



ORDER OF SALE (SALE NO. 50 - 20TH / 21ST DECEMBER 2021)

| Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A) |
|--|
| Lanka Commodity Brokers Ltd |
| Mercantile Produce Brokers (Pvt) Ltd |
| Forbes & Walker Tea Brokers (Pvt) Ltd |
| Bartleet Produce Marketing (Pvt) Ltd |
| Eastern Brokers. Ltd. |
| Ceylon Tea Brokers PLC |
| JOHN KEELLS PLC |
| Asia Siyaka Commodities PLC. |

| Main Sale Order – 2 (H & M / Off Grade / Dust) |
|---|
| Lanka Commodity Brokers Ltd |
| Ceylon Tea Brokers PLC |
| Eastern Brokers. Ltd. |
| JOHN KEELLS PLC |
| Asia Siyaka Commodities PLC. |
| Mercantile Produce Brokers (Pvt) Ltd |
| Forbes & Walker Tea Brokers (Pvt) Ltd |
| Bartleet Produce Marketing (Pvt) Ltd |

| Ex-Estate |
|---------------------------------------|
| Eastern Brokers. Ltd. |
| Bartleet Produce Marketing (Pvt) Ltd |
| Lanka Commodity Brokers Ltd |
| Ceylon Tea Brokers PLC |
| Mercantile Produce Brokers (Pvt) Ltd |
| JOHN KEELLS PLC |
| Asia Siyaka Commodities PLC. |
| Forbes & Walker Tea Brokers (Pvt) Ltd |
| |



AUCTION DETAILS

| Auction No. | 50 | | |
|-----------------------------|---|-----------|--|
| D-t | 20 th / 21 st December 2021 | | |
| Dates | No. of Lots | Qty – kg | |
| Ex Estate | 655 | 753,911 | |
| Main Sale Total | 9,543 | 4,541,394 | |
| High & Medium | 1,211 | 578,982 | |
| Low Grown - Leafy | 1,929 | 758,112 | |
| Low Grown - Semi Leafy | 1,387 | 571,145 | |
| Low Grown Tippy | 1,853 | 873,325 | |
| Premium / Flowery | 421 | 71,444 | |
| Off Grades | 2,250 | 1,213,780 | |
| Dust | 492 | 474,606 | |
| Grand Total | 10,198 | 5,295,305 | |
| Reprints | 571 | 297,702 | |
| | | | |
| Total No. of Lots Offered | | 10,198 | |
| Total Quantity Offered (kg) | | 5,295,305 | |

PROMPT DATES

| Auction No. | Buyers | Sellers |
|-------------|------------|------------|
| 50 | 27/12/2021 | 28/12/2021 |

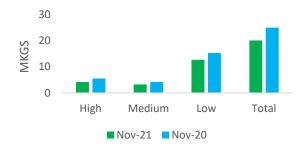


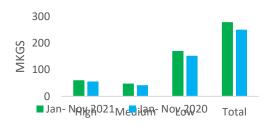
COMMENTS



Sri Lanka harvested a crop of 20Mkg during the Month of November 2021 which is a negative variance of 19.7% when compared to the crop harvested in November 2020. Incidentally, this is the lowest production figure recorded for the month of November in more than two decades. The main contributor for the 20Mkg was from the Low Grown planting districts with 63.2%, followed by the High Growns at 20.6% and the Medium Growns at 16.1%. When compared with the 2020 harvest, negative variances have been recorded in the High Growns at 25.0%, Medium Growns at 21.8%, and the Low Growns at 17.2%.

| | Tea Production November 2021 | | | | | | | |
|-----------|--|------------|------------|----------|-------------|---------------------|------------|----------|
| | Black Tea Production According to Elevations | | | | | | | |
| | Novemb | ber (Kg) | | | J | anuary to Date (Kg) | | |
| Elevation | 2021 | 2020 | Change | % Change | 2021 | 2020 | Change | % Change |
| High | 4,127,663 | 5,502,338 | -1,374,675 | -25.0 | 60,733,948 | 55,704,505 | 5,029,443 | 9.03% |
| Medium | 3,228,016 | 4,129,846 | -901,830 | -21.8 | 47,695,150 | 42,006,964 | 5,688,186 | 13.54% |
| Low | 12,647,820 | 15,279,668 | -2,631,848 | -17.2 | 170,325,367 | 152,483,143 | 17,842,224 | 11.70% |
| Total | 20,003,498 | 24,911,853 | -4,908,355 | -19.7 | 278,754,465 | 250,194,612 | 28,559,853 | 11.42% |







COMMENTS - Continued



The 0.75Mkg of Ex estate teas on offer met with good demand. Select Best Western High Grown BOPs sold well following quality. The below best and plainer varieties too followed a similar trend. Select Best Western High grown BOPFs were firm on last levels. The below best and plainer sorts too were firm to a little dearer at times. Nuwara Eliya BOPs were firm however, the BOPFs mostly remained unsold. Udupusellawa BOPs were irregularly lower, the BOPFs too fluctuated following quality. Uva BOPs were tending a little easier, the BOPFs were mostly firm. Low grown CTC BP1s were firm, the High and Medium sorts were irregularly lower. Low grown PF1s were firm to dearer at times, the High grown sorts were tending easier, the Medium sorts maintained last levels.

The 2.1Mkg of Low Grown teas which were on offer met with good demand. Select best OP1s were firm, best and below best varieties gained following quality. Select best and best BOP1s maintained last levels. Select best and best OPs were lower to last, below best varieties gained a few rupees. Well-made OPAs met with fair demand. Below best varieties were firm. Bold Pekoes shed a few rupees, mixed varieties were easier. Well-made Shotty Pekoe1s were firm, others met with irregular demand. In the Small Leaf segment, select best BOP.SP/BOPF.SP and BOPFs were firm. Select best and best BOPs gained following quality. Select best and best FBOPs were firm, others too attracted fair interest. Select best FBOPF1s were dearer, others were firm. FBOPFs varieties maintained last levels. Premium Flowery teas met with good demand.

Turkey, Russia, Iran and the C.I.S. countries lent fair support. Libya and Iraq were active.





