



TEA MARKET REPORT

JOHN KEELLS PLC

SALE NO.38 – 27TH / 28TH SEPTEMBER 2022

ORDER OF SALE (SALE NO. 38 – 27TH / 28TH SEPTEMBER 2022)

Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A)	Main Sale Order – 2 (H & M / Off Grade / Dust)	Ex-Estate
Asia Siyaka Commodities PLC	Asia Siyaka Commodities PLC	Lanka Commodity Brokers Ltd
Lanka Commodity Brokers Ltd	JOHN KEELLS PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
JOHN KEELLS PLC	Eastern Brokers. Ltd.	Asia Siyaka Commodities PLC
Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Eastern Brokers. Ltd.
Eastern Brokers. Ltd.	Lanka Commodity Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd
Forbes & Walker Tea Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	JOHN KEELLS PLC
Bartleet Produce Marketing (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
Ceylon Tea Brokers PLC	Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC



AUCTION DETAILS

Auction No.	38	
Dates	27 th / 28 th September 2022	
	No. of Lots	Qty – kg
Ex Estate	498	547,899
Main Sale Total	9,343	4,323,662
High & Medium	1,398	652,949
Low Grown - Leafy	1,826	698,628
Low Grown - Semi Leafy	1,288	535,387
Low Grown Tippy	1,938	956,003
Premium / Flowery	486	73,114
Off Grades	2,033	1,063,979
Dust	374	343,602
Grand Total	9,841	4,871,561
Reprints	500	269,294
Total No. of Lots Offered	9,841	
Total Quantity Offered (kg)	4,871,561	

PROMPT DATES

Auction No.	Buyers	Sellers
38	04/10/2022	05/10/2022





COMMENTS

The 0.54Mkg of Ex estate teas on offer met with fair demand. Select Best Western High Grown BOPs were firm to a little dearer, the below best and plainer varieties too followed a similar trend. Select Best Western High Grown BOPFs were firm to a little dearer at times, the below best and plainer sorts were firm to marginally dearer at times. Nuwara Eliya BOPs were dearer, there were hardly any BOPF on offer . Uda Pussellawa BOPs were irregularly lower, the BOPFs too mostly declined. UVA BOPs were firm to a little lower at times, the BOPFs declined. Low grown CTC BP1s were firm to a little easier, the High and Medium sorts were tending irregular. Low Grown CTC PF1s were firm, the high and medium sorts were tending irregular.

The 2.2Mkg of Low Grown teas which were on offer met with mixed interest. In the Leafy segment, OP/OPA shed a few rupees. Select best OP1s were firm, others met with irregular demand. In the Semi Leafy segment, BOP1s were lower. Pekoe varieties were firm to lower, Pekoe1s were mainly firm. In the Small Leaf segment, FBOPs were lower to last. FBOPF varieties continued to attract lower demand. Better FBOPF1s declined a few rupees, others were firm. BOPF.SP, BOPF, BOP.SP and BOPs were firm. All Premium Flowery teas were lower.

Russia, Iran and the C.I.S countries lent fair support, Turkey was selective. Libya and Iraq were active.

ALL TIME RECORD PRICE OBTAINED IN THE JK PLC

Garden Mark	Grade	Price Rs.	Category	Management Company/ Proprietor
Delta CTC	BP1	1360.00	CTC Medium	Pussellawa Plantations Limited



MARKET DESCRIPTION

Western Teas

Select best BOPs were dearer by Rs.50/- to Rs.100/- following quality whilst the below best and plainer varieties were firm. select best BOPFs were firm to dearer by a similar margin, below best and plainer types were firm. Medium BOPs were irregular following quality, BOPFs were firm to dearer.

Nuwara Eliya Teas

BOPs advanced substantially whilst there were hardly any BOPFs on offer.

Uva Teas

Uva/Uda Pussellawa BOPs were firm to a little lower at times. Uva BOPFs maintained last levels, Uda Pussellawa BOPFs were irregular following quality.

CTC Teas

Low Grown BP1s were firm to easier, PF1s were mostly firm. High and Medium BP1s were firm to irregular whilst PF1s were marginally dearer.

QUOTATIONS

	BOP – RS.	BOPF – RS.
Good Westerns	1650 – 1800	1650 – 1850
Average Westerns	1460 – 1600	1500 – 1600
Plainer Westerns	1300 – 1450	1340 – 1480
Western Mediums	1100 – 2700	1080 – 2350
Uva Teas	1440 – 1700	1340 – 1650
Nuwara Eliya Teas	1600 – 1850	NQ
Uda Pussellawa Teas	1440 – 1650	1300 – 1650
CTC (BP1 and PF1)	710 – 1360	850 – 1900





MARKET DESCRIPTION

Low Grown

Select best wiry OP1s met with fair demand, other well-made OP1s were irregularly lower, secondary stalky reducers were firm on last. Well-made OPs with the exception of few better twisted invoices were firm to easier, below best types however met with fair demand. Select best and best OPAs were mostly lower, secondaries met with fair demand. Better twisted BOP1s were firm to easier, others maintained last levels. Well-made Pekoes along with the bolder invoices were marginally lower, reducers were firm on last. Shotty Pekoe1s were firm on last, others too met with fair demand.

Select best and best BOPs were lower by Rs.20/- to Rs.30/-, below best and secondary types were firm. BOP.SP.s and BOPF.SP.s met with reasonable demand. BOPF.s followed a similar trend. Select best FBOPF1s were lower by Rs.40/- to Rs.50/-, best FBOPF1s too were lower by Rs.20/- to Rs.30/- and more following quality, below best types met with fair demand, secondaries were dearer with good demand. Well-made FBOPs in the select best category were lower by Rs.20/- to Rs.30/-, best and below best types too were lower by Rs.40/- to Rs.50/-, secondaries were firm. FBOPF varieties met with lower demand. Select best Premium Flowery teas were substantially lower by Rs.200/- to Rs.300/- and more following quality, others too met with lower demand.

