | 4,224,233.00 |
| Direct Sales | - | - |
| Forward Contract | 10,000.00 | 1,111,240.00 |









CROP AND WEATHER - FOR THE PERIOD OF - 25TH TO 31ST JULY 2022



Western

Rainy weather conditions were recorded at the beginning of the week in the Agarapatana district whilst, bright weather with occasional showers prevailed thereafter. Dull mornings with evening showers were reported in Dickoya and Bogawanthalawa.



Nuwara Eliya

Scattered showers were experienced in Nuwara Eliya and Kandapola districts throughout the week.



Uva

Dull mornings with evening showers were reported in Badulla and Haputale whilst, bright mornings with evening showers were recorded in Lunugala.



Low Grown

Dry weather conditions were reported at the beginning of the week whilst, heavy rainfall prevailed thereafter in Galle. Bright mornings with heavy evening showers were recorded in Deniyaya and Rathnapura.



Crop

Crop intakes are low.

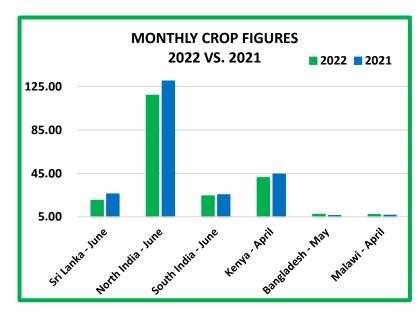


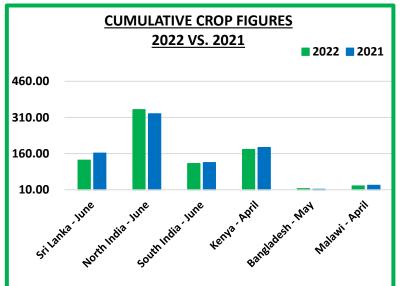




| Country | Month | 2022 | 2021 | Cumulative + Inc. / Dec. | Cumulative | 2022 | 2021 | Cumulative + Inc. / Dec. |
|-------------|-------|-----------|--------|--------------------------|------------|-----------|--------|-----------------------------|
| Sri Lanka | June | 20.14 | 26.06 | - 5.92 | Upto June | 132.92 | 161.71 | - 28.79 |
| North India | June | 117.01(E) | 145.69 | - 28.68 | Upto June | 342.40(E) | 325.31 | + 17.09 |
| South India | June | 24.30(E) | 25.35 | - 1.05 | Upto June | 118.97(E) | 122.82 | - 3.85 |
| Kenya | April | 41.17 | 44.29 | - 3.12 | Upto April | 177.00 | 185.28 | - 8.28 |
| Bangladesh | May | 7.42 | 6.15 | + 1.27 | Upto May | 14.48 | 12.07 | + 2.41 |
| Malawi | April | 7.10 | 6.40 | - 0.70 | Upto April | 26.00 | 28.60 | - 2.60 |

(E) - Estimated









MOMBASA MARKET

SALE NO. 31 - SALE OF 01ST / 02ND & 03RD AUGUST 2022

There was fairly good demand for the 183,875 packages (11,934,317.00 kilos) available in the market with 28.77% neglected.

OFFERINGS

 Leaf Grades
 104,280 packages (6,784,437.00 kilos) – 35.06% unsold.

 Dust Grades
 48,500 packages (3,604,579.00 kilos) – 14.19% unsold.

 Secondary Grades
 31,095 packages (1,545,301.00 kilos) – 30.74% unsold.

MARKETS

Pakistan Packers and Bazaar lent good support but at lower levels with maintained activity from Egyptian Packers while Kazakhstan, other CIS states and UK showed more interest. Yemen and other Middle Eastern countries were active but selective with reduced enquiry from Sudan. Afghanistan were less active while Local Packers saw improved interest. Russia and Iran were absent. Somalia maintained enquiry at the lower end of the market.

LEAF GRADES (M2)

BP1:

Best – Saw very irregular interest at steady to USC48 dearer with selected invoices advancing by up to USC40 below previous rates.

Brighter – Were irregular and ranged between firm to USC19 dearer to easier by USC22 with some teas unsold.

Mediums – KTDA mediums were firm to USC19 easier and many lines were without bids while plantation mediums shed up to USC4.

Lower Mediums – Varied between steady to USC12 dearer to easier by up to USC30.

Plainer –Most teas lost up to USC16 but a few lines gained up to USC6.