MARKET DESCRIPTION

Western Teas

Select best BOPs were firm, the below best and plainer varieties were Rs.10/-to Rs.20/- dearer. Select best BOPFs were firm, the below best and plainer varieties were dearer by Rs.10/- to Rs.20/-. Medium BOPs were irregularly dearer, whilst the BOPFs were firm to a little easier at times.

Nuwara Eliya Teas

BOPs were firm on last levels, however the BOPFs mostly remain unsold.

Uva Teas

BOPs fluctuated following quality, the BOPFs were generally firm. Udapussellawa BOPs declined, the BOPFs were irregular following quality.

CTC Teas

Low Grown BP1s were firm, the High and Medium sorts were tending irregular. Low Grown PF1s were firm to Rs.10/- to Rs.20/- dearer, the High and Medium sorts were tending a little easier.

QUOTATIONS

| | BOP – RS. | BOPF – RS. |
|---------------------|-----------|------------|
| Good Westerns | 710 - 770 | 730 - 810 |
| Average Westerns | 630 - 700 | 660 - 720 |
| Plainer Westerns | 570 - 620 | 570 - 650 |
| Western Mediums | 560 - 920 | 420 - 700 |
| Uva Teas | 550 - 690 | 560 - 690 |
| Nuwara Eliya Teas | 550 - 690 | 580 |
| Uda Pussellawa Teas | 500 - 560 | 520 - 590 |
| CTC (BP1 and PF1) | 420 - 680 | 410 - 860 |



MARKET DESCRIPTION



Low Grown

Wiry OP1s along with the bold invoices gained from last week's closing levels, secondaries too met with fair demand. Better twisted BOP1s gained irregularly, others too sold at firm levels. Well- made OPs were firm to marginally easier, below best sorts however gained irregularly. BetterOPAs met with good demand, secondaries too sold at last levels. Select best and best Pekoes declined from last levels, secondaries too eased by Rs.10/- to Rs.20/-. Shotty Pekoe1s were firm to easier, reducers declined marginally.

Select best well-made BOPs were firm, best and below best types too were firm, secondary types were dearer by Rs.5/- to Rs.10/-. Select best and best BOP.SPs and BOPF.SPs met with good demand, others were firm. BOPFs followed a similar trend. Select best FBOPF1s were dearer by Rs.5/- to Rs.10/- and more following quality, best types too were dearer by Rs.5/- to Rs.10/- with good demand, others were following last week's levels. Well-made FBOPs in the select best category met with good demand, best types were dearer by Rs.5/- to Rs.10/-, below best and secondary types were firm. Select best Tippy FBOPF varieties met with good demand, others were irregular. All Premium Flowery teas met with good demand.

Off Grades

Select best and best FGS1s were firm, below best and poorer types showed a similar trend. Select best and best BMs were firm, below best and poorer types showed a similar trend. All BPs were firm. All BOP1As were firm on last.

Dust

Select bet and best Dust1s appreciated Rs.10/- to Rs.15/- and more at times, below best types gained Rs.10/-, poorer sorts were dearer by Rs.5/-. Best High & Medium CTCs were irregular by Rs.10/-. Low Grown CTCs sold at last levels. Low Grown Dust / Dust1s were firm to dearer by Rs.10/-.





QUOTATIONS

| | Select Best | Best | Below Best | Others | | |
|-----------------------|-------------------|-------------------|------------------|-----------------|--|--|
| LIQUORING | LIQUORING | | | | | |
| DUST-1 | 710.00 - 1020.00 | 590.00 - 690.00 | 530.00 - 580.00 | 490.00 - 570.00 | | |
| OFF GRADES | | | | | | |
| FGS1 | 600.00 - 640.00 | 560.00 - 590.00 | 480.00 - 570.00 | 340.00 - 460.00 | | |
| FGS | 540.00 - 570.00 | 500.00 - 530.00 | 420.00 - 490.00 | 350.00 - 410.00 | | |
| LOW GROWNS | | | | | | |
| FBOPF / FFSP / FFEXSP | 2300.00 - 3800.00 | 1250.00 - 2100.00 | 800.00 - 1000.00 | 600.00 - 740.00 | | |
| ВОР | 880.00 - 1300.00 | 710.00 - 870.00 | 600.00 - 700.00 | 480.00 - 580.00 | | |
| BOPSP | 820.00 - 1140.00 | 630.00 - 780.00 | 550.00 - 620.00 | 420.00 - 530.00 | | |
| BOPF | 720.00 - 940.00 | 600.00 - 680.00 | 450.00 - 580.00 | 350.00 - 430.00 | | |
| FBOPF1 | 840.00 - 1400.00 | 740.00 - 820.00 | 620.00 - 720.00 | 470.00 - 600.00 | | |
| FBOP | 880.00 - 1350.00 | 740.00 - 840.00 | 620.00 - 720.00 | 480.00 - 580.00 | | |
| BOP1 | 1000.00 - 1550.00 | 950.00 - 980.00 | 840.00 - 940.00 | 600.00 - 640.00 | | |
| OP1 | 1350.00 - 1800.00 | 1150.00 - 1270.00 | 980.00 - 1130.00 | 450.00 - 600.00 | | |
| ОР | 780.00 - 1060.00 | 750.00 - 770.00 | 630.00 - 740.00 | 550.00 - 570.00 | | |
| OPA | 760.00 - 1020.00 | 650.00 - 710.00 | 520.00 - 600.00 | 380.00 - 440.00 | | |
| PEKOE | 820.00 - 1450.00 | 650.00 - 720.00 | 530.00 - 620.00 | 470.00 - 500.00 | | |
| PEKOE1 | 850.00 - 1450.00 | 640.00 - 710.00 | 550.00 - 620.00 | 440.00 - 500.00 | | |
| DUST / DUST1 | 500.00 - 580.00 | 400.00 - 490.00 | 360.00 - 390.00 | 330.00 - 380.00 | | |