Off Grades

Select best and best FGS1s were firm to dearer by Rs.10/- to Rs.20/-, below best and poorer types were firm. Select best and best BM.s were firm, below best and poorer types were easier by Rs.10/-. All BP.s were firm on last. Select best BOP1AS were lower by Rs.10/- to Rs.20/- whilst best BOP1AS maintained last levels, below best and poorer types were dearer by Rs.30/- to Rs.40/- and more at times.

Dust

Select best and best Dust1s appreciated by Rs.10/- to Rs.15/-, below best types were firm to dearer by Rs.5/- to Rs.10/-, poorer sorts were dearer by Rs.10/-. High and Medium CTC.s appreciated by Rs.10/- to Rs.15/- and more at times. Low Grown CTC.s sold at firm levels. Low Grown Dust/Dust1s were dearer by Rs.10/- to Rs.15/-.



QUOTATIONS

	Select Best	Best	Below Best	Others
LIQUORING				
DUST-1	1600.00 - 2100.00	1500.00 - 1590.00	1450.00 - 1490.00	1400.00 - 1440.00
OFF GRADES				
FGS1	1420.00 - 1600.00	1300.00 - 1410.00	900.00 - 1290.00	450.00 - 890.00
FGS	1000.00 - 2050.00	800.00 - 990.00	650.00 - 790.00	400.00 - 640.00
LOW GROWNS				
FBOPF / FFSP / FFEXSP	4200.00 - 8350.00	3500.00 - 4000.00	2000.00 - 3400.00	1000.00 - 1900.00
BOP	2300.00 - 2900.00	1500.00 - 2200.00	1100.00 - 1400.00	850.00 - 1050.00
BOPSP	2200.00 - 2900.00	1500.00 - 2100.00	1100.00 - 1400.00	850.00 - 1050.00
BOPF	1800.00 - 2750.00	1300.00 - 1700.00	900.00 - 1200.00	700.00 - 820.00
FBOPF1	2400.00 - 2950.00	1800.00 - 2300.00	1500.00 - 1700.00	800.00 - 1350.00
FBOP	2400.00 - 3550.00	1700.00 - 2300.00	1400.00 - 1700.00	900.00 - 1200.00
BOP1	3000.00 - 3850.00	2750.00 - 2950.00	2550.00 - 2700.00	1400.00 - 2000.00
OP1	3200.00 - 3500.00	2750.00 - 3150.00	2450.00 - 2700.00	1000.00 - 1500.00
OP	2100.00 - 2650.00	1850.00 - 2000.00	1650.00 - 1800.00	1200.00 - 1550.00
OPA	1850.00 - 2350.00	1700.00 - 1800.00	1400.00 - 1650.00	900.00 - 1000.00
PEKOE	1950.00 - 2500.00	1750.00 - 1850.00	1500.00 - 1600.00	1100.00 - 1400.00
PEKOE1	2500.00 - 2750.00	2100.00 - 2450.00	1800.00 - 2000.00	1300.00 - 1600.00
DUST / DUST1	1400.00 - 1950.00	1200.00 - 1390.00	800.00 - 1100.00	600.00 - 790.00



- **Top Prices**
- **Colombo Auction Averages**
- **All Brokers Private Sale Figures**



TOP PRICES (SALE NO. 38 – 27TH / 28TH SEPTEMBER 2022)



WESTERN HIGH			
BOP		Torrington	2200.00
BOPSP		Queensberry	2500.00
BOPF/BOPFSP		Great Western	1900.00
FBOP/FBOP1	*	Bogahawatte	2800.00
FBOPF/FBOPF1		Torrington	2600.00
BOP1		Weddemulla	2350.00
OP/OPA	*	St. Andrews	1800.00
		Inverness	1800.00
OP1		Bogahawatte	2650.00
PEKOE/PEKOE1	*	St. Andrews	2200.00
		Weddemulla	2200.00
		Bambrakelly	2200.00
		Torrington	2200.00

WESTERN MEDIUM			
BOP	*	Kenilworth	2700.00
BOPSP		Galgewatta	2500.00
		Hatale	2500.00
BOPF/BOPFSP	++	Craighead	2350.00
FBOP/FBOP1		Craighead	3200.00
FBOPF/FBOPF1		Doombagastalawa	2800.00
		Harangalla	2800.00
		Dartry Valley	2800.00
		Hatale	2800.00
BOP1		Harangalla	3100.00
OP/OPA		Peniland	1800.00
		Orange Field	1800.00
OP1		New Rothschild	2550.00
PEKOE/PEKOE1		Rilagala	2350.00
		Harangalla	2350.00
		Kurugama	2350.00

UDA PUSSELLAWA			
BOP	*	Mooloya	1650.00
		Luckyland	1650.00
BOPSP		Alma	1900.00
BOPF/BOPFSP	*	Mooloya	1650.00
		Luckyland	1650.00
FBOP/FBOP1		Alma	2650.00
FBOPF/FBOPF1		Alma	2600.00
BOP1	+	Alma	2900.00
OP/OPA		Alma	1700.00
OP1		Gonapitiya	1480.00
PEKOE/PEKOE1	+	Alma	2300.00