<u>PF1:</u>

Best – Lost up to USC10 with only a few invoices advancing by up to USC8.

Brighter –Were steady to USC10 easier.

Mediums – KTDA mediums were fully firm at last levels with plantation mediums irregularly easier by up to USC15.

Lower Mediums –Were irregular ranging between firm to USC13 above previous prices to USC14 easier.

Plainer –Shed up to USC15 but a few teas advanced by up to USC8.

DUST GRADES (M1)

PDUST:

Best – Met reduced competition and shed up to USC8.

Brighter – Irregularly easier by up to USC16.

Mediums – KTDA mediums were fully steady at last rates while plantation mediums were firm to USC4 easier.

Lower Medium – Were irregular ranging between steady to USC9 dearer with a few selected invoices advancing by up to USC26 to easier USC8.

Plainer – Varied between steady to USC13 dearer to easier by up to USC11.





MOMBASA MARKET – Continued;

DUST1:

Best – Were firm to easier by up to USC10.

Brighter - Steady to USC6 below last levels.

Mediums – KTDA mediums saw irregular interest ranging between firm to USC14 dearer to easier by up to USC4; plantation mediums varied between steady to USC11 dearer with some select invoices discounted by up to USC12.

Lower Medium – Shed up to USC12.

Plainer – Irregular interest at firm to USC8 dearer to easier by the same margin.

SECONDARY GRADES (S1)

In the Secondary Catalogues, BPs were steady while PFs tended dearer. Clean well sorted coloury Fannings held value with DUSTs firm. Other Fannings were steady while similar DUSTs gained. BMFs were well absorbed .

| QUOTATIONS | BROKENS | FANNINGS |
|----------------------|-----------|-----------|
| Best | 255 – 440 | 265 – 298 |
| Good | 255 – 322 | 263 – 279 |
| Good Medium | 255 – 300 | 263 – 272 |
| Medium (KTDA) | 250 – 259 | 244 – 262 |
| Medium (Plantations) | 200 – 258 | 190 – 240 |
| Lower Medium | 130 – 200 | 148 – 214 |
| Plainer | 087 – 156 | 112 – 196 |

| AUCTION | KENYA 2021 \$ | KENYA 2022 \$ | TOTAL 2021 \$ | TOTAL 2022 \$ |
|---------|------------------|------------------|------------------|------------------|
| 28 | 1.59 | 2.38 | 1.54 | 2.24 |
| 29 | 1.69 | 1.69 2.36 | | 2.21 |
| 30 | 1.97 | 2.37 | 1.86 | 2.22 |

SOURCE: AFRICA TEA BROKERS LTD.





CHITTAGONG MARKET

SALE NO.13 – 01ST AUGUST 2022

CTC LEAF: 47,636 packages of Current Season teas on offer met with a good demand which strengthened as the sale progressed.

BROKENS: Good BOPs were a strong feature of the sale and were generally firm to dearer following quality. Smaller Brokens also met with a strong demand and brighter varieties were often dearer. Medium types met with a fairly good demand but eased by Tk.2/- to Tk.3/- with a few withdrawals. Plain types met with only fair demand and prices declined by upto Tk.5/- with fair withdrawals. BLF teas saw fair enquiry at a discount with fair withdrawals.

FANNINGS: Best Fannings met with a strong demand and were mostly firm to a touch dearer whilst good varieties met with good demand and were generally steady. Medium types met with fair demand but eased slightly particularly the latter varieties. BLF teas saw fair enquiry at a discount with fair withdrawals.

CTC DUST: 13,159 packages of Current Season teas on offer met with good demand. Good liquoring well made Dusts met with good competition and were slightly dearer. Mediums met with better demand and were firm to slightly dearer. Plain and BLF Dusts were an easier market and witnessed fair withdrawals. CDs sold well at a lower rate. Blenders lent strong support with fair interest from the Loose tea buyers. However, there were more withdrawals than previous sale.

COMMENTS: There was stronger demand in this week's auction emanating mostly from the Blenders who were the mainstay of the market. Loose tea buyers operated in greater strength and as a result prices generally moved upwards.

Dusts sold well but there were a little more withdrawals.

Our catalogue: (Sale 13) Avg: Tk 213.02, Sold 86.0% & (Sale 12) Avg: Tk 212.84, sold 83.9%.