TOP PRICES (SALE NO. 50 - 20TH / 21ST DECEMBER 2021)

| WESTERN HIGH | | | | |
|--------------|---|-------------|--------|--|
| ВОР | | Gouravilla | 770.00 | |
| BOPSP | | Dessford | 720.00 | |
| BOPF/BOPFSP | * | Mattakelle | 810.00 | |
| FBOP/FBOP1 | | Inverness | 880.00 | |
| FBOPF/FBOPF1 | | Weddemulla | 870.00 | |
| BOP1 | | Queensberry | 820.00 | |
| OP/OPA | | Queensberry | 650.00 | |
| OP1 | * | Venture | 940.00 | |
| PEKOE/PEKOE1 | | Somerset | 750.00 | |

| WESTERN MEDIUM | | | | |
|----------------|--|--------------|---------|--|
| ВОР | | Harangalla | 920.00 | |
| BOPSP | | Ancoombra | 840.00 | |
| BOPF/BOPFSP | | Vellai Oya | 700.00 | |
| FBOP/FBOP1 | | Craighead | 1140.00 | |
| FBOPF/FBOPF1 | | Harangalla | 960.00 | |
| BOP1 | | Peniland | 870.00 | |
| | | Orange Field | 870.00 | |
| OP/OPA | | Craighead | 720.00 | |
| | | Hatale | 720.00 | |
| | | Orange Field | 720.00 | |
| OP1 | | Harangalla | 840.00 | |
| PEKOE/PEKOE1 | | Uplands | 1000.00 | |

| UDA PUSSELLAWA | | | | |
|----------------|----------|--------|--|--|
| ВОР | Kirklees | 670.00 | | |
| BOPSP | Delmar | 780.00 | | |
| BOPF/BOPFSP | Kirklees | 690.00 | | |
| FBOP/FBOP1 | Gordon | 790.00 | | |
| FBOPF/FBOPF1 | Delmar | 810.00 | | |
| BOP1 | Gordon | 790.00 | | |
| OP/OPA | Gordon | 650.00 | | |
| OP1 | Delmar | 630.00 | | |
| PEKOE/PEKOE1 | Gordon | 710.00 | | |

| UVA HIGH | | |
|--------------|---------------|--------|
| ВОР | Glenanore | 810.00 |
| BOPSP | Craig | 890.00 |
| BOPF/BOPFSP | Uva Highlands | 830.00 |
| FBOP/FBOP1 | Aislaby | 980.00 |
| FBOPF/FBOPF1 | Aislaby | 890.00 |
| | Ranaya | 890.00 |
| BOP1 | Glenanore | 890.00 |
| OP/OPA | Glenanore | 730.00 |
| OP1 | Glenanore | 890.00 |
| PEKOE/PEKOE1 | Ampittiakande | 820.00 |
| | Glenanore | 820.00 |

| NUWARA ELIYA | | | | | |
|--------------|---|--------------|---------|--|--|
| ВОР | * | Lovers Leap | 690.00 | | |
| | | Mahagastotte | 690.00 | | |
| BOPF/BOPFSP | | Court Lodge | 580.00 | | |
| FBOP/FBOP1 | | Court Lodge | 1020.00 | | |
| OP/OPA | * | Lovers Leap | 600.00 | | |
| PEKOE/PEKOE1 | | Court Lodge | 940.00 | | |

| UVA MEDIUM | | | | | |
|--------------|---|----------------|--------|--|--|
| ВОР | * | Demodera "S" | 880.00 | | |
| BOPSP | * | Demodera "S" | 870.00 | | |
| BOPF/BOPFSP | | Dickwella | 890.00 | | |
| FBOP/FBOP1 | | Halpewatte Uva | 960.00 | | |
| FBOPF/FBOPF1 | * | Demodera "S" | 890.00 | | |
| | | Dickwella | 890.00 | | |
| BOP1 | * | Demodera "S" | 940.00 | | |
| OP/OPA | | Glen Alpin | 740.00 | | |
| OP1 | | Telbedde | 880.00 | | |
| | | Wewesse | 880.00 | | |
| PEKOE/PEKOE1 | | Dickwella | 850.00 | | |

| CTC LOW | | | | |
|---------|---|----------------|--------|--|
| PF1 | * | Hingalgoda CTC | 860.00 | |
| BP1 | | Ceciliyan CTC | 680.00 | |
| BPS | | Ross Feld CTC | 560.00 | |
| OF | | - | | |

| CTC HIGH | | | | |
|----------|---|------------------|--------|--|
| PF1 | * | Dunsinane CTC | 680.00 | |
| BP1 | * | Dunsinane CTC | 560.00 | |
| BPS | | Mount Vernon CTC | 600.00 | |
| OF | | - | | |

| CTC MEDIUM | | | | |
|------------|---|---------------|--------|--|
| PF1 | | Carolina CTC | 590.00 | |
| BP1 | * | Delta CTC | 520.00 | |
| | | Birchwood CTC | 520.00 | |
| BPS | | Carolina CTC | 560.00 | |
| OF | | - | | |







| LOW | | | |
|--------|---|------------------|---------|
| ВОР | | Wathurawila | 1300.00 |
| BOPSP | | Geekiyanahena | 1140.00 |
| BOPF | * | Kiruwanaganga | 940.00 |
| BOPFSP | | Sithaka | 1000.00 |
| | * | Arbour Valley | 980.00 |
| | | Allen Valley | 980.00 |
| FBOP | | Pothotuwa | 1350.00 |
| | | Hidellana | 1350.00 |
| | | Gunawardana | 1350.00 |
| | | Kiruwanaganga | 1250.00 |
| | | Golden Garden | 1250.00 |
| | | Mulatiyana Hills | 1250.00 |
| | | Sithaka | 1250.00 |
| FBOP1 | | Nilgiri | 1300.00 |
| FBOPF | | Himara | 1400.00 |
| FBOPF1 | | New Rekadahena | 1400.00 |
| | * | Sadhri | 1350.00 |
| | * | Berubeula | 1350.00 |
| | | Graceland | 1350.00 |
| | | Sanasa | 1350.00 |
| BOP1 | | New Vithanakanda | 1550.00 |
| OP1 | | Ceciliyan | 1800.00 |
| ОР | | Makandura | 1750.00 |
| OPA | | Rotumba | 1040.00 |
| PEKOE | | Lumbini | 1450.00 |
| | | Adams View | 1450.00 |
| PEKOE1 | | Nilrich | 1450.00 |

| PREMIUM | | | | |
|------------|-----------------|---------|--|--|
| FBOPFSP | Nawagamuwehena | 3250.00 | | |
| FBOPFEXSP | Lions | 3800.00 | | |
| FBOPFEXSP1 | Kamarangapitiya | 2750.00 | | |

| DUST | | |
|--------|---------------|---------|
| DUST1 | Mattakelle | 1020.00 |
| P.DUST | Ceciliyan CTC | 880.00 |