UVA HIGH			
BOP		Uva Highlands	2700.00
BOPSP		Ranaya	2400.00
BOPF/BOPFSP		Uva Highlands	2650.00
FBOP/FBOP1		Glenanore	2600.00
FBOPF/FBOPF1	*	Aislaby	2700.00
BOP1		Glenanore	2850.00
OP/OPA	*	Glenanore	1750.00
		Uvakellie	1750.00
OP1		Oodoowerre	2450.00
PEKOE/PEKOE1		Mount Uva	2250.00
		Aislaby	2250.00

UVA MEDIUM			
BOP		Dickella	2700.00
BOPSP	+	Sarnia Plaiderie	2700.00
BOPF/BOPFSP		Dickwella	2700.00
FBOP/FBOP1		Glen Alpin	3000.00
FBOPF/FBOPF1		Dickwella	2700.00
BOP1		Halpewatta Uva	3000.00
OP/OPA	*	Telbedde	1750.00
		Dickwella	1750.00
		Glen Alpin	1750.00
		Wewesse	1750.00
OP1		Shawlands	2750.00
PEKOE/PEKOE1		Dickwella	2350.00

CTC HIGH			
PF1		Dunsinane CTC	1700.00
BP1		-	-
BPS		-	-
OF		-	-

CTC MEDIUM			
PF1	**	New Peacock CTC	1800.00
BP1	*+	Delta CTC	1360.00
BPS		Donside CTC	1100.00
OF		-	-

NUWARA ELIYA			
BOP		Court Lodge	1850.00
BOPF/BOPFSP		Court Lodge	1380.00
FBOP/FBOP1	*	Kenmare	1180.00
OP/OPA	-	-	-
PEKOE/PEKOE1		Mahagastotte	1700.00

CTC LOW			
PF1	*	Ceciliyan CTC	1900.00
	*	Kalubowititiyana CTC	1900.00
BP1	*	Ceciliyan CTC	1240.00
BPS		Ross Feld CTC	1000.00
OF	-	-	-



TOP PRICES (SALE NO. 38 – 27TH / 28TH SEPTEMBER 2022)



LOW			
BOP		Lions	2900.00
		Kamarangapitiya	2900.00
		Ceyenta	2900.00
		Hidellana	2900.00
BOPSP		Stream Line	2900.00
	*	Arbour Valley	2800.00
BOPF		Brombil	2750.00
BOPFSP		Brombil	2900.00
		Golden Garden	2900.00
FBOP		Sithaka	3550.00
FBOP1		Hidellana	2950.00
FBOPF		Gunawardana	3200.00
FBOPF1		Pothotuwa	2950.00
		Sithaka	2950.00
BOP1		Sithaka	3850.00
OP1		New Vithanakanda	3500.00
OP		Sanasa	2650.00
OPA		Green Lanka	2350.00
PEKOE		New Mahendra	2500.00
PEKOE1		Lanka	2750.00

**** MORE THAN ONE TOP PRICE OBTAINED**
*** TEAS SOLD BY JOHN KEELLS PLC**
+ ALL TIME RECORD PRICE
++ ALL TIME RECORD PRICE EQUALED

PREMIUM			
FBOPFSP		New Galagawa	7500.00
FBOPFEXSP		Ceciliyan	8350.00
FBOPFEXSP1		Peak Paradise Super	5950.00

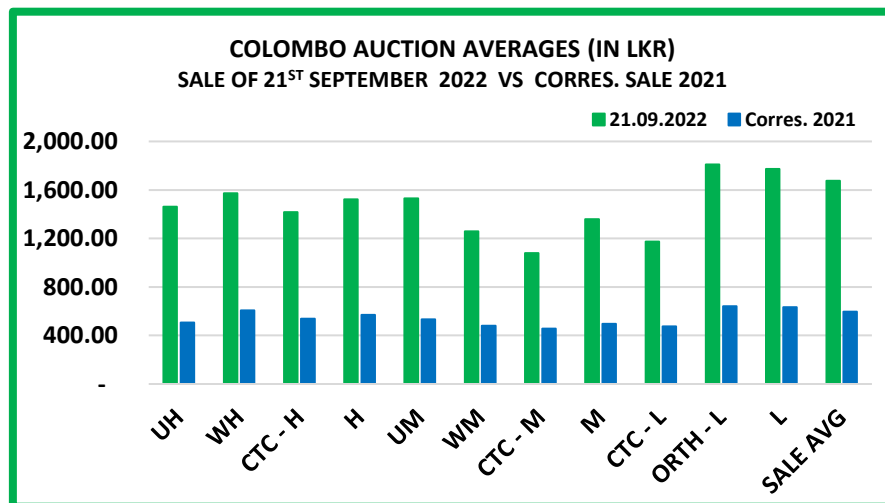
DUST			
DUST1	*	Mattakelle	2100.00
P.DUST		Ceciliyan CTC	1700.00

OFF GRADES			
FNGS/FNGS1		Wellandura Special	2050.00
PFNGS	**	Hingalgoda CTC	2050.00
BM	+	Endane Special	2550.00
BP		Maratenne	2050.00
BOP1A		Golden Garden	2150.00