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-------------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Large | 202-207 nom | NQTA | Best | 208-215 | 210-215 | PD | 183-247 | 175-228 |
| Medium | 195-210 | 193-208 | Good | 201-206 | 200-205 | RD | 129-368 | 143-250 |
| Small | 197-208 | 195-205 | Medium | 190-195 | 190-195 | D | 150-254 | 158-352 |
| Plain | 175-180 | 175-180 | Plain | 175-180 | 175-180 | CD | 155-420 | 175-408 |
| BLF | 123-140 | 120-140 | BLF | 123-140 | 120-140 | BLF | 129-305 | 143-205 |

Exchange Rates 01st August 2022 Sterling Pound: Tk. 113.0691, dollar: Tk. 94.4375



SILIGURI MARKET

SALE NO.30 - SALE OF 29TH JULY 2022

1. Market Description:

- Demand good for both segments.
- Levels were around last and at times appreciated barring the best sorts.
- Local buyers were the mainstay with fair support from major blenders. Exporters continue to be selective.
- Percentage of teas selling below rs.120 decreasing when compared to last week.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | | 2022-23 | | 2021-22 | | | UPTO SALE - 30 | | |
|-------|-----------|-----------|------|-----------|-----------|-------|----------------|---------|---------|
| | SALE - 30 | SALE - 29 | +/- | SALE - 30 | SALE - 29 | +/- | 2022-23 | 2021-22 | 2020-21 |
| СТС | 189.43 | 182.06 | 7.37 | 178.32 | 187.06 | -8.73 | 195.74 | 200.39 | 225.14 |
| DUST | 183.07 | 180.98 | 2.09 | 168.98 | 166.29 | 2.69 | 187.45 | 187.99 | 214.53 |
| TOTAL | 188.67 | 181.92 | 6.75 | 177.24 | 185.05 | -7.81 | 194.78 | 199.00 | 223.71 |

SOURCE: PARCON INDIA PVT LTD

GUWAHATI MARKET

SALE NO.30 - SALE OF 30TH JULY 2022

1. Market Description:

- Good demand. Best/good teas sold around last levels. Better medium and medium sorts were dearer with competition. Browner and plainer varieties sold around last levels.
- Premium dusts were dearer with competition. Medium and plainer dusts sold around last levels.
- HUL & TCPL were active. Western India buyers lent support for liquoring teas. Internal buyers operated on the cleaner sorts.
- Selective export enquiry seen.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | | 2022-23 | | 2021-22 | | | UPTO SALE - 30 | | |
|-------|-----------|-----------|------|-----------|-----------|-------|----------------|---------|---------|
| | SALE - 30 | SALE - 29 | +/- | SALE - 30 | SALE - 29 | +/- | 2022-23 | 2021-22 | 2020-21 |
| СТС | 215.87 | 206.86 | 9.00 | 180.83 | 182.91 | -2.08 | 207.33 | 208.92 | 252.78 |
| DUST | 213.42 | 207.86 | 5.56 | 180.28 | 185.14 | -4.86 | 203.09 | 205.65 | 251.35 |
| TOTAL | 215.14 | 207.16 | 7.97 | 180.66 | 183.61 | -2.94 | 206.15 | 207.97 | 252.29 |

SOURCE: PARCON INDIA PVT LTD





KOLKATA CTC / ORTHODOX MARKET

SALE NO.30 - SALE OF 29TH / 30TH JULY 2022

1. Market Description:

- Demand: good.
- Good/ best Assams were steady while the better medium/medium categories were firm.
- Dooars sold irregularly around last.
- Dust market was fully firm and appreciated with competition.
- Liquoring secondaries met with improved enquiry.
- Major blenders mainstay with support from WI, exporters and other sections of the trade.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | | 2022-23 | | 2021-22 | | UPTO SALE - 30 | | | |
|-------|-----------|-----------|-------|-----------|-----------|----------------|---------|---------|---------|
| | SALE - 30 | SALE - 29 | +/- | SALE - 30 | SALE - 29 | +/- | 2022-23 | 2021-22 | 2020-21 |
| СТС | 246.39 | 237.38 | 9.01 | 214.07 | 210.97 | 3.10 | 229.76 | 222.06 | 259.74 |
| DUST | 273.04 | 258.43 | 14.61 | 213.72 | 224.82 | -11.09 | 252.00 | 225.13 | 272.42 |
| TOTAL | 253.97 | 244.10 | 9.87 | 213.97 | 214.17 | -0.20 | 235.96 | 222.86 | 263.09 |

1. Market description:

- Strong demand.
- Better sorts around last. Remainder irregular to lower following quality.
- The nominal weight of tippy sorts on offer sold well.
- Exporters to the middle east active with support from the cis. Selective enquiry from TCPL and HUL.