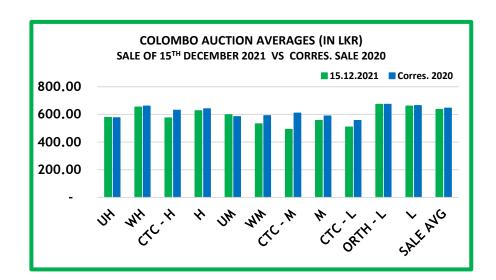
| OFF GRADES | | | |
|------------|---|----------------|--------|
| FNGS/FNGS1 | | Clydesdale | 640.00 |
| | | Somerset | 640.00 |
| | | Holyrood | 640.00 |
| PFNGS | * | Hingalgoda CTC | 680.00 |
| BM | | Gunawardena | 790.00 |
| ВР | | Hidellana | 710.00 |
| BOP1A | * | Arbour Valley | 750.00 |

- ** MORE THAN ONE TOP PRICE OBTAINED
- * TEAS SOLD BY JOHN KEELLS PLC
- + ALL TIME RECORD PRICE
- ++ ALL TIME RECORD PRICE EQUALED





COLOMBO AUCTION AVERAGES



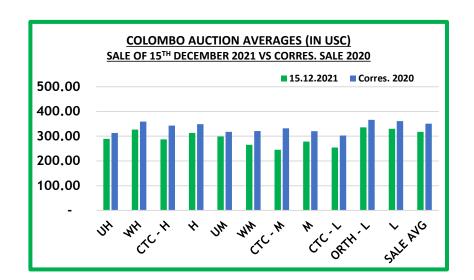
| | Sale of 08/12/2021In LKR | Sale of 15/12/2021 In LKR | Corres. 2020 In LKR |
|--------------------------|--------------------------------|---------------------------------|---------------------------|
| Uva High Growns | 575.06 | 578.40 | 575.45 |
| Western High Growns | 657.51 | 653.93 | 660.74 |
| CTC High Growns | 576.10 | 574.47 | 630.08 |
| Summary of High Growns | 627.45 | 626.58 | 641.19 |
| Uva Medium Growns | 603.35 | 597.58 | 583.83 |
| Western Medium Growns | 543.15 | 531.37 | 590.53 |
| CTC Medium Growns | 495.61 | 491.39 | 609.34 |
| Summary of Medium Growns | 564.65 | 555.81 | 588.78 |
| CTC Low Growns | 506.19 | 508.71 | 556.13 |
| Orthodox Low Growns | 673.64 | 672.99 | 672.86 |
| Summary of Low Growns | 661.18 | 660.26 | 663.87 |
| TOTAL SALE AVERAGE | 638.38 | 635.73 | 645.51 |







COLOMBO AUCTION AVERAGES

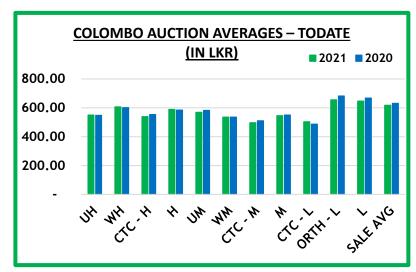


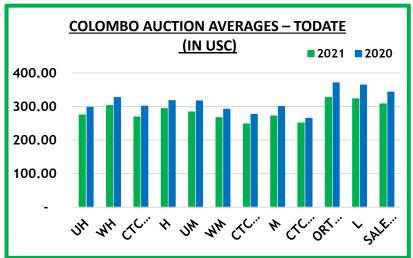
| | Sale of 08/12/2021 In USC | Sale of 15/12/2021 In USC | Corres. 2020 In USC |
|--------------------------|---------------------------------|---------------------------------|---------------------------|
| Uva High Growns | 286 | 289 | 313 |
| Western High Growns | 327 | 327 | 359 |
| CTC High Growns | 286 | 287 | 343 |
| Summary of High Growns | 312 | 313 | 349 |
| Uva Medium Growns | 300 | 299 | 318 |
| Western Medium Growns | 270 | 265 | 321 |
| CTC Medium Growns | 246 | 245 | 332 |
| Summary of Medium Growns | 281 | 278 | 320 |
| CTC Low Growns | 252 | 254 | 303 |
| Orthodox Low Growns | 335 | 336 | 366 |
| Summary of Low Growns | 329 | 330 | 361 |
| TOTAL SALE AVERAGE | 317 | 318 | 351 |











| January to Data (Cala No. 40) | 2021 | 2020 | 2021 | 2020 |
|-------------------------------|--------|--------|------|------|
| January to Date (Sale No.49) | LKR | LKR | USC | USC |
| Uva High Growns | 550.70 | 548.61 | 275 | 298 |
| Western High Growns | 607.06 | 601.47 | 303 | 327 |
| CTC High Growns | 539.56 | 553.66 | 269 | 301 |
| Summary of High Growns | 589.33 | 585.01 | 294 | 318 |
| Uva Medium Growns | 569.12 | 582.53 | 284 | 317 |
| Western Medium Growns | 535.93 | 536.26 | 267 | 292 |
| CTC Medium Growns | 497.29 | 509.96 | 248 | 277 |
| Summary of Medium Growns | 546.15 | 550.68 | 272 | 300 |
| CTC Low Growns | 503.76 | 487.46 | 251 | 265 |
| Orthodox Low Growns | 655.17 | 682.50 | 327 | 371 |
| Summary of Low Growns | 646.57 | 668.20 | 323 | 364 |
| TOTAL SALE AVERAGE | 617.45 | 631.20 | 308 | 343 |





| SKL | |
|------|--|
| V | |
| 7870 | |

| FROM 01 ST TO 15 TH DECEMBER 2021 | LKR |
|---|--------|
| Uva High Growns | 577.65 |
| Western High Growns | 657.16 |
| Summary of High Growns | 628.92 |
| Uva Medium Growns | 601.40 |
| Western Medium Growns | 541.48 |
| Summary of Medium Growns | 563.00 |
| Summary of Low Growns | 661.38 |
| TOTAL SALE AVERAGE | 638.12 |