Erratum (SALE NO. 37 – 20 TH / 21 ST SEPTEMBER 2002)			
FBOP1		Hidellana	3400.00

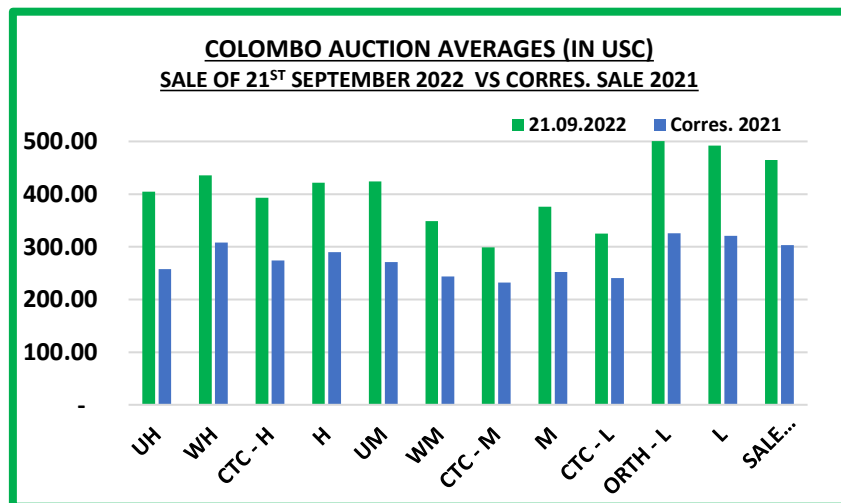


COLOMBO AUCTION AVERAGES



	Sale of 14/09/2022 In LKR	Sale of 21/09/2022 In LKR	Corres. 2021 In LKR
Uva High Grown	1438.72	1461.69	507.33
Western High Grown	1519.68	1572.44	605.66
CTC High Grown	1420.46	1417.61	539.34
Summary of High Grown	1487.03	1523.41	570.42
Uva Medium Grown	1559.67	1531.33	532.66
Western Medium Grown	1201.78	1258.98	479.20
CTC Medium Grown	1120.53	1078.83	456.22
Summary of Medium Grown	1332.30	1358.97	496.76
CTC Low Grown	1219.95	1173.78	473.69
Orthodox Low Grown	1765.14	1810.10	640.64
Summary of Low Grown	1728.40	1774.30	632.01
TOTAL SALE AVERAGE	1627.53	1676.93	596.85

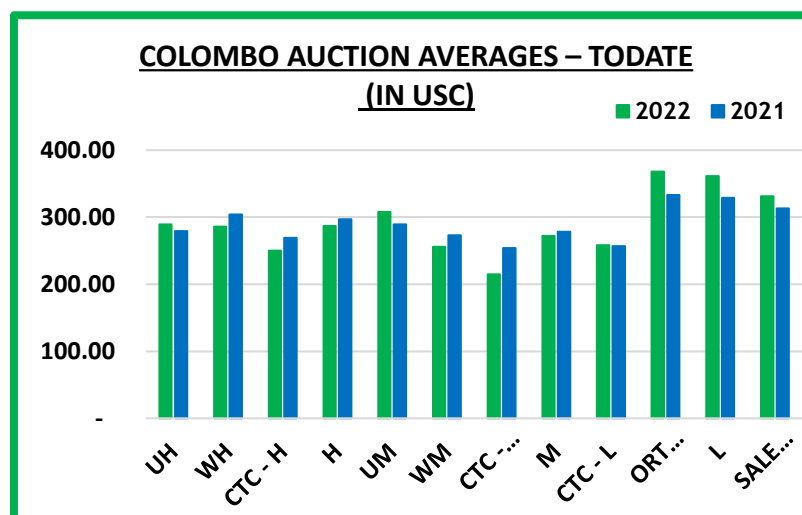
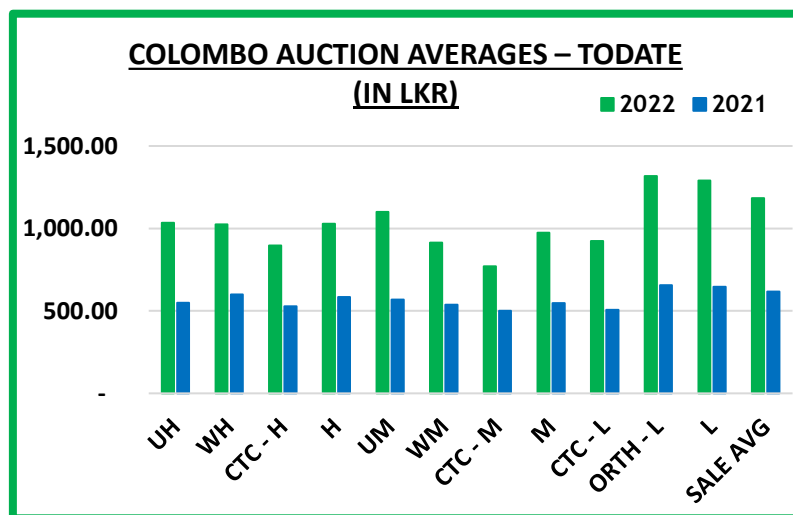
COLOMBO AUCTION AVERAGES



	Sale of 14/09/2022 In USC	Sale of 21/09/2022 In USC	Corres. 2021 In USC
Uva High Grown	402	405	258
Western High Grown	425	436	308
CTC High Grown	397	393	274
Summary of High Grown	416	422	290
Uva Medium Grown	436	424	271
Western Medium Grown	336	349	244
CTC Medium Grown	313	299	232
Summary of Medium Grown	372	376	252
CTC Low Grown	341	325	241
Orthodox Low Grown	493	501	326
Summary of Low Grown	483	492	321
TOTAL SALE AVERAGE	455	465	303



COLOMBO AUCTION AVERAGES



January to Date (Sale No.37)	2022 LKR	2021 LKR	2022 USC	2021 USC
Uva High Grown	1034.93	549.75	289	279
Western High Grown	1025.28	598.79	286	304
CTC High Grown	895.71	528.58	250	269
Summary of High Grown	1028.54	583.78	287	297
Uva Medium Grown	1100.76	568.14	308	289
Western Medium Grown	914.73	537.96	256	273
CTC Medium Grown	769.82	500.54	215	254
Summary of Medium Grown	973.78	547.22	272	278
CTC Low Grown	923.11	505.85	258	257
Orthodox Low Grown	1317.32	655.02	368	333
Summary of Low Grown	1290.46	646.78	361	329
TOTAL SALE AVERAGE	1183.14	616.48	331	313