| | WHOL | .E LEAF | BRO | KENS | FANNINGS |
|-------------|----------|----------|----------|----------|----------|
| TIPPY RANGE | 800- | 1800+ | 500- | 900+ | NQ |
| | 1ST LINE | 2ND LINE | LARGER | SMALLER | LEAFY |
| BEST | 540-700+ | 465-580+ | 390-450+ | 400-440+ | 300-340 |
| GOOD | 450-500 | 465-580+ | 350-370 | 360-380 | 270-300 |
| MEDIUM | 395-430 | 355-400 | 310-340 | 300-340 | 270-300 |

SOURCE: PARCON INDIA PVT LTD





| Auction No. | 32 | | 31 | |
|------------------------------|---|-----------|---|-----------|
| Dates | 16 th / 17 th August 2022 | | 08 th / 09 th August 2022 | |
| | No. of Lots | Qty – kg | No. of Lots | Qty – kg |
| Ex-Estate | 625 | 680,024 | 578 | 629,001 |
| Main Sale Total | 9,329 | 4,457,295 | 9,713 | 4,703,254 |
| High & Medium | 1,329 | 632,897 | 1,336 | 646,806 |
| Low Grown – Leafy | 1,898 | 767,992 | 1,980 | 817,018 |
| Low Grown – Semi Leafy | 1,238 | 517,761 | 1,293 | 552,171 |
| Low Grown Tippy | 1,845 | 905,564 | 1,902 | 949,936 |
| Premium / Flowery | 428 | 68,333 | 421 | 70,335 |
| Off Grades | 2,178 | 1,184,190 | 2,357 | 1,285,430 |
| Dust | 413 | 380,558 | 424 | 381,558 |
| Grand Total | 9,954 | 5,137,319 | 10,291 | 5,332,255 |
| Reprints | 652 | 326,617 | 661 | 359,423 |
| | | | | |
| Total No. of Lots on Offer | | 9,954 | | 10,291 |
| Total Quantity on Offer (kg) | | 5,137,319 | | 5,332,255 |







SCHEDULED CLOSING DATES

| Auction No. | Date of Sale | Ex-Estate | Main Sale |
|-------------|--|------------|------------|
| 33 | 23 rd / 24 th August 2022 | 04/08/2022 | 04/08/2022 |
| 34 | 30 th / 31 st August 2022 | 12/08/2022 | 12/08/2022 |
| 35 | 06 th / 07 th September 2022 | 18/08/2022 | 18/08/2022 |

PROMPT DATES

| Auction No. | Buyers | Sellers |
|-------------|------------|------------|
| 31 | 15/08/2022 | 16/08/2022 |
| 32 | 23/08/2022 | 24/08/2022 |
| 33 | 30/08/2022 | 31/08/2022 |



ORDER OF SALE (SALE NO. 31 – 08TH / 09TH AUGUST 2022)

| Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A) | Main Sale Order – 2 (H & M / Off Grade / Dust) | |
|--|---|--|
| Asia Siyaka Commodities PLC | Asia Siyaka Commodities PLC | |
| Ceylon Tea Brokers PLC | Mercantile Produce Brokers (Pvt) Ltd | |
| Lanka Commodity Brokers Ltd | Forbes & Walker Tea Brokers (Pvt) Ltd | |
| Eastern Brokers. Ltd. | Bartleet Produce Marketing (Pvt) Ltd | |
| JOHN KEELLS PLC | Lanka Commodity Brokers Ltd | |
| Forbes & Walker Tea Brokers (Pvt) Ltd | Ceylon Tea Brokers PLC | |
| Mercantile Produce Brokers (Pvt) Ltd | Eastern Brokers. Ltd. | |
| Bartleet Produce Marketing (Pvt) Ltd | JOHN KEELLS PLC | |

| Ex-Estate |
|---------------------------------------|
| Asia Siyaka Commodities PLC |
| Lanka Commodity Brokers Ltd |
| Ceylon Tea Brokers PLC |
| JOHN KEELLS PLC |
| Forbes & Walker Tea Brokers (Pvt) Ltd |
| Eastern Brokers. Ltd. |
| Bartleet Produce Marketing (Pvt) Ltd |
| Mercantile Produce Brokers (Pvt) Ltd |

[DB : HR / SG]





Courage is the most important of all the virtues because without courage, you can't practice any other virtue consistently.

- Maya Angelou