ALL BROKERS PRIVATE SALE FIGURES (FOR THE PERIOD – 13TH TO 18TH DECEMBER 2021)

| | WEEKLY | TODATE |
|--------------------|------------|---------------|
| High, Medium & Low | 76,961.25 | 3,074,026.80 |
| Green Tea | 41,068.00 | 2,000,157.50 |
| Organic Tea | 11,690.00 | 530,238.29 |
| BMF | 314,586.00 | 10,278,116.00 |
| Direct Sales | - | - |
| Forward Contract | 7,060.00 | 2,088,810.00 |









CROP AND WEATHER - FOR THE PERIOD OF - 13TH TO 19TH DECEMBER 2021



Western

Bright mornings with cold nights and occasional evening showers were experienced throughout the week in Dickoya, Agarapatana, Bogowantalawa and Talawakelle districts.



Nuwara Eliya

Dull weather with heavy showers and windy conditions were experienced throughout the week in Nuwara Eliya and Kandapola districts.



Uva

Bright weather conditions were recorded throughout the week in Badulla, Bandarawella and Haputale districts.



Low Grown

Dull weather with occasional heavy showers were recorded throughout the week in Galle, Rathnapura and Deniyaya districts.



Crop

Crop intakes are low.

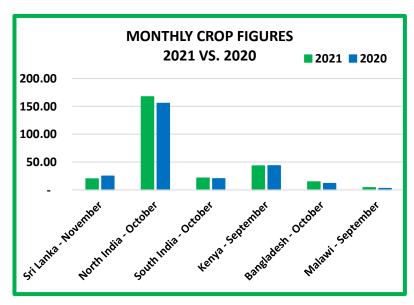


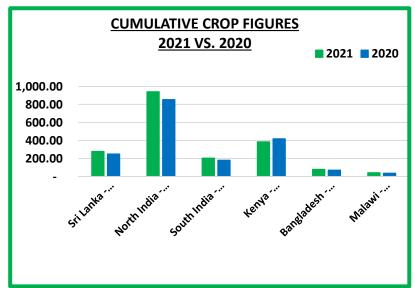




| Country | Month | 2021 | 2020 | Cumulative + Inc. / Dec. | Cumulative | 2021 | 2020 | Cumulative + Inc. / Dec. |
|-------------|-----------|------------|--------|--------------------------|----------------|------------|--------|-----------------------------|
| Sri Lanka | November | 20.00 | 24.91 | - 4.91 | Upto November | 278.75 | 250.19 | + 28.56 |
| North India | October | 167.35 (E) | 155.52 | + 11.83 | Upto October | 940.71 (E) | 854.27 | + 86.44 |
| South India | October | 21.26 (E) | 20.16 | + 1.10 | Upto October | 204.18 (E) | 180.17 | + 24.01 |
| Kenya | September | 43.18 | 43.41 | - 0.23 | Upto September | 385.63 | 419.16 | - 33.53 |
| Bangladesh | October | 14.58 | 11.49 | + 3.09 | Upto October | 79.33 | 69.94 | + 7.31 |
| Malawi | September | 4.03 | 2.78 | + 1.25 | Upto September | 42.40 | 36.40 | + 6.00 |

(E) - Estimated







SRI LANKA TEA CROP



We give below the Sri Lanka Tea Crop for the month of November 2021 together with January / November 2021, and the corresponding figures for 2020.

| | NOVEMBI | R | JANUARY - NOVEMBER | | |
|------------------------|------------|------------|--------------------|-------------|--|
| ORTHODOX | 2021 | 2020 | 2021 | 2020 | |
| High Grown | 3,634,490 | 4,866,419 | 54,106,420 | 50,086,429 | |
| Medium Grown | 2,555,974 | 3,263,080 | 38,302,563 | 33,879,087 | |
| Low Grown | 11,786,382 | 14,311,580 | 159,778,407 | 143,011,706 | |
| TOTAL | 17,976,845 | 22,441,080 | 252,187,391 | 226,977,221 | |
| стс | | | | | |
| High Grown | 428,823 | 524,832 | 5,386,227 | 4,691,618 | |
| Medium Grown | 581,634 | 764,518 | 8,302,192 | 7,319,505 | |
| Low Grown | 861,438 | 960,219 | 10,501,163 | 9,364,458 | |
| TOTAL | 1,871,895 | 2,249,569 | 24,189,581 | 21,375,581 | |
| TOTAL BLACK PRODUCTION | | | | | |
| High Grown | 4,063,313 | 5,391,251 | 59,492,647 | 54,778,047 | |
| Medium Grown | 3,137,607 | 4,027,598 | 46,604,755 | 41,198,592 | |
| Low Grown | 12,647,820 | 15,271,799 | 170,279,570 | 152,376,163 | |
| TOTAL | 19,848,740 | 24,690,648 | 276,376,972 | 248,352,802 | |
| GREEN TEA | | | | | |
| High Grown | 64,350 | 111,087 | 1,241,301 | 926,458 | |
| Medium Grown | 90,409 | 102,248 | 1,090,395 | 808,373 | |
| Low Grown | - | 7,870 | 45,797, | 106,979 | |
| TOTAL | 154,759 | 221,205 | 2,377,493 | 1,841,810 | |
| TOTAL PRODUCTION | | | | | |
| High Grown | 4,127,663 | 5,502,338 | 60,733,948 | 55,704,505 | |
| Medium Grown | 3,228,016 | 4,129,846 | 47,695,150 | 42,006,964 | |
| Low Grown | 12,647,820 | 15,279,668 | 170,325,367 | 152,483,143 | |
| TOTAL | 20,003,498 | 24,911,853 | 278,754,465 | 250,194,612 | |