COLOMBO AUCTION AVERAGES

FROM 01 ST TO 21 ST SEPTEMBER 2022	LKR
Uva High Grown	1391.59
Western High Grown	1550.47
Summary of High Grown	1486.83
Uva Medium Grown	1503.85
Western Medium Grown	1203.62
Summary of Medium Grown	1306.83
Summary of Low Grown	1700.87
TOTAL SALE AVERAGE	1605.42



ALL BROKERS PRIVATE SALE FIGURES (FOR THE PERIOD – 19TH TO 24TH SEPTEMBER 2022)

	WEEKLY	TODATE
High & Medium	31,294.50	1,549,489.10
Low	10,084.00	279,812.50
Green Tea	24,738.00	1,066,025.30
Organic Tea	13,172.00	350,143.43
BMF	57,862.00	4,963,162.00
Direct Sales	-	-
Forward Contract	52,680.00	1,405,280.00





- **Crop and Weather**
- **Crop Figures**
- **Tea News**
- **Tea Sale Arrangements**
- **Notice**

CROP AND WEATHER - FOR THE PERIOD OF – 19TH TO 25TH SEPTEMBER 2022



Western

Bright weather conditions were reported throughout the day in Agarapatana and Dickoya whilst, Bright mornings with dull evenings were experienced in Bogowantalawa.



Nuwara Eliya

Sunny weather was recorded throughout the week in Kandapola and Nuwara Eliya districts.



Uva

Bright weather conditions were experienced at the beginning of the week in Lunugala whilst, Dull mornings with occasional evening showers prevailed thereafter. Bright weather conditions were reported in Badulla and Haputale.



Low Grown

Bright weather with occasional showers were recorded throughout the week in the Rathnapura district whilst, bright weather conditions were reported in the Deniyaya district. Dry weather conditions were experienced throughout the day in the Galle district.



Crop

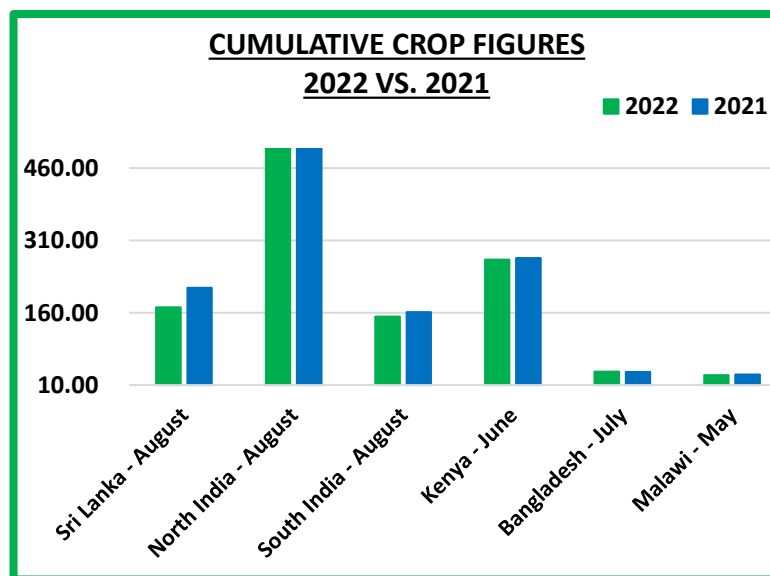
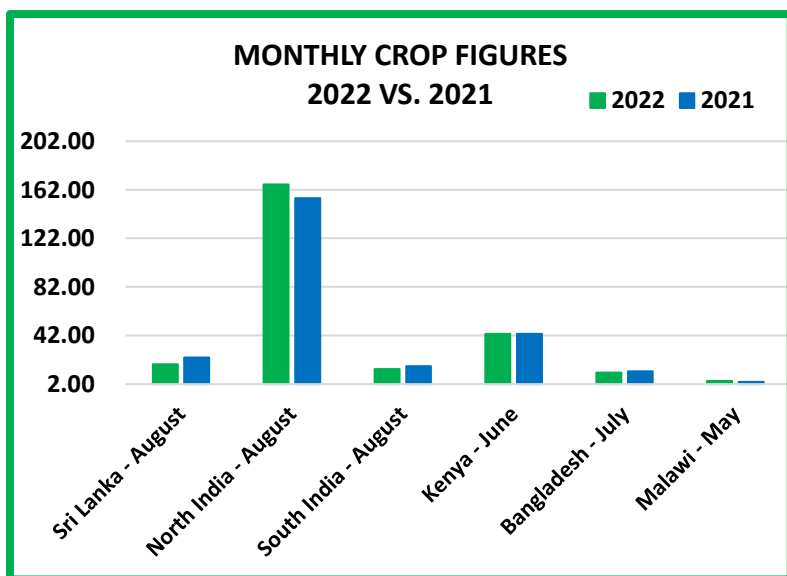
Crop intakes are moderate.