SOURCE: SRI LANKA TEA BOARD

SRI LANKA TEA CROP - Continued;



| | Tea Production November 2021 | | | | | | | | | | | | | |
|--|-------------------------------------|------------|-------------|----------|-------------|-------------|------------|----------|--|--|--|--|--|--|
| Black Tea Production According To Elevations | | | | | | | | | | | | | | |
| | November (Kg) January to Date (Kg) | | | | | | | | | | | | | |
| Elevation | 2021 | 2020 | Change | % Change | 2021 | 2020 | Change | % Change | | | | | | |
| High | 4,127,663 | 5,502,338 | (1,374,675) | -25.0% | 60,733,948 | 55,704,505 | 5,029,443 | 9.03% | | | | | | |
| Medium | 3,228,016 | 4,129,846 | (901,830) | -21.8% | 47,695,150 | 42,006,964 | 5,688,186 | 13.54% | | | | | | |
| Low | 12,647,820 | 15,279,668 | (2,631,848) | -17.2% | 170,325,367 | 152,483,143 | 17,842,224 | 11.70% | | | | | | |
| Total | 20,003,498 | 24,911,853 | (4,908,355) | -19.7% | 278,754,465 | 250,194,612 | 28,559,853 | 11.42% | | | | | | |

| Tea Production According To Categories | | | | | | | | | | | | | |
|--|------------|------------|-------------|----------|-------------|-------------|------------|----------|--|--|--|--|--|
| Dura de estica | Novemb | er (Kg) | | | | | | | | | | | |
| Production | 2021 | 2020 | Change | % Change | 2021 | 2020 | Change | % Change | | | | | |
| ORTHODOX | 17,976,845 | 22,441,080 | (4,464,235) | -19.9% | 252,187,391 | 226,977,221 | 25,210,170 | 11.11% | | | | | |
| СТС | 1,871,895 | 2,249,569 | (377,674) | -16.8% | 24,189,581 | 21,375,581 | 2,814,000 | 13.16% | | | | | |
| GREEN TEA | 154,759 | 221,205 | (66,446) | -30.0% | 2,377,493 | 1,841,810 | 535,683 | 29.08% | | | | | |
| Total | 20,003,498 | 24,911,853 | (4,908,355) | -19.7% | 278,754,465 | 250,194,612 | 28,559,853 | 11.42% | | | | | |

SOURCE: SRI LANKA TEA BOARD





MOMBASA MARKET

SALE NO. 50 – SALE OF 14TH, 15TH & 16TH DECEMBER 2021

Good general demand prevailed for the 180,265 packages (11,743,428.50 kilos) in the market and 18.45% remained unsold.

LEAF GRADES

Offerings: 96,300 packages (6,270,820.00 kilos). 16.78% were unsold. The best BP1s on offer were steady to USC2 dearer but a few lines shed up to USC10 with brighter categories appreciating by USC4 to USC9 while medium varieties saw an irregular interest ranging between firm to USC7 above previous week's levels to easier by USC3 to USC10 and some invoices remained without bids due to price limits. Improved lower mediums were well-competed for advancing by USC2 to USC16 but others were easier by USC4 to USC15 and more with some lines unsold while plainer descriptions met better absorption varying between USC3 to USC36 above last prices to easier by USC4 to USC5 but some invoices were neglected.

Best PF1s in the market shed USC4 to USC15 while brighter types eased by up to USC13 but a few improved lines gained up to USC2. Medium categories were discounted by USC5 to USC33 and some invoices remained without bids with lower medium varieties irregular varying between USC4 to USC18 above last rates to easier by USC7 to USC10 and substantially more for a few lines and some invoices were unsold. Plainer categories ranged between USC6 to USC12 dearer to easier by USC4 to USC20 with some teas remaining unsold.

DUST GRADES

Offerings: 51,540 packages (3,835,815.00 kilos) with 14.67% remaining unsold. The best PDUSTs in the market were a weak feature and eased by USC23 to USC49 while brighter types shed USC16 to USC49. Medium sorts were USC10 to USC28 below previous week's levels and some lines remained unsold with improved interest for lower medium varieties which advanced by USC3 to USC50 and substantially more but some invoices were unsold. Plainer categories ranged between USC2 to USC28 above last prices to easier by USC3 to USC15 with some lines remaining unsold.

Best DUST1s available shed up to USC8 while brighter categories were firm to USC5 below last rates. Medium types held steady to USC25 easier and some lines remained unsold due to price limits with improved lower medium varieties advancing by USC4 to USC28 while others were USC10 to USC22 below last rates where sold. Plainer descriptions were irregular varying between USC4 to USC21 above previous week's levels to easier by USC2 to USC22 and some teas were unsold.

SECONDARY GRADES.

Offerings: 32,425 packages (1,636,793.50 kilos) and 29.42% were unsold. In the Secondary Catalogues, best BPs were steady while others gained with PFs firm. Clean well sorted coloury Fannings held value while DUSTs eased. Other Fannings gained while similar DUSTs were firm. BMFs were well absorbed.

MARKETS

Egyptian Packers lent more and strong support and were dominant while Pakistan Packers showed useful enquiry with Yemen, other Middle Eastern countries and UK active. There was reduced interest from Kazakhstan, other CIS states, Russia, Bazaar and Sudan while Iran were less active with Afghanistan subdued. Local Packers showed some activity on account of price. Somalia were active at the lower end of the market.





MOMBASA MARKET – Continued

| QUOTATIONS | BROKENS \$ | FANNINGS \$ |
|--------------|---------------|----------------|
| Best | 274 – 444 | 315 – 366 |
| Good | 262 – 350 | 315 – 362 |
| Good Medium | 257 – 306 | 300 – 319 |
| Medium | 260 – 274 | 255 – 287 |
| Lower Medium | 096 – 165 | 122 – 258 |
| Plain | 075 – 160 | 076 – 210 |

| AUCTION | KENYA 2020 \$ | KENYA 2021 \$ | TOTAL 2020 \$ | TOTAL 2021 \$ |
|---------|------------------|------------------|------------------|------------------|
| 48 | 1.93 | 2.71 | 1.86 | 2.49 |
| 49 | 49 1.91 | | 1.82 | 2.44 |
| 50 | 50 1.94 | | 1.85 | 2.39 |

SOURCE: AFRICA TEA BROKERS LTD.