CROP FIGURES OF MAJOR PRODUCING & EXPORTING COUNTRIES

Country	Month	2022	2021	Cumulative + Inc. / Dec.	Cumulative	2022	2021	Cumulative + Inc. / Dec.
Sri Lanka	August	18.27	23.87	- 5.6	Upto August	171.37	211.97	- 40.60
North India	August	166.43(E)	155.03	+ 11.40	Upto August	642.16(E)	638.91	+ 3.25
South India	August	14.27(E)	16.59	- 2.32	Upto August	152.48(E)	161.29	- 8.81
Kenya	June	43.26	43.16	+ 0.10	Upto June	270.36	274.07	- 3.71
Bangladesh	July	11.27	12.34	- 1.07	Upto July	38.33	37.76	+ 0.57
Malawi	May	4.50	3.70	- 0.80	Upto May	30.50	32.40	- 1.90

(E) - Estimated



TEA NEWS AROUND THE GLOBE



MOMBASA MARKET

SALE NO. 39 – SALE OF 26TH, 27TH & 28TH SEPTEMBER 2022

There was reduced demand with prices showing easier tendencies for the 181,340 packages (12,077,628.00 kilos) available with 24.02% neglected.

OFFERINGS

Leaf Grades	-	107,920 packages (7,095,027.00 kilos) – 25.87% unsold.
Dust Grades	-	53,600 packages (3,988,467.00 kilos) – 25.82% unsold.
Secondary Grades	-	19,780 packages (991,950.00 kilos) – 9% unsold.

MARKETS

Pakistan Packers and **Bazaar** lent good support but at lower levels with maintained interest from **UK** while **Egyptian Packers, Yemen, other Middle Eastern countries, Afghanistan, Kazakhstan** and **other CIS states** showed reduced activity. **Sudan** were less active while **Iran** lent more enquiry but at lower levels with a little activity noted from **Russia** and **Local Packers**. **Somalia** maintained interest at the lower end of the market.

LEAF GRADES (M2)

BP1:

Best – Were a weak feature shedding up to USC50 but a few select invoices advanced by USC14 and USC28.

Brighter – Met less competition and were discounted by up to USC40.

Mediums – KTDA mediums were irregular at firm to USC16 above previous rates for some lines with more teas easier by a similar margin; plantation mediums varied between steady to USC20 dearer to easier by up to USC4.

Lower Mediums – Were irregular ranging between firm to USC7 dearer to easier by up to USC16.

Plainer – Reduced and irregular interest at steady to USC12 dearer for a few teas to easier by up to USC26.

PF1:

Best – Were irregular varying between firm to USC12 dearer to USC23 below last prices.

Brighter – Steady to easier by USC9.

Mediums – KTDA mediums held value at previous levels with selected invoices gaining USC14 while plantation mediums ranged between firm to USC6 dearer to easier by up to USC10.

Lower Mediums – Varied between steady to USC17 dearer to easier by the same margin.

Plainer – Irregular with some lines at firm to USC10 dearer while others shed up to USC16.

DUST GRADES (M1)

PDUST:

Best – Were mostly easier by up to USC19 but a few invoices were steady to USC7 dearer.

Brighter – Irregularly easier by up to USC32.

Mediums – KTDA mediums held firm at last prices, however selected previously improved invoices shed up to USC20. Plantation mediums also showed easier tendencies and eased up to USC8.

Lower Medium – Met reduced competition and were discounted by up to USC19 with only a few teas steady to USC7 above last levels.

Plainer – Shed up to USC19.



TEA NEWS AROUND THE GLOBE



MOMBASA MARKET – Continued ;

DUST1:

Best – Lost by up to USC24.

Brighter – Saw less enquiry and shed up to USC26.

Mediums – KTDA mediums were mostly steady to USC10 dearer with only a few select invoices easier by up to USC22; plantation mediums were irregular ranging between firm to USC11 dearer to easier by up to USC16.

Lower Medium – Shed up to USC13 with only a few lines appreciating by up to USC11.

Plainer – Were easier by up to USC16.

SECONDARY GRADES (S1)

In the Secondary Catalogues, **BP**s were irregular with best discounted while **PF**s were firm. Clean well sorted coloury **Fannings** held value with **similar DUSTs** steady. **Other Fannings** were steady to dearer with **DUSTs** irregularly firm to above last levels. **BMFs** were readily absorbed.

QUOTATIONS	BROKENS	FANNINGS
Best	268 – 458	272 – 310
Good	260 – 314	275 – 294
Good Medium	259 – 280	273 – 286
Medium (KTDA)	250 – 274	244 – 282
Medium (Plantations)	206 – 256	204 – 259
Lower Medium	122 – 238	170 – 225
Plainer	100 – 165	110 – 208

AUCTION	KENYA 2021 \$	KENYA 2022 \$	TOTAL 2021 \$	TOTAL 2022 \$
36	2.38	2.79	1.97	2.28
37	2.37	2.89	2.04	2.24
38	2.36	3.01	2.10	2.25

SOURCE : AFRICA TEA BROKERS LTD.



TEA NEWS AROUND THE GLOBE



CHITTAGONG MARKET

SALE NO.21 – 26TH SEPTEMBER 2022

CTC LEAF: 50,275 packages of Current Season teas on offer continued to meet with a strong demand.

BROKENS: Best Brokens met with more competition and were a dearer market appreciating by upto Tk.5/- and sometimes more. Good varieties also sold well and were fully firm to slightly dearer following quality. Medium varieties sold at around last levels but a fair weight of brown, plain varieties met with selective enquiry and were mostly easier with fair withdrawals. BLFs met with less demand at around last levels with more withdrawals.

FANNINGS: Best liquoring Fannings met with a stronger demand and were dearer by Tk.5/- and more following competition. Good varieties were also a strong market and were fully firm to slightly dearer. Medium types sold at around last levels, but Plain varieties met with less demand and were easier. BLFs met with less demand at around last levels with more withdrawals.

CTC DUST: 50,275 packages of Current Season teas on offer met with a good demand. Good liquoring varieties were fully firm to slightly dearer closely following quality. Mediums sold well at around last levels. Plain/BLF Dusts were an easier market and saw fair withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: Best liquoring varieties were again a strong feature of the sale and were dearer following more competition from all sections of the market. There was a fair weight of brown, plain varieties on offer which met with limited interest and witnessed heavy withdrawals. Blenders lent stronger support with more interest from the Loose tea buyers.

Dusts sold well.

Our catalogue: (Sale 21) Avg: Tk 230.43, Sold 80.8% & (Sale 20) Avg: Tk 217.45, sold 81.9%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	220-225 nom	220-230 nom	Best	240-255	235-250	PD	200-286	197-281
Medium	222-232	220-230	Good	232-237	227-232	RD	188-372	170-374
Small	225-235	222-232	Medium	220-230	215-225	D	204-382	160-380
Plain	195-205	200-210	Plain	195-205	200-210	CD	160-310	218-408
BLF	130-170	130-170	BLF	130-170	130-170	BLF	148-169	160-172

Exchange Rates 26th September 2022 Sterling Pound: Tk. 104.3658, dollar: Tk. 99.0000

SOURCE : NATIONAL BROKERS LTD



TEA NEWS AROUND THE GLOBE



SILIGURI MARKET

SALE NO.38 – SALE OF 23RD SEPTEMBER 2022

1. MARKET DESCRIPTION :

- Demand – good, barring teas above rs.260/- in the leaf category, which witnessed some withdrawals.
- Prices declined, more so on the good & best sorts.
- Major blenders and internal trade were active with selective enquiry from exporters.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

	2022-23			2021-22			UPTO SALE - 38		
	SALE - 38	SALE - 37	+/-	SALE - 38	SALE - 37	+/-	2022-23	2021-22	2020-21
CTC	169.93	173.36	-3.43	162.55	166.33	-3.78	189.73	187.92	237.76
DUST	170.10	171.61	-1.51	156.72	152.39	4.33	182.83	175.10	228.59
TOTAL	169.95	173.16	-3.21	161.90	164.61	-2.71	188.91	186.40	236.59

SOURCE: PARCON INDIA PVT LTD

GUWAHATI MARKET

SALE NO.38 – SALE OF 23RD SEPTEMBER 2022

1. MARKET DESCRIPTION :

- Good demand for all categories.
- Best & good sorts along with better mediums tended easier, whereas mediums sold around last levels.
- Liquoring dusts were well competed for, and the others sold around last.
- Major blenders were active with good support from internal section. Western India buyers operated on the liquoring varieties. Some export enquiry seen on bolder broken.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

	2022-23			2021-22			UPTO SALE - 38		
	SALE - 38	SALE - 37	+/-	SALE - 38	SALE - 37	+/-	2022-23	2021-22	2020-21
CTC	191.12	200.32	-9.20	176.06	178.70	-2.64	207.43	192.82	269.12
DUST	205.08	207.99	-2.91	176.23	174.17	2.06	206.04	188.94	275.42
TOTAL	195.16	202.47	-7.30	176.11	177.37	-1.26	207.04	191.65	271.33

SOURCE: PARCON INDIA PVT LTD





TEA NEWS AROUND THE GLOBE

KOLKATA ORTHODOX / CTC MARKET

SALE NO.38– SALE OF 22ND / 23RD SEPTEMBER 2022

1. MARKET DESCRIPTION :

- Good demand.
- Clean, well-made sorts were around last. Remainder irregular and at times lower following quality.
- Cleaner secondaries and leafier Fannings continued to be readily absorbed.
- Exporters to the Middle East and CIS operated with selective enquiry from HUL.

	WHOLE LEAF		BROKENS		FANNINGS
	1ST LINE	2ND LINE	LARGER	SMALLER	LEAFY
BEST	400-440+	360-380+	320-340+	310-330+	250-280+
GOOD	370-400	340-360	290-320	290-310	200-240
MEDIUM	320-350	300-330	270-290	260-285	140-200

1. MARKET DESCRIPTION :

- Demand - fair.
- Levels for all Assam's & Cachar's were easier and witnessed fair withdrawals. Good & better medium Dooars were barely steady and at times tended lower, plainer sorts maintained last week's prices.
- Dust followed a similar trend with a steeper drop as compared to leaf, particularly for the good/best sorts.
- Major blenders mainstay, with support from WI, exporters and other sections of the trade.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

	2022-23			2021-22			UPTO SALE - 38		
	SALE - 38	SALE - 37	+/-	SALE - 38	SALE - 37	+/-	2022-23	2021-22	2020-21
CTC	210.85	217.81	-6.95	201.04	196.61	4.42	232.16	214.65	285.42
DUST	239.67	260.59	-20.92	231.46	220.96	10.50	255.88	219.78	298.78
TOTAL	218.54	230.99	-12.45	210.30	203.95	6.35	238.75	216.09	289.45

SOURCE: PARCON INDIA PVT LTD



UPCOMING AUCTION DETAILS

Auction No.	40		39	
Dates	11 th /12 th October 2022		04 th / 05 th October 2022	
	No. of Lots	Qty – kg	No. of Lots	Qty – kg
Ex-Estate	613	707,057	538	610,247
Main Sale Total	9,847	4,697,466	8,987	4,130,530
High & Medium	1,506	716,629	1,242	572,148
Low Grown – Leafy	1,841	708,428	1,758	669,596
Low Grown – Semi Leafy	1,269	539,021	1,168	480,112
Low Grown Tippy	2,032	1,019,813	1,860	907,332
Premium / Flowery	440	69,048	404	63,085
Off Grades	2,342	1,261,653	2,138	1,076,121
Dust	417	382,874	417	362,136
Grand Total	10,460	5,404,523	9,525	4,740,777
Reprints	888	453,885	493	245,110
Total No. of Lots on Offer	10,460		9,525	
Total Quantity on Offer (kg)	5,404,523		4,740,777	