CHITTAGONG MARKET

SALE NO. 32 - 20TH DECEMBER 2021

CTC LEAF: 53,742 packages of Current Season teas on offer met with less demand at easier rates.

BROKENS: A few well made good liquoring Brokens met with a fairly good interest and were mostly firm on last. Their mediums met with less competition and were easier. Plainer varieties eased further with a lot of withdrawals. BLF teas met with a little more enquiry at slightly easier rates.

FANNINGS: Well made good liquoring Fannings continued to meet with a fairly strong market and were firm to slightly dearer. Medium types met with less demand and were an easier market with more withdrawals. Plainer varieties eased further with fair withdrawals. BLF teas met with a little more enquiry at slightly easier rates.

CTC DUST: 10,636 packages of Current Season teas on offer met with a strong demand. Brighter liquoring well made Dusts sold well with competition. Medium Dusts were around last levels. Plain and BLF Dusts met with limited interest and were an easier market Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Buyers were more selective this week and mostly concentrated on good liquoring varieties which witnessed fairly good demand. For all others, demand was quite lacking particularly as the sale progressed. As a result, withdrawals were heavy this week. Blenders lent fairly good support whilst Loose tea buyers were again selective.

Dusts were a dearer market.

Our catalogue (Sale 32): Avg: Tk 199.52, Sold 60.5 % & (Sale 31) Avg: Tk 196.53, sold 74.8 %.

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-------------|-------------|------|-----------|-----------|
| Large | NQTA | NQTA | Best | 203-208 nom | 200-205 nom | PD | 175-186 | 185-297 |
| Medium | 175-180 | 175-182 | Good | 188-193 | 185-190 | RD | 160-281 | 138-297 |
| Small | 178-185 | 178-188 | Medium | 175-180 | 177-182 | D | 165-278 | 147-295 |
| Plain | 155-168 | 160-170 | Plain | 155-168 | 160-170 | CD | 162-319 | 145-309 |
| BLF | 130-145 | 132-142 | BLF | 130-145 | 132-142 | BLF | 160-165 | 138-165 |

Exchange Rates 20th December 2021 Sterling Pound: Tk. 110.9848 dollar: Tk. 84.5672

SOURCE: NATIONAL BROKERS LTD





GUWAHATI MARKET

SALE NO. 50 – SALE OF 17TH DECEMBER 2021

Market description:

- Good demand. Cleaner blacker & liquoring sorts sold at last levels. Remainder eased with quality.
- BOPs were a weak feature this week whereas fanning were well received.
- Select best dust were firm and at times dearer. Remainder sold at easier levels following quality. Browner sorts witnessed some withdrawals.
- HUL operated mostly on cleaner blacker liquoring broken & quality dust.
- TCPL continues to operate at lower levels.
- Internal buyer lent fair support with some WI buying on quality teas.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | 2021-22 | | | -22 2020-21 | | | | JPTO SALE - 50 | |
|-------|-----------|-----------|-------|-------------|-----------|-------|---------|----------------|---------|
| | SALE - 50 | SALE - 49 | +/- | SALE - 50 | SALE - 49 | +/- | 2021-22 | 2020-21 | 2019-20 |
| СТС | 175.54 | 178.97 | -3.42 | 164.14 | 164.54 | -0.40 | 188.05 | 236.09 | 147.08 |
| DUST | 166.97 | 176.60 | -9.64 | 170.55 | 161.84 | 8.71 | 183.64 | 245.96 | 156.59 |
| TOTAL | 173.08 | 178.30 | -5.22 | 165.85 | 163.83 | 2.02 | 186.75 | 239.35 | 150.10 |

SOURCE: PARCON INDIA PVT LTD

SILIGURI MARKET

SALE NO.50 - SALE OF 17TH DECEMBER 2021

Market description:

- Demand strong for leaf and good for dusts.
- Levels appreciated with competition, barring the dust grade and corresponding secondaries.
- Domestic trade was active with some support from major blenders. Exporters were rather selective.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | 2021-22 | | | | 2020-21 | | UPTO SALE - 50 | | |
|-------|-----------|-----------|-------|-----------|-----------|-------|----------------|---------|---------|
| | SALE - 50 | SALE - 49 | +/- | SALE - 50 | SALE - 49 | +/- | 2021-22 | 2020-21 | 2019-20 |
| СТС | 180.06 | 181.57 | -1.51 | 161.69 | 158.41 | 3.28 | 183.32 | 214.82 | 140.24 |
| DUST | 167.70 | 161.33 | 6.37 | 152.35 | 153.28 | -0.92 | 170.75 | 207.63 | 134.01 |
| TOTAL | 178.84 | 179.25 | -0.40 | 160.64 | 157.85 | 2.79 | 181.89 | 213.94 | 139.50 |

SOURCE: PARCON INDIA PVT LTD



KOLKATA ORTHODOX / CTC MARKET

SALE NO.50 - SALE OF 17TH DECEMBER 2021

Market description:

- Strong demand.
- Clean well-made teas sold readily at around last levels.
- Select tippy sorts sold well.
- Remainder were irregularly lower following quality.
- Secondaries and Fannings continued to elicit useful enquiry.
- Exporters to the middle east and cis active.

| | WHOLE LEAF | | BROKENS | | FANNINGS |
|--------|------------|----------|----------|-------------|----------|
| | 1ST LINE | 2ND LINE | LARGER | SMALLER | LEAFY |
| BEST | 310-360+ | 275-285+ | 240-260+ | 230-240+(N) | 180-200+ |
| GOOD | 270-290+ | 240-270 | 220-240 | 210-225 | 145-175 |
| MEDIUM | 230-260 | 190-230+ | 170-210 | 170-200 | 110-140 |

Market description:

- Demand fair for good/ best category, good for remainder.
- Assams were irregular around last and at times easier following drop in quality. Good Dooars were steady while remainder were absorbed readily at last levels.
- All liquoring assam dusts were steady to firm while remainder followed a similar trend as leaf.
- Major blenders and WI mainstay with good support from other sections of the trade.