SCHEDULED CLOSING DATES

Auction No.	Date of Sale	Ex-Estate	Main Sale
41	18 th / 19 th October 2022	29/09/2022	29/09/2022
42	25 th / 26 th October 2022	06/10/2022	06/10/2022
43	01 st / 02 nd November 2022	13/10/2022	13/10/2022

PROMPT DATES

Auction No.	Buyers	Sellers
39	11/10/2022	12/10/2022
40	18/10/2022	19/10/2022
41	25/10/2022	26/10/2022



ORDER OF SALE (SALE NO. 39 – 04TH / 05TH OCTOBER 2022)

Main Sale Order – 1 (Leafy / Semi Leafy / Tippy / Premium / 1A)	Main Sale Order – 2 (H & M / Off Grade / Dust)	Ex-Estate
Lanka Commodity Brokers Ltd	JOHN KEELLS PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
JOHN KEELLS PLC	Eastern Brokers. Ltd.	Asia Siyaka Commodities PLC
Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Eastern Brokers. Ltd.
Forbes & Walker Tea Brokers (Pvt) Ltd	Lanka Commodity Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd
Bartleet Produce Marketing (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	JOHN KEELLS PLC
Eastern Brokers. Ltd.	Forbes & Walker Tea Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
Ceylon Tea Brokers PLC	Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC
Asia Siyaka Commodities PLC	Asia Siyaka Commodities PLC	Lanka Commodity Brokers Ltd

[DB : HR / SG]



TEA SALE ARRANGEMENTS



COLOMBO TEA TRADERS' ASSOCIATION

C/o. THE CEYLON CHAMBER OF COMMERCE, P.O.Box 274, No. 50, NAVAM MAWATHA, COLOMBO 02.

Telephone: 5588849; Facsimile: 2449352; E-Mail ; hemaratne@chamber.lk

CIRCULAR NO. 32 OF 2022

SEPTEMBER 08, 2022

TEA SALE ARRANGEMENTS FOR 04TH QUARTER 2022 - OCTOBER / NOVEMBER / DECEMBER

Sale No.	Date of Sale		Catalogue Closing Dates		Prompt Dates		10% Payment	E-Platform Levy Prompt Dates	
			Ex-Estate	Main Sale	Buyers	Sellers		Buyers	Sellers
OCTOBER									
39	Tue/Wed	04 th / 05 th	15/09/2022 4.30 pm		11/10/2022	12/10/2022	07/10/2022	11/10/2022	13/10/2022
40	Tue/Wed	11 th / 12 th	22/09/2022 4.30 pm		18/10/2022	19/10/2022	14/10/2022	18/10/2022	20/10/2022
41	Tue/Wed	18 th / 19 th	29/09/2022 4.30 pm		25/10/2022	26/10/2022	21/10/2022	25/10/2022	27/10/2022
42	Tue/Wed	25 th / 26 th	06/10/2022 4.30 pm		01/11/2022	02/11/2022	28/10/2022	01/11/2022	03/11/2022



TEA SALE ARRANGEMENTS – Continued,

Sale No.	Date of Sale		Catalogue Closing Dates		Prompt Dates		10% Payment	E-Platform Levy Prompt Dates	
			Ex-Estate	Main Sale	Buyers	Sellers		Buyers	Sellers
NOVEMBER									
43	Tue/Wed	01 st / 02 nd	13/10/2022	4.30 pm	08/11/2022	09/11/2022	04/11/2022	08/11/2022	10/11/2022
44	Tue/Wed	08 th / 09 th	20/10/2022	4.30 pm	15/11/2022	16/11/2022	11/11/2022	15/11/2022	17/11/2022
45	Tue/Wed	15 th / 16 th	27/10/2022	4.30 pm	22/11/2022	23/11/2022	18/11/2022	22/11/2022	24/11/2022
46	Tue/Wed	22 nd / 23 rd	03/11/2022	4.30 pm	29/11/2022	30/11/2022	25/11/2022	29/11/2022	01/12/2022
47	Tue/Wed	29 th / 30 th	10/11/2022	4.30 pm	06/12/2022	08/12/2022	02/12/2022	06/12/2022	09/12/2022
DECEMBER									
48	Mon/Tue	05 th / 06 th	17/11/2022	4.30 pm	12/12/2022	13/12/2022	09/12/2022	12/12/2022	14/12/2022
49	Tue/Wed	13 th / 14 th	24/11/2022	4.30 pm	20/12/2022	21/12/2022	16/12/2022	20/12/2022	22/12/2022
50	Mon/Tue	19 th / 20 th	01/12/2022	4.30 pm	27/12/2022	28/12/2022	23/12/2022	27/12/2022	29/12/2022



TEA SALE ARRANGEMENTS – Continued,



HOLIDAYS FOR 04 TH QUARTER OF 2022		
OCTOBER		
09 th	Sunday	Vap Full Moon Poya Day Milad un-Nabi Festival Day
24 th	Monday	Deepavali Festival Day
NOVEMBER		
07 th	Monday	Ill Full Moon Poya Day
DECEMBER		
07 th	Wednesday	Unduvap Full Moon Poya Day
25 th	Sunday	Christmas Day
26 th	Monday	Boxing Day/ Additional Bank Holiday Declared by Government

The Secretariat
The Colombo Tea Traders' Association



NOTICE



Please note that the deliveries of Dilmah Ceylon Tea Company PLC will be accepted only from Monday to Friday, and no deliveries will be accepted on Saturday with effect from Sale No. 38.





“

If you look at what you have in life, you'll always have more. If you look at what you don't have in life, you'll never have enough.

— *Oprah Winfrey*

”