Sales are closing with arrivals of 15-26 days later production, than last year, for the corresponding sales in north India.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

| | 2021-22 | | 2020-21 | | UPTO SALE - 50 | | | | |
|-------|-----------|-----------|---------|-----------|----------------|-------|---------|---------|---------|
| | SALE - 50 | SALE - 49 | +/- | SALE - 50 | SALE - 49 | +/- | 2021-22 | 2020-21 | 2019-20 |
| СТС | 190.38 | 202.59 | -12.21 | 171.68 | 171.61 | 0.07 | 211.45 | 243.52 | 161.04 |
| DUST | 196.55 | 211.74 | -15.19 | 188.69 | 188.72 | -0.02 | 216.91 | 256.63 | 174.49 |
| TOTAL | 192.16 | 205.16 | -13.00 | 176.24 | 176.11 | 0.13 | 212.98 | 247.46 | 164.78 |

SOURCE: PARCON INDIA PVT LTD





| Auction No. | 02 | | 01 | | |
|------------------------------|--|------------|--|-----------|--|
| | 10 th / 11 th Ja | nuary 2022 | 04 th / 05 th January 2022 | | |
| Dates | No. of Lots | Qty – kg | No. of Lots | Qty – kg | |
| Ex-Estate | 582 | 651,000 | 563 | 618,821 | |
| Main Sale Total | 9,164 | 4,295,365 | 9,186 | 4,310,605 | |
| High & Medium | 1,211 | 551,195 | 1,180 | 552,099 | |
| Low Grown – Leafy | 1,870 | 726,484 | 1,843 | 707,212 | |
| Low Grown – Semi Leafy | 1,326 | 556,370 | 1,289 | 525,163 | |
| Low Grown Tippy | 1,813 | 861,831 | 1,742 | 832,421 | |
| Premium / Flowery | 384 | 64,273 | 393 | 61,635 | |
| Off Grades | 2,064 | 1,058,814 | 2,249 | 1,173,325 | |
| Dust | 496 | 476,398 | 490 | 458,750 | |
| Grand Total | 9,746 | 4,946,365 | 9,749 | 4,929,426 | |
| Reprints | 452 | 254,484 | 487 | 252,110 | |
| | | | | | |
| Total No. of Lots on Offer | | 9,746 | 9,749 | | |
| Total Quantity on Offer (kg) | | 4,946,365 | 4,929,426 | | |







SCHEDULED CLOSING DATES

| Auction No. | Date of Sale | Ex-Estate | Main Sale |
|-------------|--|------------|------------|
| 03 | 18 th / 19 th January 2022 | 23/12/2021 | 23/12/2021 |
| 04 | 25 th / 26 th January 2022 | 06/01/2022 | 06/01/2022 |
| 05 | 31 ST Jan. / 01 ST Feb. 2022 | 13/01/2022 | 13/01/2022 |

PROMPT DATES

| Auction No. | Buyers | Sellers | |
|-------------|------------|------------|--|
| 01 | 11/01/2022 | 12/01/2022 | |
| 02 | 18/01/2022 | 19/01/2022 | |
| 03 | 25/01/2022 | 26/01/2022 | |



ORDER OF SALE (SALE NO. 01 – 04TH / 05TH JANUARY 2022)

| Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A) | | |
|--|--|--|
| Mercantile Produce Brokers (Pvt) Ltd | | |
| Forbes & Walker Tea Brokers (Pvt) Ltd | | |
| Bartleet Produce Marketing (Pvt) Ltd | | |
| Eastern Brokers. Ltd. | | |
| Ceylon Tea Brokers PLC | | |
| JOHN KEELLS PLC | | |
| Asia Siyaka Commodities PLC. | | |
| Lanka Commodity Brokers Ltd | | |

| Main Sale Order – 2 (H & M / Off Grade / Dust) | | |
|---|--|--|
| JOHN KEELLS PLC | | |
| Eastern Brokers. Ltd. | | |
| Forbes & Walker Tea Brokers (Pvt) Ltd | | |
| Mercantile Produce Brokers (Pvt) Ltd | | |
| Lanka Commodity Brokers Ltd | | |
| Asia Siyaka Commodities PLC. | | |
| Bartleet Produce Marketing (Pvt) Ltd | | |
| Ceylon Tea Brokers PLC | | |

| Ex-Estate | |
|---------------------------------------|--|
| Lanka Commodity Brokers Ltd | |
| Ceylon Tea Brokers PLC | |
| Mercantile Produce Brokers (Pvt) Ltd | |
| JOHN KEELLS PLC | |
| Asia Siyaka Commodities PLC. | |
| Forbes & Walker Tea Brokers (Pvt) Ltd | |
| Bartleet Produce Marketing (Pvt) Ltd | |
| Eastern Brokers. Ltd. | |

[DB : HR / SG]



HOLIDAY NOTICES



We wish to inform all our valued Clients that our Head Office, Sample Room and Stores will be closed for business on the following days.

| 24 th December 2021 | Friday | * Sample Room & Stores will be opened during the 1st half. |
|--------------------------------|----------|--|
| 25 th December 2021 | Saturday | Christmas Day. |



HOLIDAY NOTICES



Please note that Ceylon Tea Plantations Exports (Pte) Ltd Office and Warehouse will be closed from 23rd December 2021 to 27th December 2021 (inclusive of both days) due to Christmas Holidays.

Dilmah Ceylon Tea Company PLC Stores will be closed from 24th December 2021 to 02nd January 2022 due to Christmas and New Year Holidays. The last date of the deliveries will be accepted on 23rd December 2021 and it will be re-opened and deliveries will be accepted from 03rd January 2022.

Please note that Malwatte Warehouse Complex will be closed during the following dates.

24th December 2021 - Friday

25th December 2021 - Christmas Day

26th December 2021 - Sunday

The warehouse will be re-opened for operations as usual from 27th December 2021 (Monday).





Life has no limitations, expect the ones you make.

– Les brown

